QP CODE	Enrollment Number:
T6083	Name:

BA DEGREE EXAMINATIONS, MAY 2024

Third Semester

B.A. English Language and Literature

B21EG01SE – English for Business and Professional Communication (2022 admissions)

Time: 3 Hours Max Marks: 70

Section A

Answer any ten of the following questions in a word or sentence each. Each question carries 1 mark.

- 1. What is the function of a channel in communication procedure?
- 2. What is phishing?
- 3. Which gesture indicates dominance and control?
- 4. What is required to keep a live discussion productive?
- 5. Which inclusive expression should be used instead of "disabled person"?
- 6. Why is it that memos do not end with a signature?
- 7. What are goodwill messages?
- 8. What is a header in a cover letter?
- 9. What does the "S" in STAR method stand for?
- 10. What should you do when none initiates group discussion?
- 11. What should the first paragraph of the press release highlight?
- 12. What are notices?
- 13. List any two expressions that are used as salutations in informal emails.
- 14. What is a gender barrier in communication?
- 15. What is an agenda in business communication?

(1X10=10)

Section B

Answer any five of the following questions in two or three sentences each. Each question carries 2 marks.

- 16. What should be the structure of an advertisement?
- 17. If given a chance, what questions may be asked by the interviewee to the board during the interview?
- 18. What are the different sections of a cover letter?
- 19. What is audience analysis in communication?

- 20. How do cultural barriers impact effective communication?
- 21. What is the difference between carbon copy and blind carbon copy in emails?
- 22. What should be kept in mind while using audios in a presentation?
- 23. What are the differences between seminars and webinars in terms of its reach?
- 24. Draft an agenda of an upcoming meeting to be held in your office.
- 25. What are the characteristics of a sales letter?

(2X5=10)

Section C

Answer any six of the following questions in one page each. Each question carries 5 marks.

- 26. Write a short note on inclusive language in communication.
- 27. Discuss the major differences between verbal and non-verbal communication.
- 28. Draft an email to your employee instructing him/her to attend a training session on Artificial Intelligence and Ethics.
- 29. Discuss the relevance of gestures and hand movements in effective presentations.
- 30. Describe different tips to be an attentive participant of a webinar.
- 31. Write a short note on memo and the different purposes of Memos?
- 32. Prepare an advertisement for the latest version of a mobile phone.
- 33. What are the good practices to be followed after attending an interview?
- 34. What are the different steps to be followed before participating in a group discussion?
- 35. What are the features of a sales letter?
- 36. How would you draft a proper goodwill message?
- 37. Briefly discuss some of the reasons for the popularity of emails.

(5X6=30)

Section D

Answer any two of the following questions in three pages each. Each question carries 10 marks.

- 38. Examine the different types of barriers in communication.
- 39. Discuss the risks of using an email
- 40. Elaborate the effective practices in preparing a cover letter and a resume. Include suitable examples.
- 41. Describe the features required to draft effective external business correspondence such as sales letters, problem letters, goodwill messages and advertisements.

(10X2=20)