

**QP CODE**  
**B1028**

**Enrollment Number:** .....

**Name:** .....

**FOUR YEAR UNDER GRADUATE DEGREE EXAMINATIONS, APRIL 2025**

**First Semester**

**B.COM (Honours)**

**SGB24BB101MI – Principles of Management**

**(2024 July admissions)**

**Time: 3 Hours**

**Max Marks: 70**

**Section A**

**Answer any eight of the following questions in a word or sentence each. Each question carries 1 mark.**

1. What do you mean by span of control?
2. Who is considered as the father of scientific management?
3. Define planning.
4. List out any two differences between Administration and Management.
5. What is operational planning?
6. What do you understand by scalar principle?
7. Define organizing.
8. State any one characteristic of directing.
9. What is meant by staffing?
10. What is meant by controlling?

**(1X8=8)**

**Section B**

**Answer any six of the following questions in two or three sentences each. Each question carries 2 marks.**

11. Explain the significance of management in an organization.
12. List out the different levels of management?
13. Write a short note on Henry Fayol's contribution to management.

14. What are the objectives of planning?
15. Mention any two advantages of organizing.
16. Explain the importance of staffing in management.
17. Differentiate between formal and informal organization.
18. What are the principles of direction?

**(2X6=12)**

### **Section C**

**Answer any six of the following questions in one page each. Each question carries 5 marks.**

19. Discuss the functions of management with examples.
20. Explain the steps involved in the planning process.
21. Describe the importance of principles of organizing.
22. Explain the different sources of recruitment.
23. Discuss the significance of leadership in management.
24. Write a short note on Maslow's need hierarchy theory of motivation.
25. Discuss the need of controlling in management.
26. Explain the qualities of a good supervisor.

**(5X6=30)**

### **Section D**

**Answer any two of the following questions in three pages each. Each question carries 10 marks.**

27. Define management. Explain in detail the functions and significance of management.
28. Discuss in detail the various types of planning with suitable examples.
29. Explain the concept of organizational structure and its different types with advantages and disadvantages.
30. Discuss about the different types of behavioural leadership.

**(10X2=20)**