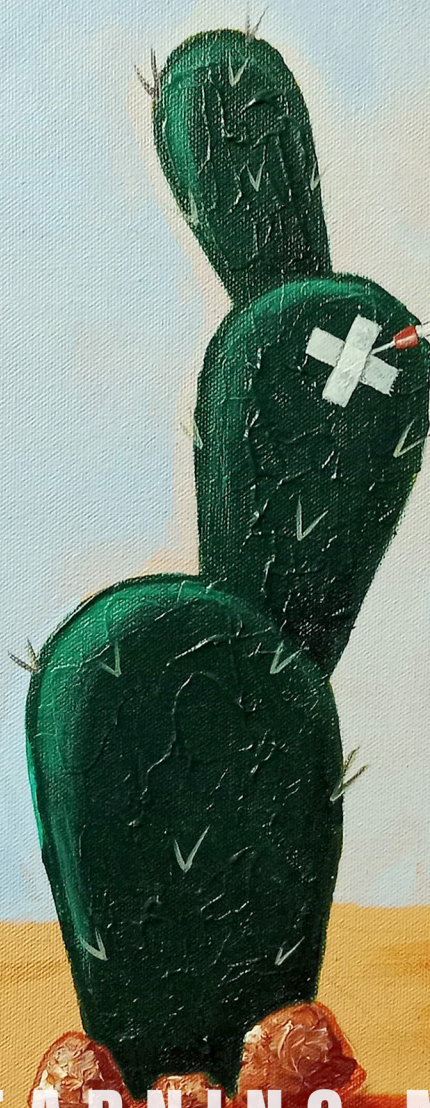


# Basic Psychological Processes - I

COURSE CODE: B23PY01DC

Discipline Core Course  
Undergraduate Programme in Psychology



SELF LEARNING MATERIAL



SREENARAYANAGURU  
OPEN UNIVERSITY

*Georgy Joseph*

**SREENARAYANAGURU OPEN UNIVERSITY**

The State University for Education, Training and Research in Blended Format, Kerala



# SREENARAYANAGURU OPEN UNIVERSITY

## Vision

*To increase access of potential learners of all categories to higher education, research and training, and ensure equity through delivery of high quality processes and outcomes fostering inclusive educational empowerment for social advancement.*

## Mission

To be benchmarked as a model for conservation and dissemination of knowledge and skill on blended and virtual mode in education, training and research for normal, continuing, and adult learners.

## Pathway

Access and Quality define Equity.

# **Basic Psychological Processes - I**

Course Code: B23PY01DC

Semester - I

## **Discipline Core Course Undergraduate Programme in Psychology Self Learning Material (With Model Question Paper Sets)**



**SREENARAYANAGURU**  
OPEN UNIVERSITY

**SREENARAYANAGURU OPEN UNIVERSITY**

The State University for Education, Training and Research in Blended Format, Kerala

## Basic Psychological Processes - I

Course Code: B23PY01DC

Discipline Core Course

Semester - I

BA Psychology



SREENARAYANAGURU  
OPEN UNIVERSITY

All rights reserved. No part of this work may be reproduced in any form, by mimeograph or any other means, without permission in writing from Sreenarayanaguru Open University. Printed and published on behalf of Sreenarayanaguru Open University by Registrar, SGOU, Kollam.

[www.sgou.ac.in](http://www.sgou.ac.in)

ISBN 978-81-973709-2-2



## DOCUMENTATION

### Academic Committee

Dr. P. C. Wilson

Dr. Laiju S.

Dr. Raju

Dr. Anil Jose P. S.

Dr Ajilal P.

Dr. Fresnal Das

Dr. Jasseer J.

Dr. Sonia George

### Development of the Content

Aswiny D., Sukanya Menon

### Review

Content : Dr. P. C. Wilson

Format : Dr. I. G. Shibi

Linguistics : Dr. C. Ajayan

### Edit

Dr. P. C. Wilson

### Scrutiny

Aswiny D., Dr. Georgy Joseph, Sukanya Menon

### Co-ordination

Dr. I.G. Shibi and Team SLM

### Design Control

Azeem Babu T. A.

### Cover Design

Jobin J.

### Cover Image

"Hope in the Wilderness" - Painting by Dr. Georgy Joseph

### Production

August 2024

### Copyright

© Sreenarayanaguru Open University 2024





# MESSAGE FROM VICE CHANCELLOR

Dear learner,

I extend my heartfelt greetings and profound enthusiasm as I warmly welcome you to Sreenarayanaguru Open University. Established in September 2020 as a state-led endeavour to promote higher education through open and distance learning modes, our institution was shaped by the guiding principle that access and quality are the cornerstones of equity. We have firmly resolved to uphold the highest standards of education, setting the benchmark and charting the course.

The courses offered by the Sreenarayanaguru Open University aim to strike a quality balance, ensuring students are equipped for both personal growth and professional excellence. The University embraces the widely acclaimed “blended format,” a practical framework that harmoniously integrates Self-Learning Materials, Classroom Counseling, and Virtual modes, fostering a dynamic and enriching experience for both learners and instructors.

The university aims to offer you an engaging and thought-provoking educational journey. The undergraduate programme in Psychology is designed to match the high standards of top universities across the country. We have included the most up-to-date methods for teaching psychological concepts and ideas in our curriculum. This approach helps spark learners’ interest and encourages them to go deeper into the subject. Our courses cover both theories and real-world examples, giving the learner a well-rounded understanding of psychology. The Self-Learning Material has been meticulously crafted, incorporating relevant examples to facilitate better comprehension.

Rest assured, the university’s student support services will be at your disposal throughout your academic journey, readily available to address any concerns or grievances you may encounter. We encourage you to reach out to us freely regarding any matter about your academic programme. It is our sincere wish that you achieve the utmost success.



Warm regards.  
Dr. Jagathy Raj V. P.

30-08-2024

# Contents

<b>Block 01</b>	<b>Introduction to Psychology</b>	<b>1</b>
Unit 1	Definition and Origins	2
Unit 2	Methods of Psychology	19
<b>Block 02</b>	<b>Schools of Psychology</b>	<b>39</b>
Unit 1	Early Schools of Psychology	40
Unit 2	Modern Schools of Psychology	55
<b>Block 03</b>	<b>Brain and Behaviour</b>	<b>68</b>
Unit 1	Biological Basis of Behaviour	69
Unit 2	Consciousness	88
<b>Block 04</b>	<b>Sensation, Attention and Perception</b>	<b>102</b>
Unit 1	Sensation and Attention	103
Unit 2	Perception	118
<b>Block 05</b>	<b>Learning</b>	<b>133</b>
Unit 1	Learning Theories - I	134
Unit 2	Theories of Learning - II	149
<b>Block 06</b>	<b>Memory and Forgetting</b>	<b>160</b>
Unit 1	Memory	161
Unit 2	Forgetting	171
	<b>Model Question Paper Sets</b>	<b>184</b>





**BLOCK**

# **Introduction to Psychology**



# UNIT

## Definition and Origins

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ define psychology
- ◆ describe the nature and goals of psychology
- ◆ appreciate the ancient Greek and Indian roots of psychology
- ◆ discuss the branches of psychology

### Prerequisites

You are standing in front of a mirror. You see your reflection – your hair, eyes, clothes and so on. Reflected in the mirror is your physical body, the part you can touch and point to. Look at it again, but into the depths. What do you see? You see the ‘you’ reflecting on your physical reflection. You realise there is more to you than this. In the inside lies a whole other world – of your thoughts, feelings, dreams and memories. A world not entirely known and elusive. Psychology strives to study this – the *psyche*!

In the attempt to study the *psyche* and its operations and functions, psychology seeks to answer the following questions:

- ◆ Why do we think and feel the way we do?
- ◆ How do we learn and remember things?
- ◆ What influences our personality?
- ◆ How do we develop over our lifetime?
- ◆ What causes mental health issues, and how can they be treated?



- ◆ How do we perceive and interact with the world?
- ◆ What motivates our behaviour?

And, many more!

This unit marks your entry into the rich and diverse world of psychology. Welcome!

## Keywords

Behaviour, Mental Processes, Scientific Study, Soul, Consciousness, Experiential Knowledge, Pure and Applied

## Discussion

### 1.1.1 Defining Psychology

To define psychology is to specify what it studies and how it studies it. Explaining these two components would give us the definition of psychology. Let us attempt to answer:

- ◆ What does psychology study?
- ◆ How does psychology study it?



Fig 1.1.1 Wilhelm Wundt, Father of Psychology

#### *What does psychology study?*

In general terms, psychology studies the

mind. But what is mind? And, can it be studied? We know it is not the brain or the heart. Nor is it anything physical or bodily. But there is the 'mind'! We know we are because there is an 'inside' that fills us with the awareness of our existence. In simple terms, this inside is generally dubbed the mind.

However, the concept of a separate mental realm and mind as the standard term emerged only with an increased understanding of the brain and the nervous system in the early 20<sup>th</sup> century. The concept of the soul or the spirit preceded this in usage. And, with advancements in neuroscience and cognitive science, even the term 'mind' has been expanded to include notions such as cognition, behaviour, and consciousness. Thus, psychology as the study of the mind is technically not precise.

What exactly does psychology study, then? Psychology as a modern discipline had its inception only in 1879, with the establishment of the first Psychology laboratory at Leipzig University by Wilhelm Wundt. But the spirit of psychological enquiry may be traced

to prehistoric times or since the ancient entertained the concept of a soul. It was the idea of a soul distinct from the body but animating it that had initiated the line of enquiry, precipitating later as the domain of psychology.

The etymology of the term ‘psychology’ warrants the above proposition. Psychology is *psyche* and *logos* combined. *Logos* translates to discourse or study, while the term *psyche* has been popularly interpreted to mean mind. However, the term in Greek originally meant ‘to blow’ or ‘to breathe’. The term’s original sense attunes psychology as the study or discourse of that which blows life, animating the living matter. Thus, though designated by various terms corresponding to the knowledge systems of various times, psychology studies ‘that which’ directs our thoughts and guides our behaviour.

#### ***How does psychology study it?***

Psychology employs the scientific method to study behaviour and mental processes. But what exactly is the scientific method?

In simpler terms, the scientific method is the practice of science. As an embodiment of the scientific spirit, the scientific method is the systematic approach to enquiry and problem-solving through evidence-based reasoning. Unlike other methods of enquiry, which rely on intuition or subjective interpretation, the scientific method prioritises systematic observation, experimentation and objective analysis of data. By being scientific, psychology ensures that its theories and findings are rigourously tested, validated through controlled experiments and supported by empirical evidence.

#### ***Towards the Present Definition***

In its course of development, psychology first relinquished its focus on the soul, then the mind and finally consciousness, orienting itself as the study of behaviour and mental

processes. As the field evolved, the definition of psychology expanded to incorporate both behavioural and mental processes, recognising their interdependence. The behaviourist emphasis on studying observable behaviour and cognitive psychology’s focus on mental processes emerged in parallel. This interplay between the two schools of thought and the advancement of the scientific spirit ultimately led to the widely accepted definition of ***psychology as the scientific study of behaviour and mental processes.***

### **1.1.1.1 Limitations of the Present Definition**

The definition of psychology as the scientific study of behaviour and mental processes has prompted both conceptual and practical criticisms over the years, reflecting the intricate nature of the field and are discussed below:

#### **1. Conceptual Problems**

*a. inherent reductionism in the definition:* Reducing psychology to behaviour and mental processes alone oversimplifies the complexities of the human mind and undermines the holistic nature of human psychology. For example, attributing stage fright merely to increased heart rate and trembling hands overlooks a performer’s terror when facing the audience.

*b. potential ethnocentrism in the definition:* It is more inclined towards Westerncultural perspectives that prioritise individualism and cognition. It risks overlooking how cultural values like collectivism and spirituality influence human experience.

#### **2. Practical problems**

*a.* The definition’s focus on observable behaviour and mental processes may not fully address psychology’s real-world challenges and complexities, limiting its focus on



### *Psychology as 'behavioural science' and not 'natural science'*

Though psychology has scientific status, it is often dubbed behavioural science because it explores the complex nature of human behaviour and cognition, which are not easily predictable or controllable like the physical phenomena studied in natural sciences. Additionally, psychology employs observation and introspection alongside objective methods to understand human behaviour and cognition.

emerging areas of study like ecological or environmental psychology and applied areas like industrial-organisational psychology.

b. Psychology faces limitations in fully adopting the scientific method of study due to factors that cannot be objectively quantified or definitively proven, such as the assessment of values over facts. Additionally, psychology's focus on 'subjective' experiences makes it challenging to establish universally applicable principles, unlike other sciences.

In short, though the definition of psychology as the study of behaviour and mental processes has provided a foundational framework for the field, it is not without its conceptual and practical criticisms. However, these criticisms will continue to prompt ongoing discussions and debates about the definition and scope of psychology.

### **1.1.2 Nature of Psychology**

The definition of psychology entails its nature. An analysis of the key components of the definition shall provide us the nature of psychology and are discussed as follows:

- ◆ Psychology as scientific study
- ◆ Emphasis on behaviour
- ◆ Emphasis on mental processes

#### ***As Scientific Study***

As a scientific study, psychology is committed to the pursuit of knowledge through systematic, evidence-based and transparent enquiry into the complexities

of mental processes and behaviour. It emphasises objectivity, minimising personal bias, and adheres to the scientific method, involving the formulation of hypotheses, controlled experiments, data analysis and evidence-based conclusions. In short, psychology, as science, exhibits the following characteristics:

- ◆ *Empirical Nature:* Psychology relies on experimentation and observation rather than subjective argument, opinion or belief.
- ◆ *Systematic Approach and Theory:* Psychologists follow a systematic procedure, encompassing scientific methods of data collection, analysis and interpretation to establish theories and principles.
- ◆ *Measurement:* Precise measurement or quantification is a hallmark of many sciences. Though psychology faces challenges in measuring abstract concepts like love, fear or bravery, it employs measurement through operational definitions.

#### ***On Behaviour***

Behaviour, a core concept in psychology refers to any observable action, reaction or response by humans or animals that can be measured directly or assessed indirectly. By observing behaviour, psychologists aim to gain insights into the underlying mental processes, thoughts, emotions and motivations that influence and drive these



actions. For instance, a student's nervousness before an exam might be an indication of his/her underlying worry and stress. The following provides the generally discussed characteristics of human behaviour:

- ◆ *Behaviour is shaped.* It is influenced and shaped by many factors, such as biological, cultural, social, environmental, past experiences, motivation, emotions and cognitive facets like feelings, emotions and thoughts.
- ◆ *There are varied behaviour patterns, from simple to complex.* The spectrum of actions can range from simple, everyday tasks like picking up a pen to instinctive reactions or long-established habits (such as playing a musical instrument or cycling) to more complex activities like fixing a car or engaging in challenging pursuits such as space exploration or rock climbing.
- ◆ *Behaviour varies across individuals or groups.* People have different physiological and psychological traits, abilities, past experiences and backgrounds, which leads to diverse behaviours in similar situations.
- ◆ *Despite individual differences, some behaviours are universal.* For example, the instinctive response to remove an outside particle from one's eye is innate and universal.
- ◆ *Human behaviour is characteristically purposeful and goal-oriented.* Actions are aimed at specific objectives, like fetching water to quench thirst or turning off a fan to avoid cold.
- ◆ *Behaviour can be modified by*

*altering the influencers.* For instance, a person can reduce their anxiety through mindfulness techniques.

- ◆ *Although behaviours change easily, they also exhibit stability.* They may not fluctuate with every environmental shift. For example, a person who greets friends warmly despite being introverted.

### ***On Mental Processes***

In the definition, mental processes refer to the internal, often unobservable cognitive activities and functions of the mind. It includes various mental activities, such as thinking, reasoning, memory, perception, problem-solving, decision-making, feeling emotions and consciousness. For example, imagine you are at a restaurant, deciding what to order. You have to first *perceive* the menu, then access *memories* of past meals and weigh the options based on taste preferences (*emotions*) and dietary restrictions (*reasoning*). These internal processes, though unseen, ultimately lead to your choice.

Psychology studies mental processes to understand how individuals process information, perceive the world, experience and regulate emotions, make judgments, and solve problems. Since these cognitive processes are not directly observable, psychology relies on various research methods to investigate and infer what occurs within an individual's mind. The study of mental processes is a crucial aspect of psychology, as it seeks to uncover the cognitive mechanisms and thought patterns that underlie and influence behaviour.

Behaviour and mental processes can thus be considered two fundamental aspects of human and animal functioning. Psychology studies both behaviour and mental processes



to gain a holistic understanding of human functioning. These two components are interconnected. Changes in behaviour can provide valuable insights into the underlying mental processes. For instance, during a test, the act of selecting an answer (behaviour) is determined by internal processes like retrieving information from the memory and evaluating its relevance to the question. Similarly, our behaviours can influence our mental processes. For example, repeatedly practising a new skill or behaviour can strengthen the neural pathways related to that skill.

In short,

- ♦ Psychology as a field of study
  - Is scientific - empirical and systematic with precise measurement and quantification

- Evolves in a sociohistorical context

#### ♦ Psychology's Subject Matter

- Behaviour is determined by multiple causes and is jointly influenced by heredity and environment.
- Mental processes involve complex interactions between cognition and emotion and are influenced by conscious and unconscious factors.

### 1.1.3 Goals of Psychology

It is identified that psychology, at its core, has four specific goals: *to describe, understand (explain), predict and control behaviour and mental processes.*



Fig 1.1.2 Goals of Psychology

#### ***Description***

One of the central goals of psychology is to understand behaviours. Understanding begins with accurately describing its characteristics and features. Addressing questions in psychology typically starts with a detailed description of behaviour and mental processes, involving categorisation,

naming, and organisation of observations into a comprehensive record of scientific data. While description does not offer explanations, it lays the foundation for exploring the 'why' questions. For example, examining behaviour patterns in children with autism spectrum disorder underscores the significance of description in identifying unique behavioural traits.

Table 1.1.1 Goals of Psychology

Goal	Accounts for
Description	What is the nature of behaviour?
Understanding or explanation	Why does it occur?
Prediction	Can we predict its occurrence?
Control	What conditions affect it?

### ***Explanation***

After description, psychology seeks to explain behaviour by uncovering its causes. While description provides the observations, explanation enables the construction of theories by identifying the ‘why’ behind the behaviour. For example, research on bystander apathy explains why people often fail to help in emergencies due to the diffusion of responsibility, where individuals feel less accountable when others are present.

### ***Prediction***

Prediction involves accurately forecasting future behaviour based on insights gained from description and explanation. By observing patterns and understanding causal factors, psychologists can anticipate the outcomes. For example, research on addictive behaviours allow psychologists to predict the likelihood of relapse in individuals undergoing addiction treatment by describing their behaviour patterns and explaining the psychological mechanisms involved, such as reinforcement and craving. This predictive ability not only informs interventions and treatment strategies but also contributes to our broader understanding of human behaviour.

### ***Control***

While the notion of control may initially evoke concerns about personal freedom, it is a central goal of psychology. In psychology,

control refers to the deliberate modification of conditions that influence behaviour. This goal is vital in various contexts, such as clinical psychology and educational settings, where the aim is to effect positive change. For example, a clinical psychologist can help individuals overcome fears, such as spiders, by using techniques like gradual exposure to manage fear responses. Psychological control aims to shift behaviour from undesirable to desirable, improving conditions. However, considering individuals’ well-being and autonomy, it must be applied with care.

In summary, the above-discussed four goals of psychology attune itself to the desire to understand behaviour and mental processes and can be summarised as follows in the above table:

## **1.1.4 Origins of Psychology**

The history of psychology is, but the story of how psychology came to be what it is today. One cannot understand the development of psychology abandoning that which it inherited from the philosophical reflections on the nature of the mind and human behaviour of the ancient Greek and Indian systems of thinking. This section examines the ancient Greek and Indian roots of psychology to appreciate the origin, development and continuity of psychological ideas.



### 1.1.4.1 Greek Origins

The word psychology itself is of Greek origin. The love of wisdom (*Philosophia*) incited the Greeks to what can now be termed early philosophical inquiries. Any stream of knowledge today has its roots in ancient Greek thoughts. However, there was no division of knowledge then. It is only with increased specialisation, epistemological focus and technological advances that all branches of knowledge grew. And, in its course, psychology too emerged as a distinct and independent field.

#### ***Psychological Aspects in the Ancient Greek Philosophy***

The remarkable contribution of Greek thinkers is their development of original views on the principles of human behaviour and experience. And, these have contributed to and influenced the development of psychological knowledge. For the ease of it, let us restrict this discussion to five major areas of influence:

1. ***The Idea of the Soul:*** The early concept of the soul as separate from the body is found in Greek thinking. The *materialist school* posited that the human soul originated from the same matter as any other material object and that mental life could be sufficiently explained in physical terms, whereas the *idealists*, asserted the separation and relative independence of the non-material soul from the material body. The ancient Greek idea of the soul, thus, initiated discussions on the mind-body problem and set the stage for a continuous debate in the history of psychology on consciousness

2. ***Mechanism of Human Cognition:*** Numerous contemporary discussions on the fundamental principles of human cognition and its application trace their origins back to the works of ancient Greece. For example, contemporary debates on free will versus determinism in human cognition find their roots in the philosophical enquiries of ancient Greek thinkers like Aristotle and Plato, who pondered questions concerning human agency and control over actions.

3. ***Biological Foundations of Psychology:*** The ancient Greeks underscored the significance of the brain and physiological mechanisms in mental operations and functioning, as discussed below:

- ◆ Brain was associated with the functioning of the soul, particularly with the higher intellectual functions of the soul
- ◆ The nervous system was considered a conductor of impulses from the heart or brain, responsible for bodily movements and psychological processes.
- ◆ The five sense organs and their corresponding sensory functions were recognised though there were disagreements about the validity of these senses.

4. ***Initial Enquiry into the Field of Clinical Psychology:*** There are many references to abnormal psychological symptoms and listings of severe psychological disturbances involving unusual, different from normal, emotional



states or outrageous behavioural acts. Despite variations in accounts and understanding, the Greeks accounted that there should be physical or somatic factors underlying certain mood states. Abnormal behaviour was understood as a deviation from a norm and the symptoms were considered as the reflections of bodily imbalances, behavioural excesses or a person's inability to cope with difficult circumstances. They also identified and described what are today classified as anxiety and mood disorders.

### 5. *Observations of Social Behaviour Healthy and Moral Behaviour:*

There were remarkable observations about appropriate and inappropriate behaviour, healthy choices, recipes for success, and warnings against failure in personal affairs. There was also emphasis on the importance of education, honesty, moderation, friendship, cooperation, hard work, and the ability to persevere in difficult circumstances.

Table(1.1.2) summarises the psychological principles that can be delineated from the ancient Greek thinking in general.

Table 1.1.2 The Ancient Greeks on Psychological Domains

Domain	Discussion
Behaviour	Behaviour has two sources: Natural and divine. People can therefore control their life to certain degree
Cognition	For materialists, cognition is a reflection of the outside world; whereas for idealists cognition is a result of 'higher' processes caused by divine sources
Emotion	Emotions regulate behaviour but can be destructive and can interfere with cognition. Discussions on different kinds of emotions are there
Specific knowledge on psychology	Deliberations on the role of the heart, the brain, the nervous system and the various internal organs influencing human behaviour and experience

### 1.1.4.2 Ancient Indian Origins

The ancient Indian tradition of thinking, similar to the ancient Greek tradition, did not have a distinct section on psychology. What we have as psychological knowledge from ancient India are fragments traced from writings on religion, metaphysics, and epistemology. The origins of Indian thinking correspond to the mature phase of the Indus Valley Civilisation (2500 BCE – 1900 BCE) and the coming of Aryans.

The ancient thinkers, like their counterparts in Greece and China, had made the earliest observations about human behaviour and mental processes. Although the greatest accomplishment of the early Indians was their profound metaphysical enquiry, their philosophical literature also encompassed psychological enquiries as discussed below.

### *Central Tenets of Psychology of Indian Origin*

- ◆ **Inner Exploration:** The focus is not only on understanding the external world but also on deeply engaging into the inner workings of the mind, the *atman*.
- ◆ **Domains of Enquiry:** Major areas of exploration include consciousness, the relationship between body, senses and mind, various states of consciousness, attention, perception, memory, imagination, emotions and the interplay between thought and language.
- ◆ **Meditation and Direct Insight:** Practices like meditation, advocated in texts like the Yoga Sutras of Patanjali, are seen as pathways to gaining direct personal insights into the nature of consciousness.
- ◆ **Self-realisation:** Self-realisation is considered paramount, achieved through the tranquility of mind, ethical behaviour and direct personal experience. The ultimate goal is to achieve self-realisation- the state of recognising one's true nature as pure consciousness or *Brahman*.
- ◆ **Experiential Knowledge:** There is a strong emphasis on experiential knowledge, with scholars striving not just to discover truth intellectually but to realise it within their own lived experiences.

### 1.1.5 Branches of Psychology

Like any other scientific discipline, psychology too branches into various specialised domains, each with its unique focus and application. Provided the distinct objectives and methodologies employed within the discipline, psychology branches into two: pure and applied.

*Pure psychology* focuses on theoretical research and aims to uncover fundamental principles governing human behaviour and cognition. For example, researchers in cognitive psychology might investigate memory processes without immediate consideration for practical applications.

Conversely, *applied psychology*, such as clinical psychology, applies these theoretical findings to address specific real-world issues like treating individuals with memory-related disorders.

#### 1.1.5.1 Pure psychology

Pure psychology is dedicated to the pursuit of knowledge and understanding for its own sake. It employs a research-oriented approach that seeks to uncover the fundamental principles and theories of human behaviour and cognition. Researchers in pure psychology aim to expand the theoretical knowledge base on the various domains of human psychology by using controlled laboratory experiments, statistical analysis, and rigorous methodologies. It thus focuses on advancing our understanding of fundamental psychological principles and theories by exploring human behaviour, cognition and emotion without immediate consideration for practical application.

##### Characteristics

- ◆ **Theoretical Focus:** concerned primarily with the development and testing of theories and hypotheses about various aspects of human psychology
- ◆ **Scientific Methods of Research:** employs a diverse array of research methods, including, experimental studies, observation, correlational analysis, case studies etc





Table 1.1.3 Branches of Psychology

Pure	Applied
General psychology	Educational psychology
Abnormal psychology	Clinical psychology
Biological psychology	Health psychology
Comparative psychology	Industrial -organisational psychology
Social psychology	Environmental psychology
Experimental psychology	Counselling psychology
Developmental psychology	Forensic psychology
	Military psychology
	Rehabilitation psychology
	Sports psychology

- ♦ *Academic Pursuit:* largely an academic pursuit with researchers and scholars aiming to expand the theoretical knowledge base of psychology

### Example

Lawrence Kohlberg's 1968 study titled 'The Child as a Moral Philosopher' is a classic example of pure psychology research. The longitudinal study conducted on children examined how children develop moral reasoning and morality. It was this study that finally resulted in his theory of moral development.

### Limitations of Pure Psychology

- ♦ *Lack of Practical Application:* the findings of pure psychology may not always have immediate real-world applications
- ♦ *Limited Generalisability:* some theories developed in pure psychology may not accurately reflect the complexities of real-life situations.

### 1.1.5.2 Applied Psychology

Applied Psychology involves the practical application of psychological principles and empirical findings to address real-world issues and increase human well-being. It emphasises the utilisation of psychological knowledge to address the specific challenges in diverse domains, including education, health, and business.

#### Characteristics

- ♦ *Oriented at Problem Solving:* aims to address specific problems or challenges using psychological principles and techniques
- ♦ *Interdisciplinary Approach:* often involves collaboration with professionals from other disciplines to develop effective solutions
- ♦ *Real-world Application:* applied psychologists work directly with individuals, groups or organisations to implement interventions and strategies based on psychological research.

## Examples

- ◆ A clinical psychologist attending a mentally disordered and applying therapeutic techniques to help individuals cope with mental health disorders
- ◆ The industrial-organisational psychologists at organisations working to improve workplace productivity by designing effective leadership training programs

## Limitations of Applied Psychology

- ◆ *Lack of Universality*: applied psychological interventions are context-specific and not always universally effective across different contexts or populations
- ◆ *Ethical Considerations*: practitioners are tasked with navigation of ethical dilemmas, such as ensuring client confidentiality and avoiding harm during interventions

Table 1.1.4 Pure vs Applied Psychology

Aspect	Pure Psychology	Applied Psychology
Focus	Focuses on theoretical research and understanding fundamental principles of human behaviour and mental processes.	Focuses on using psychological principles and research to solve practical problems in various fields such as clinical, educational, organisational and forensic settings.
Goals	Aims to expand knowledge and theory within psychology without immediate practical application.	Aims to address specific real-world issues and improve outcomes in various domains by applying psychological knowledge and methods.
Research Methods	Emphasises experimental methods, theoretical modelling and academic research.	Utilises a range of research methods, including experimentation, observation, surveys and case studies to address practical issues.
Examples	Cognitive Psychology, Developmental Psychology, Social Psychology, Neuroscience.	Clinical Psychology, Counselling Psychology, Industrial-Organisational Psychology, and Educational Psychology.

## Recap

- ◆ Subject matter of psychology
- ◆ Evolution of psychology's definition from the study of the soul to behaviour and mental processes.
- ◆ Ongoing debates about the scope and definition of psychology persist due to its interdisciplinary nature.
- ◆ Psychology as scientific enquiry.
- ◆ Emphasis on systematic observation and evidence-based reasoning.
- ◆ Behaviour as observable actions influenced by various factors.
- ◆ Mental processes as internal cognitive activities shaping behaviour.
- ◆ The interconnectedness of behaviour and mental processes.
- ◆ Characteristics of psychology as a science.
- ◆ Psychology's core goals: description, explanation, prediction, and control.
- ◆ Description involves categorising and organising observations.
- ◆ Explanation seeks to uncover the causes behind the behaviour.
- ◆ Prediction forecasts future behaviour based on observed patterns.
- ◆ Control involves deliberate modification of influencing conditions.
- ◆ Pure psychology focuses on theoretical research and understanding fundamental principles of human behaviour.
- ◆ Applied psychology emphasises the practical application of psychological principles to solve real-world issues.

## Objective Questions

1. Who is the father of psychology?
2. Which school of thought emphasised the study of observable behaviour?



3. What challenges does the present definition of psychology face conceptually?
4. Name one practical problem associated with the present definition of psychology.
5. Who rejected the idea of the mind as the subject of psychology?
6. What is one critique of the present definition regarding cultural perspectives?
7. How does psychology study mental processes?
8. Name one feature of psychology as a science.
9. What are the four primary goals of psychology?
10. What does description aim to achieve in psychology?
11. What does explanation seek to uncover?
12. Prediction involves forecasting based on what?
13. What does control refer to in psychology?
14. What question does the description address?
15. Which goal of psychology involves anticipating future occurrences?
16. What is the focus of explanation in psychological inquiry?
17. What is the main focus of pure psychology?
18. Which psychology branch aims to expand knowledge without immediate practical application?
19. What research methods are typically used in pure psychology?
20. What is the main focus of applied psychology?
21. Give an example of pure psychology.

## Answers

1. Wilhelm Wundt
2. Behaviourism
3. Reductionism and potential ethnocentrism
4. Limitations in addressing real-world complexities
5. John B Watson
6. Potential marginalisation of non-Western perspectives
7. Through various research methods
8. Empirical nature
9. Describe, understand, predict and control
10. Articulate behaviours
11. Causes behind behaviour
12. Observed patterns
13. Modification of influencing conditions
14. What
15. Prediction
16. Understanding causes
17. Theoretical research
18. Pure psychology
19. Experimental methods
20. Solving practical problems
21. Cognitive psychology

## Assignments

1. Discuss the historical evolution of psychology's definition, highlighting key shifts in focus.
2. Evaluate the role of the scientific method in psychology and its significance in establishing psychology as a scientific discipline.
3. Explain the interconnectedness of behaviour and mental processes, providing examples to illustrate their relationship.
4. Explain the significance of each goal of psychology, providing examples to illustrate their importance.
5. Compare and contrast psychology's ancient Greek and Indian origins.
6. Discuss the characteristics and goals of pure psychology, providing examples of theoretical branches.
7. Explain the practical applications of applied psychology in various domains, citing examples from clinical, educational and organisational settings.
8. Compare and contrast pure and applied psychology in terms of their objectives, research methods and real-world applications.
9. Evaluate the importance of interdisciplinary approaches in applied psychology, illustrating how collaboration with other disciplines enhances problem-solving in real-world contexts.

## References

1. Chadha, N.K. & Seth, S. (2014). *The Psychological Realm: An Introduction*. Pinnacle Learning.
2. Dalal, A.K. (2010). *A Journey Back to the Roots: Psychology in India*. In R.M. Matthijs Cornelissen, Girishwar Misra, Suneet Varma (Eds.). *Foundations of Indian Psychology*, Pearson.
3. Kuppaswamy, B. (1990). *Elements of Ancient Indian Psychology*. Konark Publishers.





4. Shiraev, Eric. (2014). *A History of Psychology: Global Perspective*. Sage Publications.

## Suggested Readings

1. Hiriyanna, M. (2015). *The Essentials of Indian Philosophy*. Motilal Banarsidass.
2. Misra, G. (2011). *Handbook of Psychology in India*. Oxford University Press, USA.
3. Weiten, W. (2011). *Psychology: Themes and Variations*. Wadsworth Publishing Company.
4. International Council of Psychologists. (2019). The Directory of World Psychology Organizations.
5. <https://www.apa.org/>
6. <https://indianpsychiatricsociety.org/journal/>
7. <https://www.youtube.com/watch?v=iIDd3ZKrYmE>



# UNIT

## Methods of Psychology

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ describe the steps of psychological research.
- ◆ explicate the various methods of research in Psychology.
- ◆ apprehend the ethical issues involved in psychological research.

### Prerequisites

Many people believe they can effectively multitask, such as checking emails while participating in a meeting or texting while driving. In the contemporary world, multi-tasking is often viewed as a skill linked to efficiency and productivity. However, a recent study conducted at Stanford University titled ‘Cognitive Control in Media Multitaskers’ by Clifford Nass, Eyal Ophir and Anthony Wagner, has contested this assumption.

This study investigated the cognitive abilities of individuals who frequently engage in media multitasking compared to those who do not. Various cognitive tasks assessing attentional control, task-switching ability and memory performance were used, and the research found significant differences. Contrary to popular belief, individuals who reported high levels of media multitasking performed more poorly on these tasks than those who engaged in less multitasking. They struggled with distractions, had difficulty filtering irrelevant information and exhibited poorer memory retention.

These findings challenge the prevailing notion that multitasking improves productivity and efficiency. Instead, they suggest that multitasking may impede cognitive performance. This example underscores the importance of psychological research

in questioning common assumptions and guiding more informed approaches to daily activities. It demonstrates how research provides valuable insights that can reshape our understanding and behaviour.

## Keywords

Research Problem, Review of Literature, Hypothesis, Variables, Analysis, Statistical Measures, Confidentiality, Informed Consent

## Discussion

### 1.2.1 Psychological Research and Methods: Brief Introduction

*What qualifies as research?*

Can gathering rare and difficult information as a dancer about an epic character you are staging amount to research? Or, when you find useful information on social media platforms like Instagram or Pinterest or watch documentaries for entertainment, are you truly engaging in research? And, do reading online reviews before purchasing a product, or collecting data for a school project be considered research? Despite involving data collection, all these activities lack systematic enquiry, critical analysis and generation of new knowledge characteristic of formal research in academic or scientific contexts.

Psychological research is characterised by its empirical and scientific approach. Research in psychology is particularly important owing to its subject of study – the humans. Anything you say is about another human and nothing goes unimpacted. Each individual is unique, and their experiences, emotions and thought processes must be approached with sensitivity and respect. Given these, psychological research endeavours to provide

comprehensive insights into the complexities of human behaviour, aiming to contribute to advancements in knowledge, interventions and practises that promote individual well-being and societal understanding.

There are three goals to doing research:

- ◆ To find ways to measure and describe behaviour
- ◆ To understand why, when and how events occur
- ◆ To apply this knowledge to solve real-world problems

**Methods** form the core of research. They provide the framework necessary to systematically investigate the phenomena and draw valid conclusions. There cannot be research without the method for it in place. It is, in fact, the method that designs and designates the research. Methods are essential for research in psychology for several reasons. It ensures;

- ◆ *systematic enquiry* by guiding researchers in systematically collecting data, analysing findings and drawing conclusions, ensuring that the research process is organised and rigorous

- ◆ *objectivity* by minimising bias and subjectivity in data collection and analysis, thus enhancing the reliability and validity of their findings
- ◆ *precision in definition and in measuring the variables* involved, which further allows for accurate data collection and facilitates comparisons across studies, enhancing the consistency and replicability of research findings
- ◆ *validity*, which is the extent to which the study measures what it intends to measure
- ◆ *reliability*, which is the consistency of results over time and across different conditions
- ◆ *adherence to ethical guidelines* and principles such as obtaining informed consent, maintaining confidentiality and minimising the harm that are integral to the research process
- ◆ *generalisability* of the findings beyond the specific sample or context studied through employing representative samples and standardised procedures.

Overall, research methods helps in theory development and testing in psychology by systematically collecting and analysing data that evaluates theoretical hypotheses, refines existing theories, and generates new insights into mechanisms underlying human behaviour and cognition.

### 1.2.2 Steps in Conducting Psychological Research (7 steps)

It is now known that psychological research is a systematic and standardised endeavour and not mere speculation. It is systematic because it follows specific steps and methods of conducting research. The

steps lay down the process of any scientific enquiry and, thus, for psychological research as well.

The following are the seven steps involved in psychological research:

- ◆ Identifying the Area of Research
- ◆ Formulation of the hypothesis
- ◆ Selecting the research method and design the study
- ◆ Data Collection
- ◆ Data Analysis
- ◆ Draw conclusions
- ◆ Report the findings

To better understand the steps of psychological research, let us consider an actual study done by Harry Harlow in 1958. This study is often referred to as *the Harlow Rhesus's Monkey Experiment* and is one of the classic studies in the history of psychology.

#### ***Step 1: Identifying the Area of Research***

The first step is to identify the area of research – a specific topic or question of study. This process involves identifying a topic of interest that is both significant and manageable. Researchers typically start by reviewing existing literature to understand what has been studied and identify gaps or unanswered questions.

In the example of the Rhesus monkey experiment, Harlow was influenced by attachment theories and wanted to study infant-mother bonding. He had to do an extensive literature review to arrive at his research objective, which was ‘to study the effects of maternal deprivation and isolation on the development of attachment in infant monkeys’.





### ***Step 2: Formulation of the Hypothesis***

Once the research topic is identified, the next step is formulating a hypothesis. A *hypothesis* is a clear, testable prediction about the relationship between two or more variables.

For example, in the Rhesus monkey experiment, Harlow hypothesised that ‘infant rhesus monkeys would prefer a soft cloth mother that provided comfort and not milk over a wire mother that only provided milk’.

### ***Step 3: Selecting the Research Method and Design the Study***

The third step involves choosing the appropriate research method and designing the study. Researchers can use various methods, including experiments, surveys, case studies and observational studies. Each method has its strengths and limitations.

Harlow employed experimental method with controlled conditions. He designed an experiment where infant monkeys were separated immediately after birth from their biological mothers and placed with two surrogate mothers. One surrogate was made of wire and provided milk, while the other was made of soft cloth but provided no food. Harlow observed the amount of time the monkeys spent with each surrogate and their behaviours in stressful situations.

### ***Step 4: Data Collection***

After designing the study, the next step is to collect the data. This involves systematically gathering information according to the research plan. Data collection methods can vary widely depending on the research design.

For example, in the Rhesus monkey experiment data was collected through direct observation and recording of the monkeys’ interactions with the surrogate

mothers. Harlow noted the amount of time spent with each surrogate and the monkeys’ behavior in response to frightening stimuli (e.g., a mechanical toy).

### ***Step 5: Data Analysis***

Once the data is collected, it must be analysed to determine whether the hypothesis is supported. This step involves using statistical methods to summarise and interpret the data. Researchers look for patterns and relationships between variables.

Harlow analysed the data by comparing the amount of time the infant monkeys spent with the cloth surrogate versus the wire surrogate. He also assessed the monkeys’ behaviours in response to stress and their preference for surrogate mothers.

### ***Step 6: Drawing Conclusions or Interpretation of Results***

Based on the data analysis, researchers draw conclusions about their hypothesis. This step involves interpreting the results in the context of the original research question. Researchers must consider whether the data supports the hypothesis and what the findings mean for the broader field of psychology.

Harlow concluded that contact comfort was a more significant factor in attachment formation than food provision. The monkeys spent significantly more time with the cloth surrogate and sought comfort from it when frightened, indicating that emotional security is crucial for attachment.

### ***Step 7: Reporting***

The final step in psychological research is to report the findings. Researchers share their results with the academic community through publications in academic journals, presentations at conferences and other forms of dissemination. This step is crucial for advancing knowledge in the field and

allowing other researchers to build on the findings. A well-written report includes an introduction, methodology, results, discussion and references, providing a comprehensive overview of the study and its outcomes.

Harlow published this experiment in the journal *American Psychologist* in 1958 as an article titled 'The Nature of Love'. He also presented his findings at the American Psychological Association's annual convention in 1958.

### Classic Studies in Psychology

*The Little Albert Experiment* (1920): This study, conducted by John B. Watson and Rosalie Rayner, demonstrated classical conditioning by conditioning a fear response in an infant known as 'Little Albert' to a white rat, showing how emotions could be learned and generalised.

*Asch Conformity Study* (1951): Solomon Asch's research revealed the powerful influence of social conformity, as participants conformed to the incorrect judgments of others, highlighting the importance of social pressure in shaping individual behaviour.

*Stanford Prison Experiment* (1971): Philip Zimbardo's study has become one of psychology's most dramatic illustrations of how good people can be transformed into perpetrators of evil, and healthy people begin to experience pathological reactions – traceable to situational factors. It demonstrated the rapid escalation of cruel behaviour in a simulated prison environment, shedding light on the dynamics of power, authority, and the potential for dehumanisation within institutional settings.

*The Bobo Doll Experiment* (1961 & 1963): Conducted by Albert Bandura, this study illustrated observational learning and social modelling as children who observed aggressive behaviour towards a doll exhibited similar aggressive actions, emphasizing the role of social learning in behaviour acquisition.

*The Learned Helplessness Experiment* (1965): Martin Seligman's research on learned helplessness in dogs highlighted the psychological phenomenon where animals exposed to uncontrollable aversive events later exhibit passivity in the face of challenges, contributing to our understanding of depression and motivation.

*The Milgram Obedience Experiment* (1963): Stanley Milgram's study explored obedience to authority figures, revealing the disturbing extent to which individuals would obey commands to administer increasingly severe electric shocks to others, demonstrating the power of situational factors in influencing behaviour.

*The Halo Effect Experiment* (1977): This study by Richard Nisbett and Timothy Wilson demonstrated the halo effect, whereby an individual's overall impression of another person influences their evaluation of specific traits or behaviours, illustrating the impact of cognitive biases on social perception.

*Pavlov's Classical Conditioning Experiment*: Ivan Pavlov's pioneering research with dogs established classical conditioning, showing how neutral stimuli (such as a bell) could become associated with reflex responses (such as salivation), laying the foundation for understanding learning processes.

*Skinner's Operant Conditioning Experiments:* B.F. Skinner's experiments with pigeons and rats demonstrated operant conditioning, revealing how behaviour is shaped by its consequences through reinforcement and punishment, providing insights into learning and behaviour modification.

*Harlow's Rhesus Monkey Experiment (1958):* Harry Harlow's study investigated attachment and maternal deprivation in rhesus monkeys. It revealed the importance of emotional and tactile comfort in the formation of attachment bonds, which has significant implications for understanding child development and caregiving practices.

### 1.2.3 Research Methods

There are different methods in psychology due to different sources of information, how that information is appraised and the types of tools and techniques used in the collection of data. Each method has its own advantages and disadvantages, making it suitable for certain situations and unsuitable for others.

Let us now discuss some of the major research methods in psychology.

#### 1.2.3.1 Introspection

Introspection is one of the oldest methods in psychological studies. Wilhelm Wundt, the father of experimental psychology, primarily employed it to study the structure of conscious experience. It involves looking inward and analysing one's internal thoughts and feelings in a controlled and structured manner.

##### *Example*

Edward Titchener (a pioneer in Psychology) employed it to analyse the basic elements of conscious experience in his study titled 'The Synthetic Experiment'.

##### *Uses of Introspection*

- ◆ To study the structure and elements of conscious experience.
- ◆ Enhances therapeutic relationships and affects treatment outcomes.

##### *Advantages*

- ◆ Provides direct access to immediate conscious experiences.
- ◆ Offers detailed qualitative data.
- ◆ Helps in developing psychological theories.

##### *Disadvantages*

- ◆ Highly subjective; reports vary between individuals.
- ◆ Difficult to generalise and verify findings.
- ◆ Accuracy and consistency can be affected by individual differences in self-awareness and articulation.
- ◆ Limited to conscious experiences; does not access unconscious processes.

#### 1.2.3.2 Observation

Observation is one of the most fundamental and commonly used method in psychological research. It involves systematically watching, recording and analysing the behaviour of individuals or groups in natural or controlled settings. This method provides insights into how people think, feel and act across various settings, such as laboratories, homes, schools, workplaces and public spaces.

## ***Types of Observation***

### ◆ ***Naturalistic vs. Controlled***

- ◆ **Naturalistic Observation:** Involves watching behaviour in its natural environment.

*Example:* Jane Goodall's (1960s) research on chimpanzees in Tanzania's Gombe Stream National Park. Goodall observed their use of tools and social interactions, providing insights into their behaviours and showing similarities to human behaviour.

- ◆ **Controlled Observation:** Conducted in a controlled environment where variables can be manipulated.

*Example:* Albert Bandura's Bobo Doll experiment (1960s). The study involved children observing an adult acting aggressively towards a Bobo Doll in a controlled environment. Those who observed the aggression were more likely to imitate it and validated his social learning theory.

### ◆ ***Overt vs. Covert***

- ◆ **Overt Observation:** Subjects are aware they are being observed.

*Example:* Walter Mischel's 'Marshmallow Test.' Researchers observed children who were aware of the study to assess impulse control and its long-term effects.

- ◆ **Covert Observation:** Subjects are unaware of being observed to avoid exerting an influence on their behaviour.

*Example:* Hawthorne Studies

by Elton Mayo (1920-1930). Workers were observed covertly to study how environmental and social factors affected productivity and behaviour, collecting unbiased data that revealed how changes in working conditions affected morale and productivity.

### ◆ ***Participant vs. Non-participant***

- ◆ **Participant Observation:** The observer actively engages with subjects.

*Example:* Stanford Prison Experiment by Zimbardo (1971). Researchers participated in a simulated prison environment to study power dynamics and psychological effects.

- ◆ **Non-participant Observation:** The observer does not interact with participants.

*Example:* Rosenthal and Jacobson's 'Pygmalion in the Classroom' study. It observed teacher-student interactions to understand the impact of teacher expectations on student performance.

### ***Advantages***

- ◆ Real-world application
- ◆ Contextual understanding
- ◆ Detailed qualitative data
- ◆ Flexibility across various settings

### ***Disadvantages***

- ◆ Observer bias - the researcher's personal beliefs or expectations influencing their observations and interpretations of data.

- ◆ Reactivity - subjects altering their behaviour when observed)
- ◆ Time-consuming
- ◆ Ethical concerns, especially in covert observations related to privacy and consent

### 1.2.3.3 Interview

Interview as a method is commonly used in psychology to collect qualitative data directly from individuals. They involve conversations between the interviewer and the participant to explore thoughts, feelings, behaviours and experiences. Interviews can be conducted face-to-face, over the phone or via video conferencing.

#### *Types of Interviews:*

- ◆ *Structured vs. Unstructured vs. Semi-structured*
- ◆ *Structured Interviews:* Follow a set list of predetermined questions.
  - *Example:* Beck Depression Inventory (BDI, which uses standardised questions to assess the severity of depression.
- ◆ *Unstructured Interviews:* Allow open-ended conversations without a fixed set of questions.
  - *Example:* Interviews exploring trauma. Provide rich, detailed insights into personal experiences, allowing participants to share freely.
- ◆ *Semi-structured Interviews:* Combine a set of key questions with the flexibility to explore additional topics.

- *Example:* Interviews on job satisfaction. Start with specific questions but allow for follow-up questions based on responses, providing a balance of structured and open-ended data.

#### *Advantages*

- ◆ Provides detailed qualitative data.
- ◆ Allows exploration of unexpected topics.
- ◆ Offers flexibility to clarify questions and engage personally with participants.

#### *Disadvantages*

- ◆ Time-consuming.
- ◆ Potential for interviewer bias.
- ◆ Data may be influenced by the participant's mood or willingness to share.
- ◆ Limited generalisability due to the qualitative nature of the data.

### 1.2.3.4 Case Study

A case study involves the analysis of the unique aspects of an individual's (or, group's) experiences and life, which cannot be reproduced or replicated for practical and ethical reasons. It provides an in-depth analysis of a unique situation or phenomenon, often over an extended period and gathers detailed information about specific behaviours, experiences or mental processes, making it valuable for exploring rare or complex phenomena and generating hypotheses for further research.

#### *Example*

A classic example of a case study is the case



### Classic Cases of Sigmund Freud

*Anna O (Bertha Pappenheim):* Anna O's case fascinated Freud and his friend Breuer as she presented with puzzling symptoms, including paralysis and disturbances in speech. Through the 'talking cure,' where Anna O. freely associated her thoughts and feelings, they uncovered repressed memories and emotions linked to traumatic experiences. Her case served as a cornerstone in the development of psychoanalytic theory, emphasising the significance of unconscious processes in shaping psychological symptoms.

*Dora (Ida Bauer):* Dora's case revealed intricate layers of unconscious conflicts and desires. Freud explored her ambivalent feelings towards her father and his involvement with a family friend. Through the analysis of Dora's dreams and fantasies, Freud illuminated the complex interplay between conscious and unconscious motivations, highlighting the role of repression in the formation of hysteria symptoms.

*Little Hans:* Little Hans's fear of horses initially puzzled his parents, but Freud interpreted it as a manifestation of deeper psychological conflicts. By analysing Hans's fantasies and relationships with his parents, Freud uncovered his unconscious wishes and anxieties, particularly related to the Oedipal complex. This case exemplifies Freud's belief in the universality of psychosexual development and the influence of early experiences on later psychological functioning.

*Wolf Man (Sergei Pankejeff):* The 'Wolf Man' case captivated Freud due to Pankejeff's recurrent dreams of wolves. Freud traced these dreams back to Pankejeff's childhood traumas and conflicts, particularly his witnessing of primal scenes involving his parents. Through psychoanalysis, Freud revealed how Pankejeff's symptoms were symbolic expressions of his unconscious fears and desires, shedding light on the complex nature of neurotic symptoms and their underlying causes.

of Phineas Gage, who suffered a traumatic brain injury in 1848. This case provided significant insights into the relationship between brain function and personality, revolutionising our understanding of the brain's role in behaviour.

#### **Advantages**

- ◆ Provides real and detailed insights into individual experiences.
- ◆ Traces the natural history of the subject.
- ◆ Generates hypotheses for further research.
- ◆ Has practical applications in

clinical psychology.

#### **Disadvantages**

- ◆ Limited generalisability due to the unique characteristics of the case.
- ◆ Potential for false generalisations and personal bias.
- ◆ Risk of researcher bias from emotional attachment.
- ◆ Subjectivity in data analysis.
- ◆ Time-consuming and raises ethical concerns regarding confidentiality and privacy.



### 1.2.3.5 Survey

Surveys are a widely employed method in psychology for collecting data from many participants. It involves administering standardised checklists, questionnaires or interviews to gather information on attitudes, beliefs, behaviours and demographics. Surveys can be conducted through paper-and-pencil, online platforms, telephone interviews, or face-to-face interactions, making them adaptable to various research contexts.

#### Example

*National Comorbidity Survey (NCS)*, conducted by Ronald Kessler in the early 1990s, which assessed mental disorder prevalence in the US population through representative sampling and influenced public health policies on mental health.

#### Advantages

- ◆ Quick, efficient and cost-effective collection of data from a large number of participants.
- ◆ Generalisable to larger populations with appropriate sampling.
- ◆ Versatile for studying a wide range of topics.
- ◆ Encourages honest responses due

to anonymity.

#### Disadvantages

- ◆ Response bias from inaccurate or socially desirable answers.
- ◆ Limited depth in understanding compared to qualitative methods.
- ◆ Challenges in ensuring representative samples.
- ◆ Validity concerns due to question wording or formatting.
- ◆ Inability to determine the direction of relationships between variables.

### 1.2.3.6 Correlation

Correlation is a statistical method used in psychology to examine the relationship between two or more variables. It measures how changes in one variable correspond with changes in another, providing insights into the strength and direction of these relationships. To put it simply, correlation is a way to see if two things are related, like checking if people who exercise more often also tend to sleep better. Correlation does not imply causation but helps in making predictions and identifying patterns.

Coefficient of Correlation: Ranges from -1 to +1.

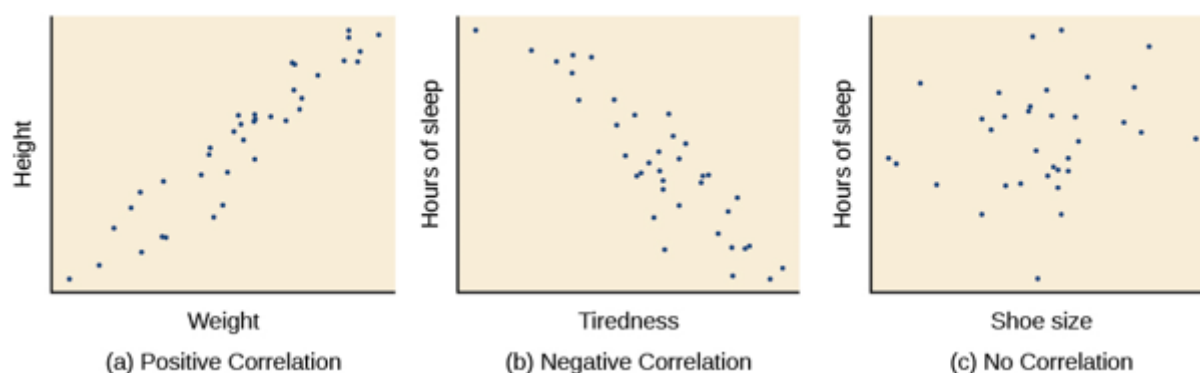


Fig 1.2.1 Correlation

- ◆ Positive Correlation (+): Indicates a direct relationship.
- ◆ Negative Correlation (-): Indicates an inverse relationship.

### *Example*

By employing the method of correlation, we can establish the relation between exercising and sleep quality. A positive correlation establishes that intense exercising is associated with better sleep quality, while a negative correlation would link intense exercising with poorer sleep quality.

### *Advantages*

- ◆ Identifies patterns and relationships between variables.
- ◆ Predicts future outcomes.
- ◆ Facilitates exploratory analysis for hypothesis generation.
- ◆ Versatile across various data types and research designs.

### *Disadvantages*

- ◆ Does not imply causation.
- ◆ Can be misleading due to unaccounted third variables.
- ◆ Ambiguity in the direction of causality.
- ◆ Reliability concerns due to sample size and representativeness affecting accuracy.

## **1.2.3.7 Experimental Method**

The experimental method is a systematic and scientific approach in psychology that involves systematically manipulating variables to establish cause-and-effect relationships while controlling for extraneous factors.

### *Example*

Philip Zimbardo's Stanford Prison Experiment (1971) is a good example of the experimental method, as it involved systematically assigning different roles to participants (independent variable) and observing the effects on their behaviour and psychological responses (dependent variables). This approach allowed for the examination of how role assignment influenced aggression and stress, demonstrating cause-and-effect relationships in a controlled environment.

### *Key Features*

- ◆ *Precise Control*: Allows for the isolation of specific effects.
- ◆ *Active Manipulation*: Changes the independent variable to observe impacts.
- ◆ *Random Assignment*: Reduces bias by randomly assigning participants.
- ◆ *Replication*: Verifies findings through repeated experiments.
- ◆ *Operational Definitions*: Provides clarity on variables and measurements.

### *Advantages*

- ◆ Determines causality with relatively high accuracy.
- ◆ Offers strong control over variables for precise results.
- ◆ Enables replication to confirm findings.
- ◆ Ensures statistical reliability.

### *Disadvantages*

- ◆ May involve artificial lab settings



that are not always reflective of real-world conditions.

- ◆ Faces ethical concerns in experimental design.
- ◆ Can be complex and challenging to design.
- ◆ Limited in studying certain variables or populations.

### 1.2.3 Ethical Issues in Psychological Research

The Stanford Prison Experiment conducted by Philip Zimbardo and his team in 1971 is considered one of the landmark studies in psychology for several reasons. Of peculiar among them is the ethical concerns raised by the study. The study was intended to last two weeks but was terminated after just six days due to the extreme and unethical behaviour it elicited.

Participants were inadequately informed about the nature of the study and the potential psychological risks by being misled about its scope as a study on prison life. This lack of transparency contributed to the severe emotional distress experienced by participants, with prisoners subjected to psychological abuse by guards, leading to emotional and moral dilemmas. Furthermore, proper debriefing procedures were neglected, denying participants the necessary support to process their traumatic experiences, potentially causing long-term psychological harm. Moreover, Zimbardo's dual role as both researcher and prison superintendent compromised his impartiality and ability to intervene effectively in abusive conditions.

The significant ethical lapses of the study prompted stricter ethical guidelines and regulations in psychological research, transforming the ethical landscape

The following outlines the ethical issues

in general in psychological research

- ◆ **Informed Consent:** Participants must be given comprehensive information about the study, including its purpose, procedures, risks, and their right to withdraw without penalty.
- ◆ **Confidentiality:** Participants' privacy must be protected. Identifiable data must be securely stored, and participants must be informed about who will have access to their information.
- ◆ **Minimising Harm:** Researchers must design studies to avoid causing physical or psychological harm. When potential harm is unavoidable, it must be justified by the potential benefits of the research and mitigated as much as possible.
- ◆ **Debriefing:** After the study, participants should be provided with full disclosure of the study's purpose and methods. Any deception used must be revealed, and participants should receive support to address any distress caused by the study.
- ◆ **Use of Deception:** Deception should be used sparingly and only when absolutely necessary. The potential benefits must outweigh the risks, and participants must be debriefed as soon as possible after their participation.
- ◆ **Right to Withdraw:** Participants should be able to withdraw from the study at any point without any negative consequences. This right should be clearly communicated and respected.
- ◆ **Researcher Responsibility:** Researchers must monitor

the well-being of participants throughout the study. They should be prepared to intervene

if participants are experiencing undue stress or harm.

### **APA's Ethical Principle of Psychologists and Code of Conduct**

The American Psychological Association (APA) Ethical Guidelines and Code of Conduct serve as a foundational framework to guide psychologists in their professional and scientific activities. These guidelines are designed to ensure that psychologists uphold the highest standards of ethical behaviour, promoting integrity, accountability, and respect for the rights and dignity of individuals.

The APA Code of Conduct comprises five general principles and ten specific ethical standards that address a wide range of professional practices. The general principles are aspirational, offering broad guidance on the ethical ideals that psychologists should strive to achieve. These principles include:

1. **Beneficence and Nonmaleficence:** Psychologists strive to benefit those with whom they work and take care to do no harm.
2. **Fidelity and Responsibility:** Psychologists establish relationships of trust and uphold professional standards of conduct.
3. **Integrity:** Psychologists promote accuracy, honesty, and truthfulness in their work.
4. **Justice:** Psychologists recognise that fairness and justice entitle all persons to access and benefit from the contributions of psychology.
5. **Respect for Peoples Rights and Dignity:** Psychologists respect the inherent dignity and rights of all individuals, including the right to privacy, confidentiality, and self-determination.

The ethical standards provide specific directives on various aspects of professional conduct, including competence, human relations, confidentiality, advertising, record-keeping, and research practices. These standards are enforceable rules that psychologists must follow to maintain their professional integrity and the trust of the public.



## Recap

- ◆ Definition of research and its distinction from other activities
- ◆ Importance of psychological research in understanding human behaviour and cognition.
- ◆ Three goals of psychological research: measurement, understanding and application
- ◆ The role of methods in ensuring rigour, objectivity, precision, validity, reliability and ethical conduct in research.
- ◆ The seven steps in conducting psychological research
- ◆ Introspection:
  - Oldest Psychological Method
  - Used by Wilhelm Wundt
  - Study of Conscious Experience
  - Structured Self-Observation
  - Reflection on Mental States
  - Advantages: Direct Access, Detailed Data
  - Disadvantages: Subjectivity, Reliability Concerns
- ◆ Observation:
  - Fundamental Method
  - Naturalistic and Controlled Settings
  - Overt and Covert Observation
  - Participant and Non-Participant Observation
  - Advantages: Real-world Application, Detailed Data
  - Disadvantages: Observer Bias, Reactivity
- ◆ Interview:
  - Qualitative Data Gathering
  - Structured and Unstructured Formats
  - Face-to-Face or Remote
  - Advantages: Detailed Data, Flexibility
  - Disadvantages: Time-Consuming, Subjectivity

- ◆ Case Study:
  - In-depth Individual Analysis
  - Examination of Unique Phenomena
  - Longitudinal Approach
  - Advantages: Real and Detailed Data, Exploration of Rare Phenomena
  - Disadvantages: Limited Generalisability, Researcher Bias
- ◆ Survey:
  - Widely Employed Data Collection Method
  - Administered via Various Mediums
  - Self-Report Data Nature
  - Features: Standardisation, Scalability, Variety of Formats
  - Advantages: Efficiency, Generalisability, Versatility
  - Disadvantages: Response Bias, Limited Depth
- ◆ Experimental method
  - Manipulation of Variables, Control for Extraneous Factors, Cause-and-Effect Relationships
  - Distinctive Features: Control, Manipulation, Randomization, Replication, Operationalization
  - Advantages: Causality, Control, Replication, Precision, Statistically Reliable Results
  - Disadvantages: Artificiality, Ethical Concerns, Complexity, Limited Scope, Unintended Interference
- ◆ Ethical Principles
  - Informed Consent: Participants must be fully informed and voluntarily agree to participate.
  - Confidentiality: Protecting participants' privacy and securely storing identifiable data.
  - Minimising Harm: Designing studies to avoid physical or psychological harm, justifying any unavoidable harm.
  - Debriefing: Providing full disclosure post-study, revealing any deception, and offering support.
  - Use of Deception: Employing deception sparingly, with benefits outweighing risks, and debriefing promptly.

- **Right to Withdraw:** Participants can withdraw without penalty, communicated clearly and respected.
- **Researcher Responsibility:** Monitoring participants' well-being, intervening if necessary.

## Objective Questions

1. What is the distinguishing feature of research in academic or scientific contexts?
2. What ensures the consistency and replicability of research findings?
3. Which step involves choosing the appropriate research method?
4. What is a hypothesis often phrased as?
5. What is the final step in psychological research?
6. Who is considered the father of experimental psychology?
7. What does introspection involve?
8. What is one advantage of introspection?
9. What is a disadvantage of introspection?
10. What is a fundamental aspect of observation in psychology?
11. In what settings can observations be conducted?
12. What is a potential disadvantage of observation?
13. What type of observation involves hidden observation?
14. Which observation method provides insights into real-world behaviour?
15. What type of interview allows for a conversational approach?
16. What is the advantage of interviews?
17. Which interview format involves both structured and unstructured elements?

18. What is one advantage of case studies?
19. What is a potential disadvantage of case studies?
20. What is the nature of data collected in surveys?
21. What is a potential limitation of survey data?
22. In which range does the correlation coefficient lie?
23. What does a positive correlation indicate?
24. What is the strength of a correlation coefficient of +0.9?
25. What is the purpose of the experimental method in psychology?
26. What does informed consent entail?
27. What does confidentiality protect?
28. How should researchers minimise harm?
29. When is deception justified?
30. What should researchers monitor throughout the study?

## Answers

1. Systematic Enquiry
2. Standardised practices.
3. Selecting the research method and designing the study.
4. An 'if-then' statement.
5. Reporting findings.
6. Wilhelm Wundt.
7. Reflecting on mental states.

8. Direct access to inner experiences.
9. Subjectivity.
10. Systematic watching and recording.
11. Natural or controlled environments.
12. Observer bias.
13. Covert observation.
14. Naturalistic observation.
15. Unstructured interview.
16. Detailed qualitative data.
17. Semi-structured interview.
18. Exploration of rare phenomena.
19. Limited generalisability.
20. Self-report data.
21. Response bias.
22. Between -1 and +1.
23. Positive association.
24. Very high correlation.
25. To establish cause-and-effect relationships.
26. Voluntary agreement
27. Participants' privacy
28. By design
29. When benefits outweigh risks
30. Participants' well-being



## Assignments

1. Discuss the significance of each step involved in conducting psychological research, providing examples wherever applicable.
2. How does psychological research contribute to theory development and testing?
3. Compare and contrast different research methods used in psychology, highlighting their strengths and limitations.
4. Evaluate the ethical considerations in psychological research, providing examples of ethical dilemmas researchers may face and how they can be addressed.
5. Discuss the ethical considerations associated with conducting interviews in psychological research, providing examples to illustrate your points.

## References

1. Banyard, P., Winder, B., Norman, C., & Dillon, G. (2022). *Essential Research Methods in Psychology*. Sage.
2. Baron, R. A. (2001). *Psychology* (10th ed.). Pearson.
3. Evans, A. N., & Rooney, B. J. (2013). *Methods in Psychological Research*. SAGE Publications.

## Suggested Readings

1. Feldman, R. S. (2003). *Essentials of Understanding Psychology* (5th ed.). McGraw-Hill Education.
2. Gross, R. (2008). *Key Studies in Psychology* (5<sup>th</sup> ed.). Hodder Education.

3. Magid, Barry. (1993). *Freud's Case Studies: Self Psychological Perspectives*. Routledge.
4. Morgan, C. T., King, R. A., Weisz, J. R., & Schopler, J. (1993). *Introduction to Psychology* (7th ed.). McGraw-Hill Education.
5. Sacks, Oliver. (1985). *The Man who Mistook his Wife for a Hat*. Summit Books.



**BLOCK**

# **Schools of Psychology**



# UNIT

## Early Schools of Psychology

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ describe the basic tenets and methodological approaches of the four schools of psychology discussed in this unit.
- ◆ appreciate the relevance of these schools of psychology.
- ◆ discuss the criticisms of these schools of psychology.

### Prerequisites

Often, the progression of history is apparent only after the event. It's been 145 years since the formal establishment of psychology as an academic discipline and almost the age of humanity since the beginning of psychological enquiry. What do we know about the subject matter of psychology? Let alone, what is the subject matter of psychology? It seems there is consensus that it studies behaviour and mental processes. But is it forever? Every system of knowledge evolves and develops and so did psychology.

The various schools of psychology correspond to the different theoretical approaches and methodologies it imbibed. This unit explores such schools as structuralism, functionalism, gestalt and psychoanalysis. Before exploring them in detail, let us try to understand why there are different schools in the first place!

Imagine a scenario where a person is experiencing a recurrent dream:

- ◆ A *structuralist* would focus on analysing the dream's individual elements, such as images and sensations in order to understand the underlying structure of the mind

- ◆ A *functionalist* would interpret the dream as serving a psychological function, such as processing emotions or resolving conflicts within the dreamer's life.
- ◆ A *Gestalt psychologist* would emphasise the overall pattern of the meaning of the dream, exploring how different elements are organised into a coherent whole.
- ◆ A *psychoanalyst* would view the dream as a window into the dreamer's unconscious mind, analysing symbolism and latent content to uncover hidden desires and conflicts.

The following discussion would help you understand better these positions.

## Keywords

Consciousness, Introspection, Adaptation, Pragmatism, Methodological Pluralism, Holism, Gestalt Laws, Unconscious, Psycho-sexual Development, Defence Mechanisms

## Discussion

### 2.1.1 Structuralism

Structuralism emerged as one of the early schools of psychology in the 19<sup>th</sup> century. Wilhelm Wundt is widely regarded as its founder. However, it was not Wundt who termed it so or formalised it as an approach but his student Edward B Titchener. Yet, it was Wundt's establishment of the first psychology laboratory at the University of Leipzig in 1879 and his pioneering works in experimental psychology that served as the focal point for structuralism's emergence. But, Titchener termed, formalised and popularised structuralism, solidifying its status as the first formal school of psychology, highlighting the foundational role of Wundt's experimental work in its development.

#### 2.1.1.1 Basic Tenets

- ◆ The structure of the mind can be analysed by breaking down

mental processes into essential components. Mental elements have attributes that allow us to distinguish them and can be categorised in the same way as chemical elements.

- ◆ Psychology's primary goal is to examine the basic elements of consciousness and how these elements combine to form complex mental experiences and connect with their physiological conditions.
- ◆ The subject of study of psychology is the immediate conscious experience of individuals. Whilst consciousness is understood as the sum of our experiences as they exist at a given time, the mind is posited as the sum of an individual's experiences accumulated over the lifetime.





- ◆ Structuralists used ‘systematic introspection’ (against speculative introspection) as their primary method of study. It is the systematic self-observation of one’s own conscious experience. It involves trained individuals providing detailed qualitative and subjective reports of their mental experiences in response to controlled stimuli. For example, the trained participant is asked to describe their thought processes while identifying and reacting to visual stimuli.

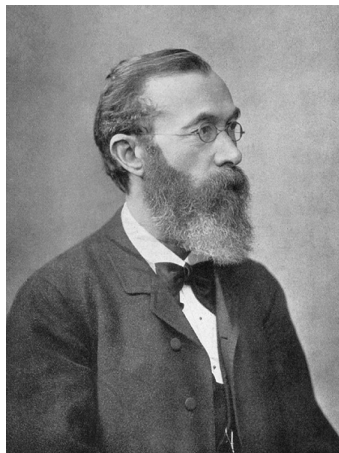


Fig 2.1.1 Wilhelm Wundt (1832-1920)



Fig 2.1.2 Edward Titchener (1867-1927)

### 2.1.1.2 Relevance

Despite its eventual decline as the dominant paradigm in psychology, structuralism made significant contributions that laid the groundwork for the development of the field.

- ◆ Structuralism, considered the earliest school, contributed to developing a psychological language and framework. By describing sensations, feelings and images as the elemental building blocks of consciousness, they laid the foundation for a systematic understanding of mental processes and underscored the importance of operationalising concepts for empirical research.
- ◆ *Historic Shift:* The emergence of structuralism was a significant turning point in the history of psychology. It shifted the discipline from speculative and philosophical traditions to a more scientific and systematic approach.
- ◆ *Focus on Consciousness:* By directing attention to the analysis of conscious experience, structuralism paved the way for understanding the intricacies of human perception, cognition, and emotion.
- ◆ *Methodological Rigor:* Structuralism emphasised the use of systematic introspection and experimental methods, laying the groundwork for empirical research in psychology.
- ◆ *Influence on Subsequent Schools of Thought:* It provided a robust, established framework that emerging movements in psychology could challenge and build upon.

### 2.1.1.3 Criticisms

*Introspection as Unreliable:* Systematic introspection faced criticism due to its subjective nature, yielding inconsistent and unverifiable results as individuals reported varied experiences for the same stimulus.

- ◆ *Reductionist Approach:* Critics argued that reducing conscious experiences to basic elements oversimplified the dynamic and interconnected nature of the mind, neglecting its holistic complexities.
- ◆ *Overlooked the Unconscious:* Structuralism's exclusive focus on conscious experience and its neglect of unconscious processes limited the scope of its enquiry.
- ◆ *Limited Scope:* Structuralism was focused primarily on the analysis of conscious experience, often neglecting other important aspects of human psychology such as unconscious processes, emotions, and social influences. Critics argued that this narrow focus limited the applicability and relevance of structuralist theories to the broader understanding of human behaviour and mental processes.
- ◆ *Failure to Address Practical Applications:* Critics pointed out that while it contributed to the theoretical understanding of consciousness, it did not provide solutions or interventions for real-world psychological issues, such as mental health disorders or educational practices.

### 2.1.2 Functionalism

Functionalism, at its core, is a theoretical framework that emerged in the US in the late 19<sup>th</sup> century in direct response to the

limitations of structuralism. As a school of thought, functionalism proposed that psychology study the functional or adaptive nature of the mind.

Opposed to structuralism, functionalism holds that, '*the mind is more than the sum of its parts*'. While structuralism sought to break down conscious experiences into their elemental components, functionalism shifted the focus to the broader question of the mind's purpose. Why do we think, feel and perceive the way we do? What functions do these mental processes serve in our everyday lives? And so on. The departure from structuralism becomes clear considering the emphasis on understanding not only 'what' the mind experiences, but also 'why' it experiences.

#### 2.1.2.1 Basic Tenets

- ◆ At the core of functionalism is a fundamental shift in focus from the structure of consciousness to the functions that aid an individual's adaptation to their environment. Though interested in the elements of consciousness, it prioritises understanding why those elements exist and how they contribute to an individual's ability to navigate and thrive in their surroundings.
- ◆ The mind is not conceived as a static and isolated entity, dissected into separate mental elements. Instead, it is envisioned as a dynamic, adaptive system continuously interacting with its environment.
- ◆ Functionalism embraced a diverse range of research methods. While experiments were not dismissed entirely, functionalists also engaged in field studies, naturalistic observations and



practical applications of psychological principles.

- ◆ The emphasis on adaptation highlighted the practical implications of mental processes, elucidating their role in ensuring survival of the individual, rendering functionalism pragmatic in its approach.

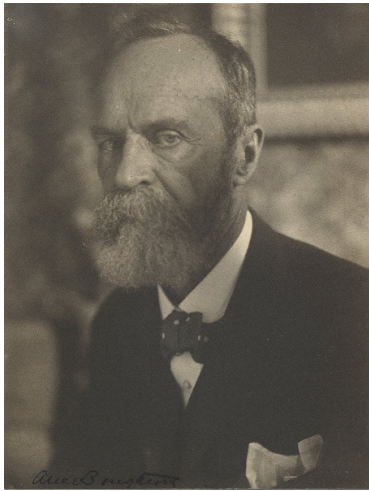


Fig 2.1.3 William James (1842- 1910),  
Pioneer of Functionalism

### 2.1.2.2 Relevance

- ◆ The paramount significance of functionalism lies in its pivotal shift in focus from theoretical abstraction to practical applications. Its pragmatic approach, which values the practical utility of psychological theories, continues to guide applied psychology. For instance, the functionalist perspective on adapting educational methods to the needs of individual learners has influenced modern pedagogical approaches. The emphasis on experiential learning, personalised instruction, and the practical application of knowledge aligns with modern educational reforms, catering to diverse learning styles and

preparing individuals for active engagement in a rapidly changing world.

- ◆ Functionalism's advocacy for methodological pluralism, encouraging the use of diverse methods beyond laboratory experiments, offered ways to address the complexities of human behaviour in real-world contexts, enriching the robustness and applicability of psychological research.
- ◆ By considering the entirety of an individual's experiences and interactions, functionalism is holistic in approach and thus provides insights into complex phenomena that cannot be fully captured by reductionist approaches.

### 2.1.2.3 Criticisms

While functionalism offered significant contributions to psychology, it was not immune to criticisms and challenges that emerged over time. Understanding these critiques provides insights into the limitations of the functionalist perspective and the complexities inherent in any psychological paradigm.

- ◆ *Lack of Clear Methodology:* Functionalism's adaption of methodological pluralism, while providing flexibility, has been criticised for lacking a clear and systematic methodology.
- ◆ *Lack of Predictive Power:* Critics assert that functionalism, with its focus on the adaptability of mental processes, struggles to offer precise predictions about behaviour. Unlike behaviourism, which aimed for observable and measurable predictions, functionalism's emphasis on

understanding the purpose of mental processes is seen as less conducive to formulating precise hypotheses that can be empirically tested.

- ◆ *Limited Treatment of Unconscious Processes:* Functionalism's emphasis on conscious and observable behaviour has been criticised for neglecting the study of unconscious processes.
- ◆ *Historical and Contextual Limitations:* Functionalism emerged in a specific historical and cultural context, responding to the needs and challenges of the late 19<sup>th</sup> and early 20<sup>th</sup> centuries. Critics argue that the functionalist perspective may be less applicable to addressing the complexities of contemporary societal issues and the evolving landscape of psychology.

### 2.1.3 Gestalt

Unlike other early schools of psychology, the term Gestalt does not clearly indicate what the movement stands for. German by origin, it has no precise English counterpart either. However, it has now become part of the everyday language of psychology and is roughly translated to mean form, shape and configuration.

Against the reductionist tendencies of other early schools of psychology, such as structuralism, functionalism and behaviourism, Gestalt holds that '*the whole is different from the sum of its parts*'. They maintained that when sensory elements are combined, they form a new pattern or configuration. For example, if you assemble a group of individual musical notes (musical elements), a melody or tune emerges from their combination, something new that did not exist in any of the individual elementary notes.

#### 2.1.3.1 Basic Tenets

- ◆ At the heart of Gestalt psychology is the principle of holism and the concept of emergence. Gestalt psychologists assert that perception is a whole, and any attempt to analyse or reduce it to elements will destroy it. They propose that the properties of a whole system emerge from the interactions and relationships between its individual components, recognising that the essence of an experience is found in the totality rather than in the individual components. For example, when viewing a painting, our perception does not focus solely on individual brushstrokes or colours but embraces the entire artwork as a cohesive whole.
- ◆ Integral to Gestalt psychology is the '*Gestalt Laws*', a set of principles that elucidate how the mind naturally organises sensory stimuli into perceptual wholes. These laws illustrate the innate organisational principles that govern how we perceive and make sense of the world, reinforcing the idea that our minds actively structure information into meaningful patterns. (the Gestalt laws in detail are included in the unit on 'Perception').

#### 2.1.3.2 Relevance

- ◆ *Holistic Understanding of Perception:* One of the enduring contributions of Gestalt psychology is its holistic understanding of perception. In a world flooded with stimuli, Gestalt principles provide a lens through which we can comprehend how our minds organise sensory information into meaningful patterns with practical





applications in fields like design and marketing.

- ◆ *Problem-solving and Insight Learning:* Gestalt psychology's impact on problem-solving and insight learning remains significant. The relevance lies in recognising that problem-solving often involves sudden insight and the restructuring of the perceptual field. This insight has implications for cognitive psychology and educational practices that seek to foster creative problem-solving skills in individuals.
- ◆ *Application in Therapy:* Gestalt principles have practical applications in therapeutic practices. The holistic perspective aligns with the holistic approaches of various therapeutic modalities, emphasising the interconnectedness of thoughts, feelings, and behaviours.

### 2.1.3.3 Criticisms

- ◆ *Lack of Unified Theory:* Critics point to the absence of a unified theoretical framework in Gestalt psychology, which has hindered the presentation of a cohesive perspective that integrates its various principles into a unified whole.
- ◆ *Limited Attention to Individual Differences:* Critics argue that the Gestalt approach assumes universality by emphasising general principles of perceptual organisation and cognitive processes without adequately accounting for the diversity in individual cognitive styles, cultural backgrounds and subjective experiences.

- ◆ *Overemphasis on Perception:* A common criticism is the overemphasis on perception at the expense of other psychological phenomena. Based on its exploration of visual perception and organisation, Gestalt psychology has been accused of neglecting other aspects of psychology, such as memory, learning and emotion.
- ◆ *Limited Applicability to Complex Cognitive Functions:* Gestalt psychology has faced challenges in extending its principles to complex cognitive functions beyond basic perceptual organisation. Critics question the paradigm's adequacy in explaining higher-order cognitive processes like reasoning, decision-making and problem-solving.

### 2.1.4 Psychoanalysis

While the schools of psychology hitherto discussed shared a common academic lineage and developed in dialogue and response to each other, psychoanalysis diverged from this tradition. Originating outside the academic setting, psychoanalysis as a school emerged from the clinical practices of Sigmund Freud. Psychoanalysis thus is, both the theoretical and therapeutic approach that seeks to explore unconscious conflicts and desires to understand and alleviate psychological distress

#### 2.1.4.1 Basic Tenets

- ◆ *The Unconscious Mind:* Central to psychoanalysis is the concept of the unconscious mind, the reservoir of thoughts, desires and memories that elude conscious awareness. Freud postulated that a significant portion of human behaviour is influenced by unconscious motives, many of



which are repressed due to conflict with societal norms or personal values. According to Freud, the unconscious is not a passive repository but an active force that shapes behaviour, dreams and symptoms. Uncovering the contents of the unconscious became a primary goal of psychoanalysis, as it was believed to hold the key to understanding the roots of psychological distress and maladaptive behaviours.

◆ *Psychoanalytic Techniques:*

- *Free association:* Patients are encouraged to openly share their thoughts and emotions without inhibition, allowing unconscious material to surface naturally.
- *Dream Analysis:* According to Freud, dreams serve as the 'royal road to the unconscious.' Analysing dreams became a fundamental psychoanalytic technique to unveil the hidden content of the unconscious. Dream analysis involves analysing the content and symbols within dreams, revealing hidden conflicts and desires, and providing valuable insights into the patient's psyche.
- *Transference:* Therapists observe how patients project past relationship dynamics onto them, offering clues about unresolved issues and emotional patterns.
- *Counter-transference:* This refers to the therapist's emotional reactions and unconscious responses towards the patient, which are influenced by the therapist's own unre-

solved conflicts, experiences or personal biases, potentially interfering with the therapeutic process.

- *Interpretation:* Therapists provide interpretations of unconscious processes, fostering self-awareness and facilitating personal development.
- ◆ *Psychosexual Development:* Psychoanalysis posits that human personality evolves through a series of stages, each associated with a specific erogenous zone and developmental task.
  - *Oral Stage:* this is the first stage of psychosexual development, lasting from birth to around 18 months of age. During this stage, pleasure and gratification are primarily derived from activities involving the mouth, such as sucking, biting, and feeding.
  - *Anal Stage:* the second stage, typically occurring between 18 months and 3 years of age. In this stage, the child's primary focus of pleasure shifts to the anal region, primarily through experiences related to toilet training and bowel movements.
  - *Phallic Stage:* the third stage, considered as occurring between the ages of 3 and 6 years. During this stage, the focus is on the genitals, and Freud postulated that children experience the *Oedipus* or *Electra* complex, where they develop unconscious sexual desires towards the parent of the opposite sex

and feelings of rivalry with the same-sex parent.

- *Latency Stage*: this is the fourth stage of psychosexual development, occurring during the age range of 6 to 11 years. During this period, sexual impulses are suppressed, and the child focuses on developing social and cognitive skills through interactions with peers and other activities.
- *Genital Stage*: this is the fifth and final stage of psychosexual development, typically occurring from adolescence into adulthood. During this stage, individuals experience a reawakening of sexual impulses and a focus on establishing intimate relationships and pursuing mature forms of sexual gratification.

These stages mark the journey from infancy to adulthood. Freud argued that experiences and conflicts during these formative stages significantly influence personality development. For instance, unresolved issues during the phallic stage, such as the Oedipus complex, were seen as pivotal in shaping adult personality and behaviour

- ◆ *Id, Ego, and Superego*: Freud's structural model of the mind introduces the dynamic interplay between the *id*, *ego*, and *superego*. The *id*, the most primitive part of the psyche, operates on the pleasure principle, seeking immediate gratification of instincts and desires. The *ego*, guided by the reality principle, mediates between the impulsive *id* and the external world, making rational

decisions to satisfy needs. The *superego* internalises societal and moral values and acts as a moral compass, imposing standards and ideals. These psychic agencies' intricate balance and conflicts shape personality and influence behaviour.

- ◆ *Defence Mechanisms*: Freud postulated that individuals employ defence mechanisms to cope with anxiety and protect the ego from the discomfort of conflicting impulses. Defence mechanisms, such as repression, projection and denial, operate unconsciously to distort or transform threatening thoughts and emotions. While defence mechanisms serve a protective function, they can also contribute to maladaptive behaviours and psychological symptoms. The recognition and analysis of defence mechanisms are integral to psychoanalytic therapy, as they provide insights into the individual's inner conflicts and coping strategies.

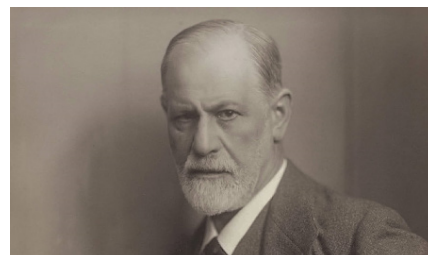


Fig 2.1.4 Sigmund Freud (1856-1939),  
*Father of Psychoanalysis*

### 2.1.4.2 Relevance

- ◆ *Exploring the Unconscious*: Psychoanalysis investigates the realm of the unconscious, emphasising the profound impact of hidden desires, fears and conflicts on our thoughts and behaviours. By exploring unconscious processes,

psychoanalysis sheds light on phenomena that might have otherwise remained unexplained.

- ◆ *Insight into Personality Development:* Freud's psychosexual stages of development provide a framework for understanding how early childhood experiences shape personality. This perspective highlights the significance of early relationships and experiences in influencing later behaviour patterns and emotional functioning.
- ◆ *Therapeutic Applications:* While Freudian psychoanalysis has evolved over time, its therapeutic techniques, such as free association, dream analysis and transference, continue to inform modern psychotherapy approaches.
- ◆ *Cultural and Literary Impact:* Freud's ideas have permeated popular culture, literature and the arts, influencing our understanding of human nature and shaping cultural discourse. Concepts such as the Oedipus complex, repression and the unconscious mind have become embedded in our collective consciousness, underscoring the enduring relevance of psychoanalytic theory.

### 2.1.4.3 Criticisms

- ◆ *Scientific Validity and Testability:* Critics argue that many of Freud's concepts, such as the unconscious and dreams and the

reliance on clinical studies based on his clinical observations, are difficult to subject to empirical investigation due to their abstract and subjective nature.

- ◆ *Overemphasis on Sexuality:* Freud's focus on sexuality as a primary motivator for human behaviour has been criticised for overshadowing other important aspects, such as human motivation and development, leading to deterministic interpretations that may not account for cultural and individual variations in attitudes toward sexuality.
- ◆ *Male-centric Bias:* Feminist critiques of psychoanalysis highlight its historical androcentrism and the perpetuation of gender biases, arguing that Freud's early theories, such as the Oedipus and Electra complexes, centred around male experiences and even later adaptations that incorporated female perspectives failed to sufficiently address the unique experiences and challenges of women, often reinforcing traditional gender norms.
- ◆ *Cultural and Ethnocentric Limitations:* Critics have pointed out the ethnocentric limitations of psychoanalysis, particularly its origins in early 20<sup>th</sup> century Viennese society. The cultural specificity of Freud's theories, rooted in the socio-historical context of his time, raises questions about their universal applicability.

## Recap

- ◆ Structuralism:
  - Early psychological school formalised by Titchener, influenced by Wundt's experimental work.
  - Emphasised systematic introspection for studying conscious experience.
  - Influence on subsequent psychological schools and its methodological rigour.
- ◆ Functionalism
  - Emerged in response to structuralism, focusing on the adaptive nature of the mind.
  - Prioritised understanding why mental processes exist and their role in adaptation.
  - Embraced diverse research methods, including field studies and naturalistic observations.
  - Recognised individual differences in adaptive strategies and experiences.
  - The pragmatic approach emphasised practical applications of psychological theories.
- ◆ Gestalt
  - Focuses on holistic perception, emphasising that the whole is different from the sum of its parts.
  - Emergence is a key concept where properties of the whole arise from interactions between parts.
  - Challenged the reductionist approaches, advocating for studying phenomena as integrated wholes.
  - Gestalt Laws explain how the mind organises sensory stimuli into coherent patterns.
  - The approach is relevant in fields such as design, therapy, cognitive psychology and user experience.
  - Critics highlight the lack of a unified theory, limited attention to individual differences and overemphasis on perception.
- ◆ Psychoanalysis
  - The unconscious mind influences behaviour, often without conscious awareness.
  - Psychoanalytic techniques include free association, dream analysis, transference, counter-transference and interpretation.
  - Freud's psychosexual development stages are oral, anal, phallic, latency and genital.

- Id, ego and superego represent different aspects of the psyche, balancing primal urges, rationality and moral standards.
- Defence mechanisms protect the ego but can lead to maladaptive behaviours.
- It has faced criticism regarding scientific validity, overemphasis on sexuality, male-centric bias, cultural limitations and ambiguity.

## Objective Questions

1. Who is widely regarded as the founder of structuralism?
2. Who termed, formalised and popularised structuralism?
3. What method did structuralists use to study consciousness?
4. Which university housed Wundt's first psychology laboratory?
5. For what purpose functionalists criticised structuralism?
6. Which school of thought did functionalism primarily respond to?
7. What type of approach did functionalism advocate for in research methods?
8. Which perspective emphasises understanding why mental processes exist?
9. What was one major criticism of functionalism regarding its methodology?
10. What is one of the core principles of Gestalt psychology?
11. Which concept explains properties arising from part interactions?
12. Gestalt psychology primarily opposes which approach?
13. What do Gestalt Laws explain?
14. Gestalt psychology originated in which country?
15. What is central to psychoanalysis?
16. What technique involves patients sharing thoughts freely?
17. Which stage involves toilet training?
18. What is the pleasure principle associated with?
19. Who is the founder of psychoanalysis?



20. Which mechanism involves distorting reality to protect the ego?
21. Which stage focuses on the genitals and includes the Oedipus complex?
22. What principle does the ego operate on?

## Answers

1. Wilhelm Wundt
2. Edward B Titchener
3. Introspection
4. Leipzig
5. Reductionist Approach
6. Structuralism
7. Methodological pluralism
8. Functionalism
9. Lack of clarity
10. Holism
11. Emergence
12. Reductionism
13. Perception
14. Germany
15. Unconscious
16. Free association
17. Anal
18. Id
19. Sigmund Freud
20. Defence mechanisms

21. Phallic

22. Reality

## Assignments

1. Evaluate the significant criticisms of structuralism and explain how these critiques led to the emergence of new psychological theories such as functionalism and behaviourism.
2. Discuss the basic tenets of functionalism.
3. Differentiate between structuralism and functionalism as schools of psychology.
4. Discuss the historical development of Gestalt psychology, highlighting its core principles and how it contrasts with other psychological schools such as structuralism and functionalism.
5. Discuss the role of the unconscious mind in Freud's psychoanalytic theory, explaining how it influences behaviour and the methods used to uncover unconscious material.
6. Evaluate the criticisms of Freud's psychoanalytic theory, discussing their implications for the scientific study of psychology and the evolution of psychological practices. Provide examples of how psychoanalysis has been applied in modern therapy and culture.

## References

1. Hergenhahn, B.R. (2009). *An Introduction to the History of Psychology*. Cengage Learning.
2. Leahey, T.H. (2018). *A History of Psychology: From Antiquity to Modernity*. Routledge.
3. Schultz, D.P. & Schultz, S.E. (2011). *A History of Modern Psychology*. Cengage Learning.



## Suggested Readings

1. Beeley, A. L. (1931). Freud and Psychoanalysis. *Social Service Review*, 5(1), 10–27. <http://www.jstor.org/stable/30009639>
2. Green, C. D. (2010). Scientific Objectivity and E. B. Titchener's Experimental Psychology. *Isis*, 101(4), 697–721. <https://doi.org/10.1086/657473>
3. Massaro, D. W. (1990). A Century Later: Reflections on “The Principles of Psychology” by William James and on the Review by G. Stanley Hall. *The American Journal of Psychology*, 103(4), 539–545. <https://doi.org/10.2307/1423323>
4. Rock, I., & Palmer, S. (1990). The Legacy of Gestalt Psychology. *Scientific American*, 263(6), 84–91. <http://www.jstor.org/stable/24997014>
5. Runciman, W. G. (1969). What Is Structuralism? *The British Journal of Sociology*, 20(3), 253–265. <https://doi.org/10.2307/588951>
6. Titchener, E. B. (1899). Structural and Functional Psychology. *The Philosophical Review*, 8(3), 290–299. <https://doi.org/10.2307/2176244>



## UNIT

# Modern Schools of Psychology

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ describe the basic tenets and methodological approaches of the three schools of psychology discussed in this unit.
- ◆ appreciate the relevance of these schools of psychology.
- ◆ understand the criticisms of these schools of psychology.

### Prerequisites

Can you recollect the recurrent dream example from the previous unit? Since this unit explores such schools of psychology as behaviourism, humanism-existentialism and cognitive psychology, let us see how they approach the recurrent dream.

- ◆ The *behaviourist* would attribute the recurring dream to learned associations between stimuli and responses, focusing on observable behaviours without investigating into the underlying psychological processes.
- ◆ The *humanist-existentialist* would interpret the recurring dream as a reflection of the dreamer's self-awareness and quest for personal meaning, highlighting the individual's freedom to shape their own experiences.
- ◆ The *cognitive psychologist* would view the recurring dream as a manifestation of underlying cognitive processes, such as memory consolidation or problem-solving, emphasising the role of mental representations and information processing in dreaming.

The varying psychological perspectives underscore the multidimensional nature

of human experience, highlighting the diversity of factors influencing behaviour and cognition. Psychology as a discipline thrives on this diversity, recognising that no single perspective can fully capture the complexities of the human mind and that a holistic understanding requires integrating insights from multiple theoretical frameworks and methodologies.

## Keywords

Environmental Determinism, Reinforcement, Punishment, Behaviour Modification, Third-force Psychology, Self-actualisation, Information-processing, Mental Representations

## Discussion

### 2.2.1 Behaviourism

*“Give me a dozen healthy infants, well-formed and my own specified world to bring them up in and I will guarantee to take anyone at random and train him to become any type of specialist I might select – doctor, lawyer, artist, merchant-chief, and yes, even beggarman and thief, regardless of his talents, penchants, tendencies, abilities, vocations and race of his ancestors. I am going beyond my facts, and I admit it, but so have the advocates of the contrary, and they have been doing it for many thousands of years”.*

The above is the famous quote by John B Watson (founder of behaviourism) from his work *Psychology as a Behaviourist Views It* (1913). This statement lays out the behaviourist spirit in plain. It underscores the behaviourist belief in the primacy of environmental influences in shaping human behaviour, downplaying the role of innate traits or hereditary factors. Watson asserts that with the proper environmental conditions, individuals can be trained to excel in various professions, irrespective of their inherent abilities or genetic predispositions.

By emphasising the malleability of human behaviour through environmental manipulation, Watson challenged the long-held assumptions about the determinants of individual differences and advocated for a scientific approach to understanding and modifying behaviour.

#### 2.2.1.1 Basic Tenets

- ◆ *Environmental Determinism:* At the core of behaviourism is environmental determinism, which asserts that behaviour is a product of environmental conditioning, thus shifting the spotlight from internal mental processes to the influence of the external environment on observable actions.
- ◆ *Stimulus-Response Associations:* Central to behaviourism is the idea of stimulus-response associations, derived from Ivan Pavlov’s work. This concept asserts that behaviours are learned by linking specific stimuli with responses, as demonstrated by Pavlov’s classical conditioning



experiments with dogs. Behaviourists extend this principle to various human behaviours and learning processes, emphasising the role of environmental influences in shaping behaviour.

- ◆ *Reinforcement and Punishment:* Prominent behaviourist B F Skinner introduced the concepts of reinforcement and punishment to explain how behaviour is learned and modified. *Reinforcement*, which can be positive (adding a favourable stimulus) or negative (removing an aversive stimulus), increases the likelihood of a behaviour recurring. *Punishment*, by applying consequences, decreases the likelihood of a behaviour happening again. These concepts highlight the importance of consequences in learning and behaviour modification, offering a practical framework for behaviourist interventions.



Fig 2.2.1 John B Watson (1878-1958)

### 2.2.1.2 Relevance

- ◆ *Educational Strategies:* Behaviourist principles, particularly those introduced by B.F. Skinner have been applied to shape classroom

environments and enhance learning outcomes. The concept of operant conditioning, where behaviours are strengthened or weakened through reinforcement and punishment, has informed the design of reward systems in education.

- ◆ *Behaviour Modification and Therapy:* The principles of reinforcement and punishment, central to behaviourist theories, are used in behaviour modification to treat psychological disorders and maladaptive behaviours. Behaviour therapy, utilising techniques like systematic desensitisation and aversion therapy, addresses issues such as anxiety, phobias, substance abuse, eating disorders and children's behavioural problems, with an emphasis on observable, measurable changes.
- ◆ *Organisational Behaviour:* Behaviourism has found applications in studying organisational behaviour. It offers insights into employee motivation, performance and job satisfaction and contributes to creating positive and productive organisational cultures.

### 2.2.1.3 Criticisms

While behaviourism has made significant contributions to the field of psychology, it is not without its share of criticisms and challenges. The behaviourist school, particularly in its early and more rigid forms, has faced scrutiny from various perspectives, highlighting limitations in its explanatory power, ethical concerns and neglect of cognitive processes.

- ◆ *Ignoring Mental Processes:* One of the primary criticisms of behaviourism is its deliberate

exclusion of mental processes from scientific enquiry, which critics argue limits understanding of cognitive phenomena such as memory, problem-solving, and language acquisition, which are crucial aspects of human behaviour.

- ◆ *Reductionism*: Behaviourism has been accused of reductionism, a tendency to oversimplify and explain complex phenomena solely in terms of observable behaviours and environmental stimuli.
- ◆ *Ethical Concerns*: Behaviourist experiments, particularly those involving animals, have raised ethical concerns. The use of animals in laboratory settings to study behaviour, especially in early behaviourism, has been criticised for issues related to animal welfare and the moral implications of subjecting living beings to controlled environments.
- ◆ *Overemphasis on External Control*: Behaviourism's focus on external factors as determinants of behaviour has been criticised for fostering a view of individuals as passive responders to environmental stimuli.
- ◆ *Limited Explanatory Power for Cognitive Processes*: The cognitive revolution in psychology challenged behaviourism by highlighting the importance of mental processes in understanding behaviour. The inadequacy of behaviourism in explaining cognitive phenomena became evident as researchers sought more nuanced explanations for these aspects of human cognition.

## 2.2.2 Humanism and Existentialism

In the early 1960s, a group of psychologists led by Abraham Maslow initiated a movement known as *third-force psychology*. This movement argued that behaviourism and psychoanalysis, the prevailing psychological perspectives of the time, overlooked crucial human attributes. Behaviourism, they contended, reduced humans to mere automatons or animals devoid of uniqueness, while psychoanalysis primarily focused on treating emotional disturbances rather than fostering the growth of already healthy individuals. Third-force psychologists (humanists and existentialists) advocated a paradigm shift towards a model that celebrated human uniqueness and positivity, aiming to empower individuals to reach their full potential.

### 2.2.2.1 Basic Tenets

- ◆ *Subjective Experience*: Both schools emphasise the importance of subjective experiences in understanding human behaviour and mental processes. It recognises that individuals interpret their experiences uniquely, and personal meaning plays a significant role in shaping behaviour. For example, an individual's perception of love and relationships, shaped by past experiences and personal values, profoundly influences their approach to intimacy and emotional connections.
- ◆ *Personal Agency and Responsibility*: Individuals are viewed as active agents in their lives, capable of making choices and taking responsibility for their actions.
- ◆ *Search for Meaning and*

*Authenticity*: The pursuit of meaning and authenticity in life is central to humanism-existentialism. It encourages individuals to explore existential questions about the nature of existence and the search for the meaning of life.

- ◆ *Emphasis on Growth and Self-actualisation*: Humanist School emphasises personal growth and self-actualisation as fundamental aspects of psychological well-being. It encourages individuals to strive towards realising their full potential and achieving a sense of fulfilment in life.
- ◆ *Phenomenological Enquiry*: Both uses phenomenological enquiry. Though phenomenology is the philosophical study of subjective human experiences and the way individuals perceive and interpret the world around them, here, it refers to any methodology that focuses on the cognitive experience as it occurs without reducing it to its component parts.

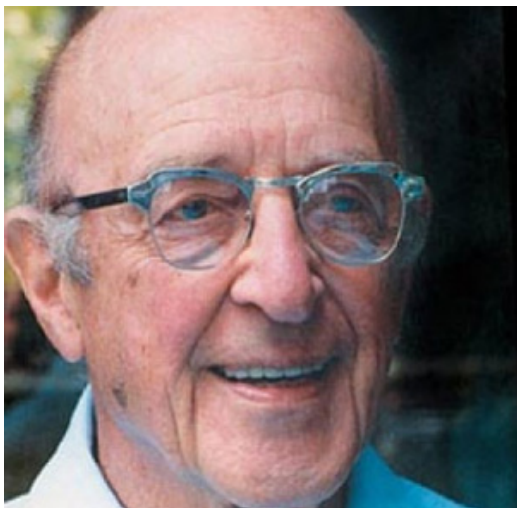


Fig 2.2.2 Carl Rogers (1902- 1987), American Psychologist best known for developing client-centred therapy and his contributions to humanistic psychology.

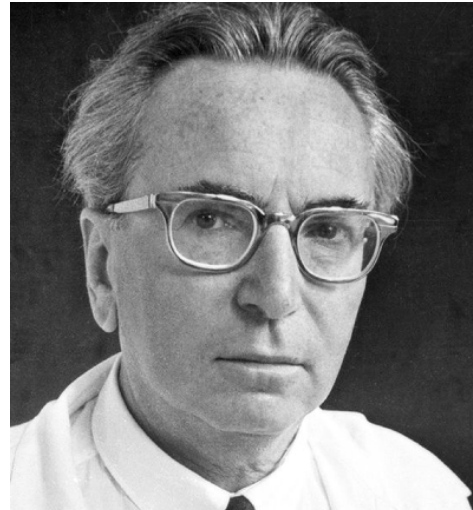


Fig 2.2.3 Viktor Frankl (1905-1997), the Austrian neurologist and Holocaust survivor who founded *logotherapy*.

### 2.2.2.2 Relevance

- ◆ Both humanism and existentialism prioritise individuals' subjective experiences, with humanism focusing on personal growth and self-actualisation and existentialism exploring the search for meaning and authenticity. These perspectives highlight the richness of human experience, acknowledging that individuals are more than the sum of their behaviours or biological processes.
- ◆ Humanism and existentialism adopt a holistic approach to psychology, considering the interconnectedness of mind, body and spirit. They recognise the importance of addressing the whole person within their social and cultural context.
- ◆ Despite criticisms and challenges from other schools of psychology, humanism and existentialism remain relevant in contemporary practice. Humanistic therapies such as person-centred therapy

and existential therapies like existential psychotherapy continue to be used effectively in counselling and psychotherapy. Their emphasis on empathy, authenticity, unconditional positive regard, and therapeutic relationships resonates with many clients seeking a deeper understanding of themselves and their struggles.

### 2.2.2.3 Criticisms

- ◆ *Lack of Empirical Evidence:* One criticism against humanist-existentialist psychology is its reliance on subjective experiences and qualitative methods. Critics argue that this makes their theories difficult to test scientifically and prone to bias. For example, humanistic concepts like self-actualisation or existential themes like existential anxiety are challenging to operationalise and quantify, making them less amenable to empirical investigation.
- ◆ *Individualistic Bias:* Humanism and existentialism are often accused of promoting an individualistic worldview that neglects the influence of social and cultural factors on human behaviour. For example, existentialist concepts like existential freedom may not fully account for how societal constraints and oppression limit individuals' choices and agency, particularly for marginalised groups.
- ◆ *Lack of Practicality in Treatment:* While humanistic and existential therapies emphasise empathy, authenticity and the therapeutic relationship, critics question their effectiveness compared to more

structured and evidence-based approaches like Cognitive-Behavioural Therapy (CBT). For example, a client experiencing severe anxiety may benefit more from the concrete techniques and strategies offered by Cognitive-Behavioural Therapy (CBT) than from open-ended exploration of existential themes.

- ◆ *Limited Scope of Application:* Humanism and existentialism have been criticised for their limited scope of application outside of counselling and psychotherapy contexts. Critics argue that their philosophical and existentialist themes may not directly apply to other areas of psychology, such as organisational psychology or neuropsychology, where more objective and quantifiable measures are often required.

## 2.2.3 Cognitive Psychology

Cognitive psychology, a distinct school of thought, emerged as a revolutionary departure from behaviourism and psychoanalysis in the mid-20<sup>th</sup> century. It focuses on understanding mental processes such as perception, memory, attention and problem-solving. It explores how people acquire, process and store information, aiming to uncover the underlying mechanisms of human cognition.

### 2.2.3.1 Basic Tenets

- ◆ At the core of cognitive psychology lies the foundational understanding that the mind is not an impenetrable black box, as posited by behaviourism, but rather an intricate information-processing system. This conceptualisation views the mind as similar to a computer, capable of receiving, storing, retrieving



and manipulating information.

- ◆ It emphasises memory as an active, constructive process rather than a passive storage mechanism.
- ◆ It revolves around language and its integral role in shaping thought processes. Language is viewed not merely as a tool for communication but as a cognitive system that influences how individuals think, reason and solve problems.
- ◆ Further, it focuses on problem-solving, decision-making and cognitive processes underlying human agency. This acknowledges that individuals actively engage with their environment, employing cognitive strategies to navigate challenges and make decisions. Thus, it broadens the scope of psychological enquiry beyond the study of passive stimuli responses, emphasising human cognition's active, goal-directed nature.
- ◆ Emphasises the role of individual differences in shaping cognitive processes and behaviour. This recognises that individuals vary in cognitive abilities, information-processing styles and problem-solving approaches. Researchers explore the factors contributing to these individual differences, including genetic factors, environmental influences and cognitive development.

### 2.2.3.2 Relevance

The relevance of the cognitive psychology paradigm lies in its transformative influence on the study of the mind and behaviour, marking a departure from behaviourism

and ushering in a more nuanced and comprehensive understanding of cognitive processes. This paradigm shift, which gained momentum in the mid-20<sup>th</sup> century, has had far-reaching implications across various domains of psychology, influencing research, clinical practice, education and beyond.

- ◆ The introduction of the information processing model, with stages such as encoding, storage and retrieval, has become a foundational concept within the cognitive paradigm, guiding investigations into the mechanisms underlying human cognition.
- ◆ Cognitive psychology's emphasis on mental processes has played a crucial role in uncovering the mysteries of memory. The study of memory contributes to our understanding of how information is retained and recalled and has practical applications, informing educational practices, cognitive interventions, and strategies for mitigating memory-related disorders.
- ◆ Language, another focal point within the cognitive psychology paradigm, has been investigated in depth, leading to significant psycholinguistic advancements. The cognitive approach to language has contributed to our understanding of language development in children, the structure of mental lexicon, and the cognitive mechanisms underlying bilingualism.
- ◆ Cognitive psychology has significantly impacted clinical practice, giving rise to cognitive-behavioural therapy (CBT), one of the most widely used therapeutic approaches. The cognitive

paradigm's influence extends beyond therapy to the field of psychiatry, where understanding cognitive processes is integral to diagnosing and treating mental health disorders.

- ◆ The cognitive psychology paradigm has spurred advancements in the emerging field of cognitive neuroscience. The merging of cognitive psychology with neuroscience techniques, such as functional magnetic resonance imaging (fMRI) and electroencephalography (EEG), has allowed researchers to investigate the neural substrates of cognitive processes.

### 2.2.3.3 Criticisms

- ◆ The reliance on reductionist approaches, breaking down cognitive processes into isolated components, has been challenged for potentially overlooking the holistic nature of mental functions.
- ◆ Moreover, cognitive psychology faces ongoing challenges in

bridging the gap between laboratory research and real-world applications. While controlled experiments are valuable for establishing causal relationships, translating these findings into practical interventions for issues like education, clinical treatment and human-computer interaction requires careful consideration of the complexities inherent in real-world scenarios.

- ◆ Cultural biases challenge the universality of cognitive theories. Critics argue that many cognitive studies have been conducted predominantly with Western, educated, industrialised and rich populations, potentially limiting the generalisability of findings to a broader global context.
- ◆ The study of individual differences also raises concerns about generalisability. Critics argue that cognitive research often focuses on average performance and may not sufficiently account for variations between individuals.



## Recap

### ◆ Behaviourism

- Behaviour is shaped by environmental conditioning, not innate traits.
- Focus on behaviours that can be observed and measured, excluding internal mental processes.
- Learning occurs through associations between stimuli and responses.
- Reinforcement and punishment as key mechanisms for learning and behaviour modification.
- Behaviourist principles applied to enhance learning through reinforcement.
- Behaviourist Modification Techniques used to treat psychological disorders and maladaptive behaviours.

### ◆ Humanism-Existentialism

- Emerged in response to the limitations of behaviourism and psychoanalysis.
- Emphasises personal growth, self-actualisation and human uniqueness.
- Existentialism focuses on individual meaning-making and authenticity in life.
- Subjective Experience: Recognises the unique personal experiences that shape individual behaviour.
- Personal Agency: Stresses the importance of free will and personal responsibility.
- Search for Meaning: Encourages exploration of existential questions and authentic self-development.
- Holistic Approach: Considers the interconnectedness of mind, body and spirit in therapy.
- Criticisms: Includes lack of empirical evidence, overemphasis on positive aspects and individualistic bias.

### ◆ Cognitive Psychology

- Emerged as a distinct field focusing on mental processes.
- The mind is viewed as an information-processing system.
- Mental Representations: Internal constructs of external stimuli are crucial for cognition.

## Objective Questions

1. What is the primary focus of behaviourism?
2. Who is considered the father of behaviourism?
3. What does positive reinforcement involve?
4. What does negative reinforcement involve?
5. What is the primary goal of behaviour modification techniques?
6. What type of conditioning did B.F. Skinner introduce?
7. What is the term for the scientific study of observable and measurable behaviour?
8. What does punishment aim to do?
9. Who conducted classical conditioning experiments with dogs?
10. What does environmental determinism reject in favour of deterministic causation?
11. What does behaviourism exclude from its study?
12. Who initiated third-force psychology?
13. What kind of approach do humanism and existentialism take?
14. What is the term for nonjudgmental acceptance in therapy?
15. What methodology focuses on cognitive experience without reducing it?
16. Who are the notable figures in humanistic psychology?
17. What is a primary criticism of existentialist psychology?
18. What does cognitive psychology focus on?
19. How is the mind conceptualised in cognitive psychology?
20. What role does language play in cognitive psychology?
21. What concept did behaviourism dismiss that cognitive psychology emphasises?

## Answers

1. Observable behaviour
2. John. B. Watson
3. Adding a stimulus
4. Removing a stimulus
5. Behaviour change
6. Operant Conditioning
7. Behaviourism
8. Decrease behaviour
9. Pavlov
10. Free will
11. Mental processes
12. Abraham Maslow
13. Holistic
14. Unconditional positive regard
15. Phenomenology
16. Maslow, Rogers
17. Lack of empirical evidence
18. Mental processes
19. Information-processing system
20. Shaping thought
21. Mental processes

## Assignments

1. Discuss the impact of behaviourist principles on educational strategies and classroom management. Provide examples of how reinforcement and punishment are used to shape student behaviour.
2. Explain the concept of environmental determinism in behaviourism. How does this principle challenge traditional views on the role of innate traits and genetic predispositions in shaping human behaviour?
3. How do humanistic and existentialist approaches differ from traditional methods such as behaviourism and psychoanalysis?
4. Critically evaluate the main criticisms of humanistic and existentialist psychology. How do these criticisms affect the credibility and applicability of these approaches in contemporary psychology?
5. Explain the concept of self-actualisation according to Abraham Maslow. How does this concept relate to the broader goals of humanistic psychology, and what are its implications for personal growth and development?
6. Explain the information-processing model in cognitive psychology. How do mental representations and memory processes contribute to our understanding of human cognition?
7. Critically evaluate the major criticisms of cognitive psychology. How do these challenges affect the field's ability to apply its theories to real-world scenarios?

## References

1. Hergenhahn, B.R. (2009). *An Introduction to the History of Psychology*. Cengage Learning.
2. Leahey, T.H. (2018). *A History of Psychology: From Antiquity to Modernity*. Routledge.
3. Schultz, D.P. & Schultz, S.E. (2011). *A History of Modern Psychology*. Cengage Learning.

## Suggested Readings

1. Dilman, I. (2000). Psychology and Human Behaviour: Is There a Limit to Psychological Explanation? *Philosophy*, 75(292), 183–201. <http://www.jstor.org/stable/3751810>
2. Dodwell, P. C. (1960). Causes of Behaviour and Explanation in Psychology. *Mind*, 69(273), 1–13. <http://www.jstor.org/stable/2251584>
3. Rust, J. (1987). Is Psychology a Cognitive Science? *Journal of Applied Philosophy*, 4(1), 49–55. <http://www.jstor.org/stable/24353564>
4. Stedman, J. M. (2013). Aristotle and Modern Cognitive Psychology and Neuroscience: An Analysis of Similarities and Differences. *The Journal of Mind and Behaviour*, 34(2), 121–132. <http://www.jstor.org/stable/43854331>

## E-Content

1. Animal Behaviour(2024), Director: Adrian Delcan.
2. Elipathayam(1982), Director: Adoor Gopalakrishnan





**BLOCK**

# **Brain and Behaviour**



# UNIT

## Biological Basis of Behaviour

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ comprehend the fundamental structures and functions of neurons and understand the mechanisms of neural transmission.
- ◆ describe the organisation and role of the nervous system, including its subdivisions.
- ◆ understand the influence of hormones on behaviour, emotion regulation, and cognitive function.
- ◆ appreciate the significance of neuroimaging techniques in studying brain structure, function, and psychological processes.

### Prerequisites

Phineas Gage was a railroad construction foreman. On September 13, 1848, while preparing the ground for a railroad track, Gage experienced a traumatic brain injury. Gage was using a tamping iron to pack explosive powder into a hole. Unfortunately, the powder detonated unexpectedly, and the iron rod shot through Gage's left cheek, behind his left eye, and out the top of his skull. Remarkably, Gage survived the accident and remained conscious immediately afterwards.

Gage was taken to a local doctor, John Martyn Harlow who treated his wounds. Despite the severe nature of his injury, Gage did not show significant signs of infection and began to recover physically. However, the accident had drastic effects on his personality and behaviour. Before the accident, his peers described Gage as hardworking, responsible, and well-liked. After the injury, his personality reportedly changed dramatically. He became irritable, disrespectful, and incapable of adhering to social norms and plans. This drastic change in behaviour led to significant difficulties in his personal and professional life. Dr Harlow noted these changes in detail

and published his observations, which have become a cornerstone in the study of the relationship between brain function and personality.

In fact, Gage's case provided early, compelling evidence that the frontal lobes are crucial for personality and social behaviour. Gage's case is one of the most famous early pieces of evidence suggesting that specific areas of the brain influence behaviour. The drastic personality changes following his injury demonstrated the brain's role in regulating behaviour and emotions. This case advanced the understanding of how specific brain areas are linked to particular functions.

## Keywords

Neural Transmission, Hormones, Neurotransmitters, Autonomic Nervous System, Fight-Flight Response, Synaptic Transmission, Structural and Functional Neuroimaging

## Discussion

Had it not been for the nervous system, we would have been like the mountains, rivers or plants natural, physical or even biological, but, passive, unappreciative of our existence. It is for the nervous system that we experience the world around and ourselves. With the brain heading its operation, the nervous system coordinates and controls bodily activities, interprets sensory information and facilitates communication between different parts of the body. In short, they are the messenger network of the body, enabling cognition and emotion and generating responses. Understanding the processes of your mind requires understanding the nervous system.

### 3.1.1 Neurons

Neurons are specialised cells that are

the basic structural and functional unit of the nervous system. They are like the messengers of our body, sending and receiving messages to and from our brain. Each neuron has a specific function – some transmit messages, while others receive them. They are interconnected like a vast network of wires, forming pathways that enable information to travel throughout our body. For example, when you touch something hot, certain neurons quickly send a message to your brain, telling it to move your hand away. Neurons are remarkable because they can transmit messages at incredibly high speeds, allowing our bodies to react in milliseconds. In essence, neurons are the essential players in how we think, feel, and move, making them fundamental to how our bodies function.

#### Glial cells

Glial cells, also known as neuroglia, are non-neuronal cells in the nervous system that provide support, protection, and insulation to neurons. They play essential roles in maintaining the structural integrity of the nervous system, regulating the extracellular environment, and supporting neuronal functions.

### 3.1.1.1 Structure of a Neuron

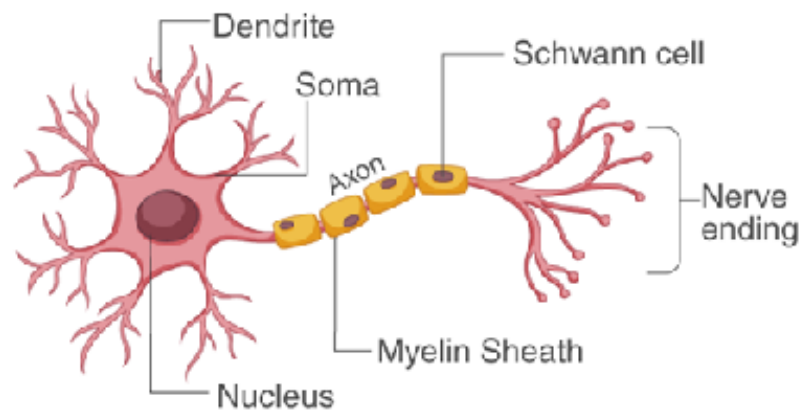


Fig. 3.1.1. Structure of Neuron

A typical neuron has three main structures: cell body, axon and dendrites. However, there are other structures as well aiding its function and is given below:

- ◆ **Cell Body (Soma):** The cell body, containing the nucleus, cytoplasm and essential organelles, is the centre of the neuron. It integrates incoming signals from dendrites and transmits them down the axon.
- ◆ **Axon:** An elongated, thin fibre that extends from the cell body and carries electrical impulses from the neuron's cell body towards other neurons, muscles or glands.
- ◆ **Dendrites:** These are tree-like extensions from the cell body and receive signals from other neurons or sensory cells. Their role is crucial for functions like learning and memory.
- ◆ **Myelin Sheath:** An insulating layer or sheath made up of protein and fatty substances that encase the axon, enhancing the speed and efficiency of electrical signal transmission.
- ◆ **Nodes of Ranvier:** These are uninsulated regions in the axonal membrane that allow ions to diffuse in and out of the neuron, facilitating the transmission of electrical signals. They enable the electrical impulse to jump from one myelin sheath segment to the next, speeding up signal transmission along the axon.
- ◆ **Axon Terminals (Terminal Buttons):** These are the end branches of the axon that form synapses with other neurons, muscles, or glands. They contain synaptic vesicles loaded with neurotransmitters, which are essential for transmitting, amplifying and converting the electrical signals and passing them to other cells.
- ◆ **Synapse:** This is the gap between the axon terminal of one neuron and the dendrite or cell body of another neuron. Neurotransmitters are released to this gap facilitating the transmission of neural signals.

### 3.1.1.2 Types of Neurons

- ◆ **Sensory Neurons:** Sensory neurons transmit sensory information from sensory organs (such as the eyes, ears, skin, etc.) to the brain. These play a crucial role in perception, allowing individuals to experience and interpret environmental stimuli. For example, when you touch something hot, the sensory neurons in your skin communicate it to the brain, prompting it to avoid it.
- ◆ **Motor Neurons:** Motor neurons transmit signals from the brain to the muscles and glands. For example, when you decide to move, like reaching for a book or taking a step, motor neurons receive signals from your brain telling your muscles what to do.
- ◆ **Interneurons:** Interneurons, also known as association neurons, facilitate communication between sensory and motor neurons. They integrate and process signals from multiple sources, enabling complex neural processing and behaviour.

### 3.1.1.3 Mechanisms of Neural Transmission

Communication between neurons relies on four important aspects: resting potential, action potential, synaptic transmission, and neurotransmitters with their receptors. Discussing these helps us understand how messages move around in the nervous system, making everything from thinking to feeling possible.

- ◆ **Resting Potential:** The resting potential of a neuron is its electrical state when it is not actively transmitting signals

and is around 70 millivolts. It is maintained by the selective permeability of the neuron's cell membrane to ions, particularly potassium and sodium. This electrical equilibrium is vital for the neuron's readiness to generate and transmit electrical impulses, in response to the stimuli.

- ◆ **Action Potential:** An action potential is a brief, temporary change in the electrical charge across the membrane of a neuron, which results in the rapid transmission of a signal along the length of the neuron. When a neuron receives a strong enough stimulus, it triggers an action potential, causing a sudden influx of positively charged ions into the neuron, followed by an efflux of positively charged ions out of the neuron. This rapid change in charge, in turn, allows the neuron to transmit signals over long distances.
- ◆ **Synaptic Transmission:** Synaptic transmission refers to the process by which neurons communicate with each other at the synapses, the junctions between neurons. When an action potential reaches the terminal buttons of a neuron, it triggers the release of neurotransmitters into the synaptic gap. These neurotransmitters bind to receptors on the dendrites or cell body of the receiving neuron, leading to changes in its electrical activity. This process allows signals to be transmitted from one neuron to another, facilitating communication within the nervous system.
- ◆ **Neurotransmitters and Receptors:** Neurotransmitters are chemical messengers released by neurons that transmit signals



across synapses to target neurons. Each neurotransmitter binds to specific receptors on the surface of the target neuron, initiating a response in the receiving cell.

There are many different types of neurotransmitters, each with its own specific effects on neuronal activity and behaviour.

### Long term potentiation

Long-term potentiation (LTP) is a process in which repeated stimulation of certain synapses leads to a long-lasting increase in the strength of communication between neurons. This phenomenon is believed to be a fundamental mechanism underlying learning and memory in the brain.

For example, imagine you're learning to play the piano. When you repeatedly practice a particular sequence of notes, the synapses involved in coordinating your finger movements and interpreting musical notes strengthen through LTP. This results in improved performance over time, as your brain forms stronger connections between the neurons responsible for piano playing.

Table 3.1.1 Neurotransmitters and Psychological Functioning

Neurotransmitters	Functions
Serotonin	Regulates mood, appetite, sleep and emotions; associated with well-being and happiness.
Dopamine	Plays a role in motivation, reward, pleasure and movement. It is involved in the brain's reward system and is associated with feelings of pleasure and reinforcement.
Norepinephrine	Influences attention, alertness, arousal and mood regulation and is involved in the 'fight or flight' response and can increase heart rate and blood pressure.
GABA - Gamma Aminobutyric Acid	Acts as an inhibitory neurotransmitter, meaning it reduces neural activity. It helps regulate anxiety, stress and fear responses by calming the nervous system.
Glutamate	Acts as an excitatory neurotransmitter, meaning it enhances neural activity. It's involved in learning, memory and synaptic plasticity, which is crucial for forming new neural connections.
Acetylcholine	Plays a role in muscle contraction, learning, memory and attention. It's also involved in regulating REM sleep.

---

Endorphins

Act as natural pain relievers and are associated with feelings of euphoria and well-being. They are released in response to stress and pain.

---

### 3.1.2 Nervous System

Being a vertebrate human nervous system is divided into two types:

1. Central Nervous System (CNS); subdivided into
  - a. Brain
  - b. Spinal cord
2. Peripheral Nervous System (PNS); subdivided into
  - a. Somatic Nervous System
  - b. Autonomic Nervous System

#### 3.1.2.1 Central Nervous System

The Central Nervous System, composed of the brain and the spinal cord, integrates information and coordinates the activity of the entire body. It receives, processes and responds to sensory information obtained and delivered to the CNS by the peripheral

nervous system. As the name indicates, CNS is the *processing centre*, whereas the PNS carries messages to and from the CNS.

#### The Brain

The brain, the marvellously complex organ, is the control centre of our body. Think of it as the conductor of a grand orchestra, coordinating every movement, sensation, thought, and emotion you experience. From the simplest tasks like breathing and blinking to the most complex processes like problem-solving and creativity, your brain is constantly at work, processing information and orchestrating your every action.

#### Divisions of the Brain

Understanding these divisions provides insight into how the brain supports various mental and physical activities.

##### 1. Cerebrum

The largest and most recognisable part of the brain, the cerebrum, is divided into two hemispheres: the left and the right. Each

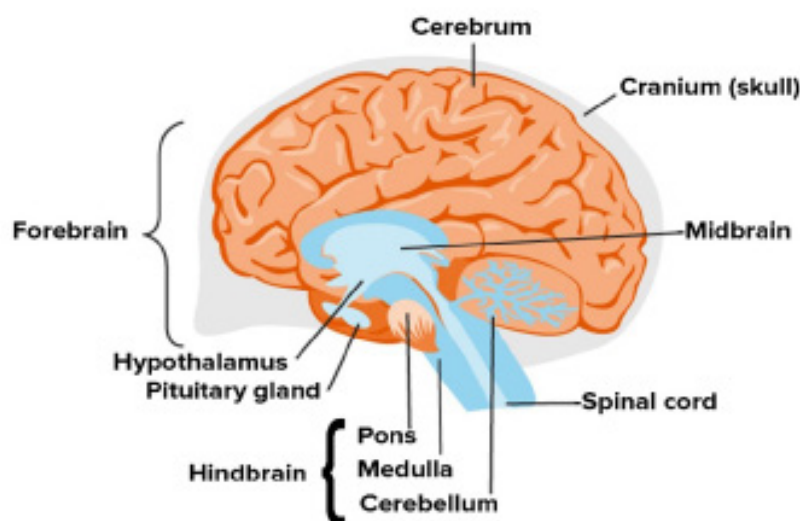


Fig 3.1.2 Brain

hemisphere is further divided into four lobes, each responsible for distinct functions:

**Frontal Lobe:** Positioned at the front of the cerebrum, the frontal lobe is crucial for executive functions such as planning, decision-making, problem-solving and controlling voluntary movements. It also plays a role in personality and emotional regulation.

**Parietal Lobe:** Located on the top and sides of the cerebrum, the parietal lobe processes sensory information from the body, including touch, temperature and pain. It is also involved in spatial awareness and coordination, helping us navigate and interact with our environment.

**Temporal Lobe:** Situated on the sides of the cerebrum, the temporal lobe is key for auditory processing and language comprehension. It also contributes to memory formation, particularly through structures such as the hippocampus.

**Occipital Lobe:** Found at the back of the cerebrum, the occipital lobe is dedicated to visual processing. It interprets visual information from the eyes, allowing us to perceive and understand our visual surroundings.

## 2. Cerebellum

Located underneath the cerebrum, the cerebellum is essential for fine-tuning motor movements and maintaining balance and coordination. It ensures that movements are smooth and precise, which is critical for tasks such as writing, playing sports or

even walking.

## 3. Brainstem

The brainstem, which connects the brain to the spinal cord, consists of three main parts:

**Midbrain:** The midbrain is involved in processing visual and auditory information and is important for motor control and coordination.

**Pons:** Acting as a bridge between the cerebrum and the cerebellum, the pons plays a role in regulating sleep, arousal and facial expressions. It also helps in relaying signals to various parts of the brain.

**Medulla Oblongata:** The medulla oblongata controls vital autonomic functions such as heart rate, breathing, and blood pressure. It is essential for maintaining homeostasis and responding to life-threatening situations.

## 4. Limbic System

The limbic system, located deep within the cerebrum, is involved in emotion, memory and motivation. Key structures include:

**Hippocampus:** This region is crucial for the formation of new memories and spatial navigation. Damage to the hippocampus can lead to difficulties in forming new memories.

**Amygdala:** The amygdala plays a central role in processing emotions, especially those related to fear and pleasure. It helps to modulate emotional responses and behaviors based on past experiences.

### Hemispheric Specialisation

Hemispheric specialisation refers to the phenomenon where certain cognitive functions or processes are primarily localised in one hemisphere of the brain, typically the left or right. This specialisation allows for efficient processing of different types of information, such as language being predominantly processed in the left hemisphere and spatial processing in the right hemisphere.



## 5. Hypothalamus

Located below the thalamus, the hypothalamus is a small but vital structure that regulates various physiological processes. It controls hunger, thirst, body temperature and the body's response to stress.

## The Spinal Cord

The spinal cord is another vital part of the Central Nervous System. It is situated within the spinal column or vertebral column, and runs along the back from the base of the brain to the lower back. The spinal cord serves as a crucial conduit for transmitting signals between the brain and the rest of the body and plays a key role in reflexes, coordination and autonomic functions.

Structure:

- ◆ The spinal cord is a long, thin, cylindrical bundle of nerves that extends from the base of the brain, down through the spinal column, ending near the lower back.
- ◆ It comprises of nerve tissues, including nerve fibres (axons) and is surrounded and protected by three layers of membranes called *meninges*.
- ◆ The spinal cord is divided into segments, each corresponding to a specific region of the body. These segments are named according to the vertebral bones above them, such as cervical (neck), thoracic (chest), lumbar (lower back), sacral and coccygeal segments.

Functions:

- ◆ *Relay Station*: One of the main functions of the spinal cord is to serve as a relay station for transmitting signals between the brain and the rest of the body.

- ◆ *Reflexes*: The spinal cord plays a vital role in reflex actions, which are rapid, involuntary responses to stimuli that help protect the body from harm.
- ◆ *Autonomic Functions*: The spinal cord also regulates involuntary functions of the body through its connection to the autonomic nervous system. This includes controlling processes such as heart rate, blood pressure, digestion and respiratory rate.
- ◆ *Coordination*: The spinal cord also contributes to the coordination of movement, especially for repetitive and stereotyped movements such as walking or running. It integrates sensory information with motor commands to ensure smooth and coordinated movements.

## 3.1.2.2 Peripheral Nervous System

The peripheral nervous system (PNS) is the communication network of your body. It connects the central nervous system (CNS) to the rest of your body. It is made up of nerves that extend from the brain and spinal cord to every other part of your body, including muscles, organs and skin. The PNS is divided into two main parts: the somatic nervous system and the autonomic nervous system.

### 1. Somatic Nervous System

- ◆ Controls voluntary movements and receives sensory information from the skin, muscles and joints. For example, when you decide to raise your hand or take a step, it is the somatic nervous system that sends signals from your brain to your muscles to make it happen. It also carries sensory information

back to your brain, letting you feel sensations like touch, pain, and temperature.

## 2. Autonomic Nervous System

- ◆ Regulates involuntary functions such as heart rate, digestion, breathing and glandular activity.
- ◆ Is the autopilot of the body, regulating certain functions automatically without you having to think about it. For example, your heart beats, your stomach digests food and your lungs breathe air all without you consciously controlling them.
- ◆ This is further divided into two:
  - **2.a Sympathetic Nervous System**
    - ◆ Is the body's 'fight or flight' response system, preparing you to face danger or stress. This helps you react quickly in emergencies, whether it is fleeing from danger or facing a stressful situation
    - ◆ When activated, it increases your heart rate, dilates your pupils and diverts blood flow to your muscles, preparing you for action. It also stimulates the release of adrenaline, boosting the energy levels.
  - **2.b Parasympathetic Nervous System**
    - ◆ In contrast, the parasympathetic nervous system is the body's 'rest and digest' mode. This system is active during periods of rest and relaxation, allowing the body to conserve energy, repair tissues and restore

balance after periods of activities or stress.

- ◆ When activated, it slows down the heart rate, constricts the pupils and stimulates digestion and elimination. It also promotes relaxation and helps the body recover from stress.

## 3.1.3 Endocrine System

The endocrine system is another messenger system in organisms. It is a complex network of glands and organs that release hormones (the chemical messengers) to control and coordinate the body's metabolism, energy level, reproduction, growth and development and responses to injury, stress and mood. While the nervous system primarily manages the organism's external-internal interactions, the endocrine system works to maintain homeostasis (the internal equilibrium of the organism) and promote growth and development.

### 3.1.3.1 Role of Hormones in Behaviour and Emotion Regulation

Hormones play a significant role in regulating behaviour and emotions, influencing various aspects of mood, motivation, cognition and social interactions. For example,

- ◆ **Stress Response:** Hormones such as cortisol and adrenaline (epinephrine) are central to the body's response to stress. They help mobilise energy reserves, increase alertness and prepare the body for action in response to perceived threats or challenges.
- ◆ **Mood Regulation:** Hormones like serotonin, dopamine and oxytocin play key roles in regulating mood





Table 3.1.2 Nervous System vs Endocrine System

Nervous System	Endocrine System
Uses electrical impulses and neurotransmitters to rapidly transmit messages between neurons (nerve cells) throughout the body. This allows for quick responses to stimuli, like pulling your hand away from a hot stove.	Employs chemical messengers called hormones that are produced by glands and travel through the bloodstream. Hormones can reach many parts of the body and influence various functions, but their effects are slower and longer-lasting than neural signals.
Primarily responsible for coordinated movements, sensory perception, and conscious thought. It controls voluntary actions (like raising your arm) and involuntary actions (like breathing)	Regulates long-term changes in the body, such as growth, development, metabolism, reproduction and mood. It works to maintain homeostasis (a stable internal environment).
Fast-acting, with responses occurring in milliseconds to seconds.	Slower-acting, with effects taking seconds to days or even longer.
Often has a specific target, like a particular muscle group.	Can have widespread effects, reaching many cells throughout the body. Some hormones may only affect certain cells that have receptors for them.
Rapid communication network	Slower chemical-signalling system that co-ordinates long term changes

and emotional well-being.

- ◆ *Reproductive Behaviour:* Sex hormones, including estrogen, progesterone and testosterone, influence sexual behaviour, attraction and reproductive functions. They affect libido (sex drive), sexual arousal, and mate selection.
- ◆ *Aggression and Dominance:* Hormones such as testosterone are associated with aggression, dominance and competitive behaviour, particularly in males. Elevated testosterone levels have been linked to increased assertiveness and risk-taking

behaviour.

- ◆ *Social Behaviour:* Hormones play a role in regulating social behaviours such as bonding, cooperation and empathy. Oxytocin, in particular, has been implicated in promoting prosocial behaviours and social bonding.
- ◆ *Cognitive Function:* Hormones also influence cognitive functions such as memory, attention and decision-making. For example, cortisol levels can affect memory consolidation and retrieval processes, while estrogen has been linked to cognitive flexibility and verbal memory.



Table 3.1.3 Endocrine Glands and Hormones

Endocrine Glands	Hormones	Functions
Pituitary Gland (Master Gland)	Growth Hormone	Stimulates growth and cell production
	Thyroid-Stimulating Hormone (TSH)	Plays a major role in regulating many bodily functions, including metabolism, heart rate and body temperature.
	Adrenocorticotrophic Hormone (ACTH)	Plays a critical role in the body's stress response
	Follicle-stimulating Hormone (FSH)	In females it regulates the menstrual cycle and egg development and in males in sperm production
	Luteinising Hormone (LH)	Critical role in reproduction in both males and females
Thyroid Gland	Thyroxine (T4) and triiodothyronine (T3)	Regulate metabolism, energy production and body temperature
Adrenal Glands	Cortisol, aldosterone and adrenaline	Help the body respond to stress, regulate metabolism and maintain salt and water balance
Pancreas	Insulin, glucagon, somatostatin	Regulate blood sugar levels and glandular secretion
Ovaries	Estrogen and Progesterone	Regulate the menstrual cycle, pregnancy and secondary sexual characteristics
Testes	Testosterone	Responsible for the development of male reproductive tissues and secondary sexual characteristics.

### 3.1.4 Neuroimaging Techniques

Neuroimaging lets us look inside the brain to understand its structure and function. It is

a powerful tool that scientists and medical professionals use to visualise the brain's anatomy, activity and connectivity. By capturing detailed images of the brain's inner workings, neuroimaging helps unravel



### Interaction Between the Nervous System and the Endocrine System in Stress Response

The interaction between the nervous system and endocrine system is particularly important in the body's response to stress. When faced with a stressful situation, the hypothalamus activates the sympathetic nervous system, leading to the release of stress hormones such as cortisol and adrenaline (epinephrine) from the adrenal glands. These stress hormones help mobilise energy reserves, increase heart rate and blood pressure, and enhance alertness and awareness, preparing the body for a 'fight or flight' response. Once the stressful situation has passed, the parasympathetic nervous system, often referred to as the 'rest and digest' system, helps restore balance and counteract the effects of stress hormones.

the mysteries of the mental and provides invaluable insights into how the brain functions in health and disease.

Several techniques are used in neuroimaging, each offering unique advantages and insights into different aspects of brain structure and function. From classic methods like Magnetic Resonance Imaging (MRI) and Computed Tomography (CT) to cutting-edge approaches like Functional Magnetic Resonance Imaging (fMRI), Positron Emission Tomography (PET) and Diffusion Tensor Imaging (DTI), neuroimaging technologies continue to advance rapidly, opening new avenues for research and clinical applications.

#### ***Structural Neuroimaging Techniques***

Structural neuroimaging techniques allow us to visualise the anatomical structure of the brain, providing detailed images of its size, shape and integrity. Two primary techniques are:

1. Computerised Tomography (CT)
2. Magnetic Resonance Imaging (MRI)

**1. Computerised Tomography (CT):** CT imaging, also known as computed tomography or CAT scan, involves taking a series of X-ray images from different angles around the head and combining them to

create cross-sectional images (slices) of the brain. It provides detailed images of brain structures, including the skull, ventricles and major brain regions, making it useful for detecting abnormalities such as tumours, bleeding, or bone fractures.

- ♦ *Advantage:* CT scans are relatively quick and widely available, making them valuable for emergency situations and initial screening of brain injuries or other medical conditions.
- ♦ *Disadvantage:* CT imaging involves exposure to ionizing radiation, which may limit its repeated use, particularly in sensitive populations such as children or pregnant women.

**2. Magnetic Resonance Imaging (MRI):** MRI uses powerful magnets and radio waves to generate detailed images of the brain's anatomy without using ionizing radiation. It provides superior soft-tissue contrast compared to CT, allowing for more precise visualisation of brain structures, including white matter, grey matter and cerebrospinal fluid.

- ♦ *Advantage:* MRI can detect a wide range of brain abnormalities, including tumours, strokes, multiple sclerosis and neurodegenerative diseases like

Alzheimer's. Advanced MRI techniques, such as diffusion-weighted imaging (DWI) and magnetic resonance spectroscopy (MRS), can provide additional information about tissue microstructure and metabolism.

- ◆ *Disadvantage:* Although MRI is a safe and non-invasive procedure, it may not be suitable for individuals with certain medical implants or claustrophobia, and it typically takes longer to acquire images compared to CT.

### **Functional Neuroimaging Techniques**

Functional neuroimaging techniques allow us to investigate brain function by measuring changes in blood flow, metabolism or neural activity in response to specific tasks or stimuli.

Two primary methods are:

1. Positron Emission Tomography (PET)
2. Functional Magnetic Resonance Imaging (fMRI)

#### **1. Positron Emission Tomography (PET):**

PET imaging involves injecting a radioactive tracer, typically a compound labelled with a positron-emitting isotope, into the bloodstream. As the tracer decays, it emits positrons that collide with electrons in the body, producing gamma rays that are detected by a PET scanner. PET can provide insights into brain function by measuring the distribution and accumulation of the tracer in different brain regions, such as regional cerebral blood flow, glucose metabolism, neurotransmitter receptor density and neurochemical activity.

- ◆ *Advantage:* PET is particularly useful for studying neurotransmitter systems, such as dopamine, serotonin and acetylcholine, and for investigating

changes in brain function associated with various neurological and psychiatric disorders.

- ◆ *Disadvantage:* PET imaging requires exposure to ionizing radiation and is more invasive and costly compared to other functional neuroimaging techniques.

#### **2. Functional Magnetic Resonance Imaging (fMRI):**

fMRI utilises the same principles as traditional MRI but focuses on measuring changes in blood oxygenation levels (BOLD signal) in response to neural activity. When neurons become active, they require more oxygenated blood, leading to changes in the local magnetic properties of the blood that can be detected by an MRI scanner. By monitoring these changes in blood oxygenation, fMRI can map brain activity with high spatial resolution, allowing researchers to identify regions of the brain involved in specific tasks or cognitive processes.

- ◆ *Advantage:* fMRI is non-invasive, has excellent spatial resolution, and does not involve exposure to ionizing radiation, making it suitable for studying brain function in both healthy and clinical populations.
- ◆ *Disadvantage:* fMRI has limitations, including limited temporal resolution (compared to techniques like electroencephalography or magnetoencephalography) and susceptibility to artefacts related to motion, physiological noise and magnetic field distortions.

### **3.1.4.1 Applications of Neuroimaging in Psychological Research**

Neuroimaging has revolutionised



psychological research by providing unprecedented insights into the structure, function, and connectivity of the brain. Its applications in psychology are vast and diverse, spanning from basic research to clinical applications. Following are some key applications of neuroimaging in psychological research:

◆ ***Mapping Brain Function:***

Neuroimaging techniques allow researchers to map brain activity associated with various cognitive processes and psychological functions. And by identifying patterns of brain activation, researchers gain insights into the neural mechanisms underlying the various cognitive processes.

◆ ***Understanding Psychopathology:***

Neuroimaging helps elucidate the neurobiological basis of mental disorders, such as depression, anxiety, schizophrenia, bipolar disorder and addiction.

◆ ***Investigating Developmental Changes:***

Longitudinal neuroimaging studies track changes in brain structure and function across different stages of development, from infancy to old age. These studies shed light on the maturation of brain networks, critical periods of neuroplasticity,

and the impact of environmental factors on brain development.

◆ ***Exploring Individual Differences:***

Neuroimaging allows researchers to investigate how individual differences in brain structure and function relate to differences in behaviour, personality traits, cognitive abilities and emotional regulation. Studies examining the neural correlates of intelligence, creativity, empathy, resilience and other psychological traits provide insights into the diversity of human experience.

◆ ***Assessing Treatment Efficacy:***

Neuroimaging evaluates the effectiveness of psychological interventions and pharmacological treatments for mental health disorders.

◆ ***Advancing Neuropsychological Assessment:***

Neuroimaging complements traditional neuropsychological assessment by providing objective measures of brain structure and function. It helps diagnose and monitor neurological conditions, assess cognitive impairment and guide rehabilitation interventions.

## Recap

- ◆ Neurons: Basic units of the nervous system, transmitting electrical signals.
- ◆ Neural Transmission: Processes like resting potential, action potential and synaptic transmission enable neuron communication.
- ◆ Nervous System: Divided into CNS (brain, spinal cord) and PNS (somatic and autonomic).
- ◆ Central Nervous System: Integrates information and comprises the brain and spinal cord.
- ◆ Peripheral Nervous System: Connects CNS to the rest of the body, divided into somatic and autonomic.
- ◆ Somatic Nervous System: Controls voluntary movements and sensory input.
- ◆ Autonomic Nervous System: Regulates involuntary functions, divided into sympathetic and parasympathetic.
- ◆ Sympathetic Nervous System: Activated during stress, triggering the 'fight or flight' response.
- ◆ Parasympathetic Nervous System: Active during rest, promoting relaxation and digestion.
- ◆ Neural Organisation: Neurons, axons, dendrites and neurotransmitters form the basis of nervous system function.
- ◆ Endocrine System vs. Nervous System: Differences in communication mechanisms, speed and duration of effects.
- ◆ Role of Hormones: Influence on behaviour, emotion regulation, reproductive behaviour, aggression and cognitive function.
- ◆ Endocrine Glands and Hormones: Functions of major endocrine glands and their associated hormones.
- ◆ Neuroimaging Techniques: Structural and functional neuroimaging methods, advantages and limitations.
- ◆ Applications of Neuroimaging: Mapping brain function, understanding psychopathology, investigating developmental changes, exploring individual differences, assessing treatment efficacy and advancing neuropsychological assessment.

## Objective Questions

1. What are the basic structural and functional units of the nervous system?
2. Which system regulates involuntary functions like heart rate and digestion?
3. What is the function of dendrites in a neuron?
4. Which nervous system division is responsible for voluntary movements?
5. What is the main function of the spinal cord?
6. Which neurotransmitter system is activated during stress or danger?
7. What is the role of neurotransmitters in synaptic transmission?
8. What is the function of the myelin sheath?
9. What is the primary function of motor neurons?
10. What are the chemical messengers released by the endocrine system?
11. Which gland is often referred to as the 'master gland'?
12. Which hormone is associated with stress response?
13. Which neuroimaging technique uses radioactive tracers to measure brain function?
14. Which hormone is responsible for regulating blood sugar levels?
15. Which endocrine gland produces estrogen and progesterone?
16. What is the primary function of structural neuroimaging techniques?
17. Which hormone is often referred to as the 'love hormone'?
18. Which brain region controls the activity of other endocrine glands?



## Answers

1. Neurons
2. Autonomic Nervous System
3. Receive signals from other neurons or sensory cells.
4. Somatic Nervous System
5. Relay signals between the brain and the rest of the body.
6. Sympathetic Nervous System
7. Transmit signals between neurons.
8. Insulate and speed up signal transmission along the axon.
9. Transmit signals from the brain to muscles and glands.
10. Hormones
11. Pituitary Gland
12. Cortisol
13. Positron Emission Tomography (PET)
14. Insulin
15. Ovaries
16. Visualise the anatomical structure of the brain.
17. Oxytocin
18. Hypothalamus

## Assignments

1. Discuss the role of neurons in information processing and transmission within the nervous system.
2. Compare and contrast the sympathetic and parasympathetic divisions of the autonomic nervous system, including their physiological effects and activation triggers.
3. Explain the significance of synaptic transmission in neural communication, detailing the process from action potential to neurotransmitter release and receptor binding.
4. Explain the role of hormones in regulating behaviour, emotion, and cognitive function, providing examples of specific hormones and their effects.
5. Discuss the applications of neuroimaging in psychological research, illustrating how different techniques contribute to our understanding of brain structure, function, and psychological processes.

## References

1. Baron, R.A. (2004). *Psychology*. New Delhi: Pearson Education.
2. Carlson, N. R. (2005). *Foundations of Physiological Psychology*. Pearson Education.
3. Chadha, N.K. & Seth, S. (2014). *The Psychological Realm: An Introduction*. Pinnacle Learning.
4. Kalat, J. W. (2015). *Biological Psychology*. Cengage Learning.

## Suggested Readings

1. Andrewes, D. (2015). *Neuropsychology: From Theory to Practice*. Psychology Press.
2. Ramachandran, V.S. & Blakeslee, S. (1999). *Phantoms in the Brain: Probing the Mysteries of the Human Mind*. Harper Collins.
3. Reddy, K.J. (2024). *Essentials of Neuropsychology: Integrating Eastern and Western Perspectives*. Routledge.
4. Sacks, O. (2013). *Hallucinations*. Picador.
5. Sacks, O. (1998). *The Man who Mistook his Wife for a Hat and Other Clinical Tales*. Simon & Schuster.
6. <https://nimhans.ac.in/health-information-nimhans/brain-behaviour-educational-videos/>

## Recommended Movies

1. 'The Diving Bell and the Butterfly'- Director: Julian Schnabel
2. The Theory of Everything (2014)- Director: James Marsh



# UNIT

## Consciousness

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ define biorhythms and identify their significance in regulating physiological and psychological functions.
- ◆ analyse the impact of biorhythms on behaviour, mental health and overall well-being.
- ◆ define the concept of states of consciousness, distinguishing between waking and altered states.
- ◆ evaluate the biological, psychological and therapeutic implications of altered states of consciousness.

### Prerequisites

The term consciousness derives from the Latin '*conscientia*,' which means knowledge within oneself. In simple terms, consciousness is the awareness of our internal and external existence. For philosophers, the term signifies the immediate knowledge we have of our present thoughts and purposes and, in general, of all around us. It is thus the window into our inner world and the external reality.

Why do you think psychology is concerned about consciousness? Or else, given this universe is composed of matter and energy, why is there such thing as consciousness? We can imagine how matter came together to form molecules and how certain kinds of carbon compounds came together to form a primitive type of life, which then evolved into animals, and then animals with brains and complex behaviours. But why and how did brain activity become conscious?

Psychology studies consciousness because it is the core of human experience. Understanding consciousness helps us understand what it is to be human and the feeling of life itself, unravelling the mysteries long pursued.

## Keywords

Sleep-Wake Cycle, Mood Regulation, Cognitive Function, Stress Response, Mental Health, Sleep, Meditation, Drug Induced Altered States of Consciousness

## Discussion

### 3.2.1 Biorhythms

Biorhythms are understood as the natural, cyclic patterns of physical, emotional and intellectual activity that occur in living organisms. These rhythms are believed to influence various physiological and psychological functions over specific periods, ranging from hours to years.

There are several types of biorhythms, each associated with different time cycles and biological processes:

#### ◆ *Diurnal Rhythms:*

- Diurnal rhythms are biological rhythms that are synchronised with the day-night cycle, typically occurring during daylight hours.
- For example, animals like ants and bees follow diurnal rhythm. They are most active during the day when sunlight provides them with the re-

sources they need for foraging and feeding.

#### ◆ *Circadian Rhythms:*

- Circadian rhythms are approximately 24-hour cycles that regulate many bodily functions, including the sleep-wake cycle, hormone release, body temperature and other vital functions.
- For example, the sleep-wake cycle, controlled by the circadian clock located in the suprachiasmatic nucleus (SCN) of the hypothalamus, dictates when we feel awake and when we feel sleepy.

#### ◆ *Ultradian Rhythms:*

- Ultradian rhythms are recurrent cycles repeated multiple times within a 24-hour period, often shorter than a day.

### Suprachiasmatic Nucleus, SCN

The suprachiasmatic nucleus (SCN) is a small region in the hypothalamus of the brain, responsible for regulating the body's circadian rhythms and synchronizing them with the external light-dark cycle.



- Example: The stages of sleep, which cycle through non-REM and REM sleep approximately every 90 minutes, are governed by ultradian rhythms.

◆ **Infradian Rhythms:**

- Infradian rhythms have cycles longer than 24 hours and can span days, weeks, or even months.
- Example: The menstrual cycle in women, which typically occurs over a 28-day period, is an example of an infradian rhythm.

◆ **Circannual Rhythms:**

- Circannual rhythms are yearly cycles that influence seasonal variations in behaviour and physiology.
- Example: Seasonal affective disorder (SAD), a type of depression that occurs at certain times of the year (usually winter), is related to circannual rhythms.

### 3.2.2 States of Consciousness

The states of consciousness are often divided into:

- ◆ Waking states of consciousness
- ◆ Altered states of consciousness

#### 3.2.2.1 Waking State of Consciousness

Waking consciousness refers to the state of being awake and aware of one's surroundings, thoughts and feelings. It encompasses all the mental processes that occur when an individual is alert and engaged with the environment.

### Characteristics

◆ **Awareness:**

- **Internal Awareness:** involves being aware of one's own thoughts, feelings and bodily sensations.
- **External Awareness:** includes being aware of the environment, including sights, sounds and other sensory inputs.

◆ **Attention:** The ability to focus on specific stimuli or tasks while ignoring others. This allows individuals to selectively process information and respond appropriately.

◆ **Cognitive Processes:** Normal waking consciousness involves active cognitive functions such as perception, reasoning, memory and problem-solving.

◆ **Emotional Regulation:** Individuals in a state of normal waking consciousness can experience, identify and manage their emotions effectively.

◆ **Voluntary Control:** The ability to exert control over one's actions, thoughts and responses, allowing for purposeful and goal-directed behaviour.

◆ **Sense of Time:** An awareness of the passage of time, enabling individuals to plan and sequence their activities.

#### 3.2.2.2 Altered States of Consciousness

Altered states of consciousness (ASCs) refer to significant changes in the normal patterns of mental functioning, awareness, perception and cognition. These states



differ markedly from the typical waking state and can be induced by various factors, including psychological, pharmacological, or physiological means. ASCs can occur naturally, such as during sleep or dreaming, or be intentionally induced through meditation, hypnosis or the use of psychoactive substances.

Altered states of consciousness include:

1. Sleep
2. Dreams
3. Meditation
4. Hypnosis
5. Drug- induced state

### Characteristics

- ◆ *Perceptual Distortions:* Changes in sensory perception, such as altered visual, auditory, or tactile experiences. For instance, colours might appear more vibrant, sounds may be distorted or a sense of time might be significantly altered.
- ◆ *Cognitive Changes:* Variations
- ◆ *Emotional Variability:* Heightened or suppressed emotional responses. Emotions may be more intense or muted, and individuals might experience euphoria, deep relaxation, or anxiety.
- ◆ *Changes in Self-Awareness:* Alterations in the sense of identity and self. People might feel detached from their body (out-of-body experiences) or have a sense of unity with the environment (ego dissolution).
- ◆ *Loss of Voluntary Control:* Reduced ability to control actions and responses. This can manifest in automatic behaviour or a feeling of being an observer of one's actions rather than the actor.

### Disorders of Consciousness

**Coma:** A coma is a prolonged state of unconsciousness where a person is unresponsive to their environment and cannot be awakened. It results from severe brain injury or dysfunction, disrupting normal brain activity. Patients in a coma lack awareness and do not exhibit purposeful movement or responses to external stimuli.

**Vegetative state:** A vegetative state is a condition where a person is awake but not aware, showing no signs of conscious perception despite having sleep-wake cycles. It often follows severe brain injury and is characterised by the absence of purposeful responses, though basic functions like breathing and circulation are preserved. Individuals in a vegetative state may open their eyes, make sounds, and exhibit reflexive movements, but they lack cognitive function and awareness of their surroundings.

**Minimally conscious state:** A minimally conscious state is a condition in which



a person demonstrates limited but definite signs of awareness and responsiveness to their environment. Unlike the vegetative state, individuals in a minimally conscious state can exhibit purposeful behaviours, such as following simple commands, gesturing, or giving yes/no responses, although inconsistently. This state often follows severe brain injury and indicates some level of preserved cognitive function and consciousness.

*Brain death:* Brain death is a complete and irreversible cessation of all brain activity, including in the brainstem, which controls essential life functions like breathing and heartbeat. It is clinically and legally recognised as death, even though the heart and other organs may continue to function with medical support. Diagnosis of brain death involves a series of tests to confirm the absence of brain activity, reflexes, and the ability to breathe independently.

## *Sleep*

To sleep is not a voluntary or optional activity. We are biologically programmed to wake and sleep at specific times, despite our preferences. It involves a complex process where the brain cycles through different stages, each with distinct characteristics and functions.

One sleep cycle is divided into different stages and can be divided into two main categories:

- ◆ Non REM (Non-Rapid Eye Movement)
- ◆ REM (Rapid Eye Movement)

*Non-REM sleep* has three stages, each progressively deeper than the last:

- ◆ *Stage 1:* This is the lightest stage of sleep and the brain produces theta waves, which are of low amplitude. It marks the transition from being awake to falling asleep. Muscle activity slows down and eye movements are slow. Heart rate and breathing begin to slow. During this stage, you might experience drifting thoughts, slow eye movements and a relaxed but not fully asleep state. This stage lasts for a few minutes, and people

can be easily awakened. They might experience hypnic jerks or a sensation of falling. If you are woken up during this stage, you might feel like you have not slept at all.

- ◆ *Stage 2:* In this stage, you are in a slightly deeper sleep. The brain continues to produce theta waves, interspersed with sleep spindles (sudden bursts of rapid brain activity) and K-complexes (large waves that react to stimuli). Your heart rate slows down, the body temperature drops, eye movements stop and muscles relax. This stage accounts for about 50% of total sleep time. It helps in transitioning to deeper sleep and plays a role in memory consolidation.
- ◆ *Stage 3:* Also known as deep sleep or slow-wave sleep, this is the deepest stage of non-REM sleep. Delta waves are produced by brain during this stage. This is the deepest stage of non-REM sleep, crucial for physical restoration. The body repairs tissues, builds muscle and bone, and strengthens the immune system. It is hard to wake someone from this stage. If awakened, they may feel disoriented. This stage is

essential for feeling refreshed and well-rested.

### **REM Sleep**

REM stands for rapid eye movement, which is a key feature of this stage. During REM sleep, your brain activity increases, and this is when most dreaming occurs. Eyes move rapidly from side to side behind closed eyelids. Most dreaming occurs during REM sleep. Even though the brain is active, the body remains mostly still because of temporary muscle paralysis, which prevents you from acting out your dreams. REM sleep is crucial for cognitive functions like memory consolidation, learning, and emotional regulation.

A full sleep cycle, which includes all stages of non-REM sleep followed by REM sleep, lasts about 90 to 110 minutes and repeats several times throughout the night.

### **Dreams**

Dreams represent a unique and fascinating altered state of consciousness that occurs primarily during REM (rapid eye movement) sleep. This state is characterised by vivid imagery, complex narratives and emotional experiences that can feel as real as waking life, despite often being bizarre or fantastical.

### **Explanations**

- ◆ The *activation-synthesis* hypothesis proposes that dreams represent the brain's efforts to make sense of sparse and distorted information.
- ◆ *Clinico-anatomical hypothesis* emphasises that dreams begin with arousing stimuli that are generated within the brain combined with recent memories and any information the brain receives from the senses.

Research indicates that during dreams

the primary visual and auditory areas of the brain cortex have reduced activity, as well as the prefrontal cortex, which is involved in the working memory process. As a result, not only do we forget most of our dreams after waking up, but we also lose track of what has been happening within a dream.

### **Meditation**

Meditation is an ancient practice with roots in various cultures and traditions and offers a unique window into altered states of consciousness. It involves techniques aimed at quieting the mind, focusing attention and achieving a state of deep relaxation. Through meditation, individuals often report experiencing shifts in awareness, perception and selfhood, distinct from their ordinary waking state.

### **Characteristics**

- ◆ *Focused Attention:* Meditation typically involves directing attention to a single point of focus, such as the breath, a mantra or bodily sensations. This sustained attention helps calm the mind and reduce mental chatter, leading to a sense of inner peace and clarity. By anchoring attention to the present moment, meditators learn to cultivate mindfulness, a state of non-judgmental awareness of their inner and outer experiences.
- ◆ *Relaxed Awareness:* As practitioners settle into meditation, they often experience a profound sense of relaxation throughout the body. Muscles loosen, breathing slows and heart rate decreases, signalling the onset of the relaxation response.
- ◆ *Altered Sense of Self and Time:* In meditative states, individuals may undergo shifts in their sense of self, transcending the boundaries



of their ego and experiencing a profound interconnectedness with the world around them. Time perception may also undergo alterations, with moments feeling stretched or condensed, and the linear flow of time giving way to a sense of timelessness.

### Biological Basis

- ◆ *Neurological Changes:* Studies utilising brain imaging techniques have revealed that meditation induces observable changes in brain activity and structure, which are reflected in shifts in brain wave patterns, with increased activity in theta and alpha frequencies.
- ◆ *Physiological Benefits:* Beyond the realm of neuroscience, meditation has been shown to elicit significant physiological benefits. The relaxation response triggered by meditation helps counteract the detrimental effects of chronic stress on the body. Regular meditation practice has been linked to improvements in immune function, cardiovascular health and even epigenetic changes associated with gene expression.

### Hypnosis

Hypnosis involves inducing a trance like state characterised by heightened suggestibility, focused attention and reduced peripheral awareness. It represents a unique altered state of consciousness where individuals experience changes in perception, cognition and behaviour under the guidance of a hypnotist or through self-hypnosis techniques.

### Characteristics

- ◆ *Heightened Suggestibility:*

Hypnosis often induces a state of heightened suggestibility, where individuals become more receptive to suggestions and instructions provided by the hypnotist. Suggestions given during hypnosis can influence perceptions, sensations, emotions and even behaviours, leading to alterations in thought patterns and responses.

- ◆ *Focused Attention:* During hypnosis, individuals typically experience a narrowing of attention, becoming deeply absorbed in the hypnotic experience and less aware of external stimuli. This focused attention allows for enhanced concentration on specific thoughts, images or sensations suggested by the hypnotist, facilitating deeper levels of trance and receptivity.
- ◆ *Altered Perception and Experience:* Hypnotic states can lead to alterations in perception, such as heightened sensitivity to certain stimuli or alterations in the perception of time and space.

### Application

- ◆ *Clinical Hypnotherapy:* Hypnosis is widely used as a therapeutic tool to address various psychological and medical conditions, including pain management, anxiety disorders, smoking cessation, weight loss and trauma recovery.
- ◆ *Performance Enhancement:* Athletes, performers and individuals seeking personal development may use hypnosis to enhance focus, confidence and performance skills. Hypnosis techniques such as visualisation, mental rehearsal and goal-setting

can be applied to improve athletic performance, public speaking, creativity and academic achievement.

### ***Drug-induced States***

Drug-induced altered states of consciousness refer to changes in perception, mood, cognition and awareness resulting from the use of psychoactive substances. These substances can affect the brain's chemistry and neural activity, leading to various experiences that differ significantly from normal waking consciousness.

#### **Types**

- ◆ *Hallucinogens (Psychedelics):* Hallucinogens such as LSD (lysergic acid diethylamide), psilocybin (magic mushrooms), can cause profound changes in sensory perception, including visual and auditory hallucinations, altered sense of time and space and synaesthesia (e.g., seeing sounds or hearing colours). They often induce mystical or spiritual experiences and heightened introspection.
- ◆ *Depressants:* Depressants typically slow down brain activity, leading to relaxation, sedation and euphoria. In higher doses, they can cause impaired memory, reduced coordination and, in extreme cases, unconsciousness or death. Examples are alcohol, benzodiazepines (e.g., Valium, Xanax), barbiturates, opioids (e.g., heroin, morphine)
- ◆ *Stimulants:* Stimulants increase brain activity, resulting in heightened alertness, energy and euphoria. They can also lead to increased heart rate, anxiety, paranoia, and, in some cases, psychosis. Stimulants include

cocaine, amphetamines, MDMA, caffeine, nicotine

- ◆ *Dissociatives:* Dissociatives cause a sense of detachment from reality, body, and environment. Users may experience hallucinations, altered sense of time and space. Examples are Ketamine, PCP (phencyclidine), nitrous oxide, dextromethorphan (found in some cough syrups).
- ◆ *Cannabinoids:* Cannabinoids such as THC (tetrahydrocannabinol, found in cannabis) can induce relaxation, altered sensory perception, euphoria and increased appetite. In some cases, they may also cause anxiety, paranoia, and impaired memory and coordination.

#### **Mechanisms of Action**

The effects of psychoactive drugs on consciousness are mediated by their interactions with neurotransmitter systems in the brain:

- ◆ *Serotonin System:* Many hallucinogens, like LSD and psilocybin, act primarily on serotonin receptors, leading to altered sensory perceptions and mood.
- ◆ *Dopamine System:* Stimulants such as cocaine and amphetamines increase dopamine levels in the brain, enhancing mood and energy but also increasing the risk of addiction and psychosis.
- ◆ *GABA System:* Depressants like benzodiazepines and alcohol enhance the inhibitory effects of GABA (gamma-aminobutyric acid), leading to sedative and anxiolytic effects.
- ◆ *Glutamate System:* Dissociatives





like ketamine and PCP interfere with the glutamate system, particularly NMDA receptors, causing dissociation and altered perceptions.

- ◆ *Endocannabinoid System:* Cannabinoids interact with the endocannabinoid system, affecting various brain regions to produce their characteristic effects on mood, perception and appetite.

### **Psychological and Therapeutic Implications**

- ◆ *Therapeutic Uses:* Certain drugs

that induce an altered state of consciousness, such as psilocybin, MDM, and ketamine, are being studied for their therapeutic potential in treating conditions like depression, PTSD and anxiety.

- ◆ *Risks and Challenges:* While drug-induced altered states of consciousness can offer profound insights and therapeutic benefits, they also carry risks such as addiction, psychological distress, and adverse health effects.

#### **Measuring Consciousness**

*Subjective self-reports:* Subjective self-reports involve individuals describing their own conscious experiences, thoughts and feelings. Examples: introspective reports, questionnaires and surveys, experience sampling etc.

*Behavioural Observations:* Behavioural Observations involve studying individuals' actions, reactions and task performance to infer aspects of their conscious state. Example: Reaction time tasks, performance tasks, eye-tracking, observational studies

*Physiological Measures:* Physiological measures involve monitoring the brain and body's activity to study the underlying mechanisms of consciousness. Example: Electroencephalo Graphy, functional Magnetic Resonance Imaging, Positron Emission Tomography, Galvanic Skin Response



## Recap

- ◆ Biorhythms are natural, cyclic patterns of physical, emotional and intellectual activity that influence various physiological and psychological functions.
- ◆ Types of biorhythms include diurnal, circadian, ultradian, infradian and circannual rhythms, each with different time cycles and biological processes.
- ◆ Disruptions to biorhythms, such as jet lag or irregular sleep patterns, can lead to sleep disorders, mood disturbances, impaired cognitive function and heightened stress response.
- ◆ The sleep-wake cycle, mood regulation, cognitive function, stress response and environmental factors like jet lag and shift work all play crucial roles in biorhythm disruptions.
- ◆ Understanding biorhythms and their impact on behaviour and mental health is essential for developing strategies to promote optimal well-being.
- ◆ States of consciousness encompass waking and altered states, each characterised by distinct patterns of awareness, perception and cognition.
- ◆ Waking consciousness involves awareness of one's surroundings, thoughts, and feelings, along with cognitive processes, emotional regulation, voluntary control and a sense of time.
- ◆ Altered states of consciousness, induced by sleep, dreaming, meditation, hypnosis, or drug use, exhibit variations in perception, cognition, emotion and behaviour.
- ◆ Sleep involves a complex process of cyclic stages, including non-REM and REM sleep, each with unique characteristics and functions.
- ◆ Dreams represent a unique altered state characterised by vivid imagery, complex narratives and emotional experiences, occurring primarily during REM sleep.
- ◆ Meditation induces altered states of consciousness characterised by focused attention, relaxed awareness and shifts in self-perception and time perception.
- ◆ Hypnosis induces a trance-like state with heightened suggestibility, focused attention, altered perception and changes in cognition and behaviour, often used for therapeutic purposes.
- ◆ Drug-induced altered states of consciousness result from the use of psychoactive substances, affecting neurotransmitter systems in the brain and producing various effects on mood, perception and behaviour.

- ◆ Understanding the biological, psychological and therapeutic implications of altered states of consciousness is crucial for exploring their effects on human experience and well-being.

## Objective Questions

1. What are biorhythms?
2. Which type of biorhythms are synchronised with the day-night cycle?
3. What is the approximate duration of circadian rhythms?
4. Which biorhythms repeat multiple times within a 24-hour period?
5. What is an example of an infradian rhythm?
6. Which biorhythm influences seasonal variations in behaviour and physiology?
7. What are the two main categories of states of consciousness?
8. Which stage of non-REM sleep is characterised by slow eye movements and drifting thoughts?
9. What is the key feature of REM sleep?
10. Which altered state of consciousness involves focusing attention on a single point of focus, such as the breath or a mantra?
11. What is a common characteristic of hypnosis?
12. Which neurotransmitter system is primarily targeted by hallucinogens like LSD and psilocybin?
13. What type of drug induces relaxation, altered sensory perception, and increased appetite?
14. Which brain wave pattern is associated with deep relaxation and focused attention during meditation?
15. During which sleep stage does most dreaming occur?
16. What distinguishes stage 3 of non-REM sleep from other stages?

## Answers

1. Natural cyclic patterns of activity.
2. Diurnal rhythms.
3. 24 hours.
4. Ultradian rhythms.
5. Menstrual cycle.
6. Circannual rhythms.
7. Waking and altered states.
8. Stage 1.
9. Rapid eye movement.
10. Meditation.
11. Heightened suggestibility.
12. Serotonin system.
13. Cannabinoids.
14. Theta and alpha frequencies.
15. REM sleep.
16. It is the deepest stage of sleep, characterised by delta waves.

## Assignments

1. Discuss the significance of biorhythms in regulating physiological and psychological functions, providing examples of different types of biorhythms and their associated biological processes.
2. Analyse the impact of disruptions to biorhythms on behaviour, mood regulation, cognitive function and stress response, considering factors

such as jet lag and shift work.

3. Evaluate strategies to promote healthy biorhythms and mitigate the adverse effects of disruptions caused by environmental factors, highlighting the importance of understanding biorhythms for overall well-being.
4. Discuss the characteristics and components of waking consciousness, highlighting its importance for cognitive function, emotional regulation and voluntary control.
5. Compare and contrast the characteristics and functions of non-REM and REM sleep, including their roles in memory consolidation, emotional processing and overall well-being.
6. Evaluate the psychological and therapeutic implications of altered states of consciousness induced by meditation, hypnosis and drug use, considering their potential benefits, risks and applications in clinical settings.

## References

1. Baron, R.A. (2004). *Psychology*. New Delhi: Pearson Education.
2. Carlson, N. R. (2005). *Foundations of Physiological Psychology*. Pearson Education.
3. Chadha, N.K. & Seth, S. (2014). *The Psychological Realm: An Introduction*. Pinnacle Learning.
4. Kalat, J. W. (2015). *Biological Psychology*. Cengage Learning.

## Suggested Readings

1. Damasio, A. (2011). *Self Comes to Mind: Constructing the Conscious Brain*. Random House.
2. James, W. (1904). Does 'Consciousness' Exist? *The Journal of Philosophy, Psychology and Scientific Methods*, 1(18), 477–491. <https://doi.org/10.2307/2011942>

3. Koch, C. (2004). *The Quest for Consciousness: A Neurobiological Approach*. Roberts and Company.
4. Metzinger, T. (2000). *Neural Correlates of Consciousness: Empirical and Conceptual Questions*. MIT Press.
5. Sacks, O. (2018). *The River of Consciousness*. Knopf Canada.

## Recommended Movies

1. Avatar- (2009)- Director: James Cameron.
2. Rorschach- (2022) (mal) - Director: Nissam Basheer.



**BLOCK**

# **Sensation, Attention and Perception**





# UNIT

## Sensation and Attention

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ define and explore the concept of sensation
- ◆ analyse the biological basis of sensation
- ◆ define and explore the concept of attention
- ◆ assess the biological basis of attention

### Prerequisites

Imagine you are listening to loud music with earphones. After a while you increase the volume a bit. But you don't find the volume any higher. Have you wondered why? Have you tried swimming in a pond? Your whole body shivers when you take the dip but soon you find the temperature tolerable. Before you know it you are enjoying swimming. How does this change happen? If you have wondered about these things we can see that making sense of our surroundings is not a simple process. We make sense of the world around us through sensing, paying attention and perceiving. Let us explore the processes of sensation and attention in detail in this unit.

### Keywords

Sensation, Sensory Threshold, Just Noticeable Difference, Weber's Law, Fechner's Law, Transduction, Attention, Span, Division, Distraction, Cognitive Load

## Discussion

### 4.1.1 What is Sensation?

Sensation is how our bodies take in information from the world around us. It is like the first step in our brain's process of making sense of everything we experience. Picture it like this: our sensory organs like our eyes, ears, nose, skin and taste buds are like the doorways that let information from the outside world into our brains. When we see, hear, smell, taste or touch something, our sensory organs pick up on it and turn it into signals that our brains can understand. These signals travel through our nerves to different parts of our brain, where they are interpreted. It is kind of like our brain's way of saying, "Hey, this is what is happening out there!"

Sensation, in psychology, refers to the process by which our sensory receptors and nervous system detect and respond to external stimuli or sensory information. Sensation can be defined as the physiological process through which our sensory organs, such as the eyes, ears, nose, skin and taste buds, detect stimuli from the external environment. These stimuli can be anything from light and sound to smells and textures. The sensory organs convert these stimuli into neural signals that are transmitted to the brain for further processing. The process of sensation involves the conversion of physical energy from the environment (stimulus) into electrical signals or nerve impulses that can be interpreted by the nervous system. These signals then travel through neural pathways to different areas of the brain, ultimately leading to our conscious awareness of the sensory experience.

This process of sensation is very important because it sets the stage for other brain functions like paying attention, remembering things, and understanding what is going on

around us. Each of our senses like sight, hearing, and touch has its own job. For example, our eyes help us see light and colors, while our ears pick up sound waves.

But it is not just about the obvious senses. There are also less obvious ones, like proprioception, which is how we know where our body is in space. Think about when you close your eyes and touch your nose without looking you're using proprioception to know where your hand and your nose are without seeing them.

So, sensation is like the doorway to our brains, letting in all sorts of information from the outside world and setting the stage for how we understand and interact with our surroundings.

### 4.1.2 Sensory Thresholds

You know how sometimes you can barely hear someone whispering from across the room, but then you can hear your friend shouting even from far away? That is where sensory thresholds come into play. They are like the invisible lines that determine how much of a nudge our senses need before they pick up on something.

#### 4.1.2.1 Absolute Threshold

Imagine you are in a quiet room, trying to hear the softest sound possible. That softest sound you can just about hear? That is your absolute threshold for hearing. It is like the lowest volume your ears can pick up. Absolute threshold refers to the minimum intensity of a stimulus that can be reliably detected by an observer. To give another example, imagine you are in a dark corridor looking for the slightest trace of light. The smallest trace of light that you can detect is your absolute threshold.

### 4.1.2.2 Difference Threshold and Just Noticeable Difference

Now, let us say you are in a room with some background noise, maybe some music playing. Your friend whispers something to you, but you cannot quite catch it because of the music. But then, if they speak a little louder, you suddenly hear them. That is because they have crossed your difference threshold, also known as the just noticeable difference. It is the smallest change in sensation that you can notice. Imagine that during a psychology experiment, researchers ask all participants to hold two small amounts of sand in each hand. They slowly add tiny amounts of sand to one hand and ask when the subjects notice that one hand feels heavier than the other. The smallest weight difference that can be detected at least half the time is the just noticeable difference.

### 4.1.2.3 Weber's Law

Let's think about lifting weights. If you are holding a small weight, like a feather, adding just a tiny bit more weight might not feel any different. But if you are holding a heavy weight, adding that same tiny amount might make a big difference. That is Weber's Law in action. It is like saying, "Hey, you need a bigger change to notice something when the starting point is bigger." Weber's Law is kind of like that. It is a rule that says the difference you can notice in something depends on how big that something is to begin with. So, if you are dealing with something small, you will notice even a tiny change. But if it is something big, you will need a bigger change to notice it. In simpler terms, it is like saying, "The bigger the starting point, the bigger the change needed for you to notice it." So, if you are already used to a lot of something, it takes more of a change for you to realise there is something different.

Weber's Law posits that the ratio of the

Just Noticeable Difference(JND) to the initial stimulus intensity remains constant.

Equation for weber's law:

$\Delta I/I = k$ , where  $\Delta I$  is the change in intensity,  $I$  is the initial intensity, and  $k$  is a constant.

Weber's Law finds application in various areas, such as marketing, where it helps understand consumer perception of changes in product features or pricing.

### 4.1.2.4 Fechner's Law

Imagine you are out in the sun. At first, when it is not too bright, putting on sunglasses makes a big difference in how bright things seem. But if it is already super bright, putting on sunglasses doesn't seem to make as much of a difference. That is because our perception of sensation doesn't increase at the same rate as the actual sensation itself.

Gustav Fechner's Law says that as the actual sensation increases, our perception of it increases, but not at the same rate. Fechner's Law proposes a logarithmic relationship between physical stimulus intensity and the perceived intensity of sensation. It suggests that the subjective experience of sensation increases exponentially with the logarithm of the stimulus intensity.

**Equation**

$S = k * \log(I)$ , where  $S$  is sensation,  $I$  is the physical intensity of the stimulus, and  $k$  is a constant.

Our senses have sensory thresholds that act as gatekeepers, determining what we notice and what we don't. They play a significant role in helping us understand how our senses work in various situations. It is remarkable to think about how our brains are continuously processing sensory information without us even being aware of it!



### 4.1.3 Senses and the Process of Sensation

The human experience is enriched by multiple senses, each contributing to our perception of the world. The process of sensation goes through the following processes:

- ◆ *Reception of Stimuli:* The process of sensation starts with the reception of stimuli from the environment. Each sense has specialised receptors such as photoreceptors in the eyes and hair cells in the cochlea, which are designed to detect specific types of stimuli. These receptors convert external energy into neural signals.
- ◆ *Transduction of Stimuli:* During transduction, sensory stimuli are converted into neural impulses by specialised receptors that transform physical energy, such as light or sound waves, into electrochemical signals transmitted through the nervous system.
- ◆ *Transmission of Signals:* After being transduced, neural signals travel through sensory pathways to reach the brain. This transmission process involves the relay of information across various neural structures, including the thalamus, which acts as a central processing station. The thalamus directs signals to the appropriate sensory cortex for further processing.
- ◆ *Perception and Interpretation:* The last step of the sensation process takes place in the sensory cortex of the brain. This is where the neural signals are analysed and transformed into conscious perception.

This intricate process involves combining sensory information, recognising patterns and linking them to past experiences to create a comprehensive perceptual experience.

### 4.1.4 Overview of Human Senses

The human experience is intricately connected to our senses. Each sense serves as a unique portal through which we perceive and interact with the world. Our senses not only inform us about our surroundings but also shape our understanding, emotions, and behaviors. Let's explore the various senses that help us make sense of the world.

- ◆ *Vision:* Vision, also known as sight, is arguably the most prominent and adaptable sense of humans. Our eyes aid us in detecting and comprehending light, color and shape. The process of vision begins when the cornea and lens focus light onto the retina. The retina contains specialised cells called rods and cones, which convert the light into electrical signals. These signals are then transmitted through the optic nerve to the visual cortex in the brain. This process forms the foundation of our visual perception.
- ◆ *Audition (Hearing):* Our sense of hearing, also known as audition, allows us to detect sound vibrations in our surroundings. When sound waves enter the ear canal, they cause the eardrum to vibrate. These vibrations are then transmitted through tiny bones called *ossicles* in the middle ear to the inner ear's *cochlea*. Here, specialised hair cells convert these vibrations into electrical signals that are sent to the auditory cortex

for interpretation.

- ◆ *Olfaction (Smell)*: The sense of smell, also known as olfaction, is closely connected to our ability to detect and differentiate between various scents. In the nasal cavity, special olfactory receptors capture molecules in the air, which then trigger electrical impulses that travel to the olfactory bulb. From there, this olfactory information is sent to the olfactory cortex, where the smell is identified and processed.
- ◆ *Gustation (Taste)*: Gustation, also known as taste, is the ability to detect different flavours. Taste buds, which are located on the tongue and other parts of the mouth, contain receptors for sweet, salty, sour, bitter and umami tastes. When food comes into contact with these receptors, signals are sent to the gustatory cortex in the brain, which provides us with the sensation of taste.
- ◆ *Tactile (Touch)*: The tactile sense is responsible for detecting a range of sensations including pressure, temperature and pain. These stimuli are detected by receptors located in the skin and other tissues and the sensory information is then transmitted to the somatosensory cortex. This allows us to perceive physical sensations, textures and temperatures.

Other than the above five senses, there are other senses though not marked by a specific organ:

- ◆ *Proprioception (Body Awareness)*: Proprioception is our innate sense of our body's position and movement in space. Receptors in

our muscles, joints, and tendons provide continuous feedback to the brain about the relative positions of body parts. This sense is crucial for coordinating motor activities and maintaining balance.

- ◆ *Vestibular (Balance and Spatial Orientation)*: The vestibular sense plays a crucial role in maintaining our balance and spatial orientation. This sense is located in the inner ear and helps detect changes in head position and movement. Fluid-filled structures send signals to the brainstem and cerebellum, which in turn help us perceive our balance and spatial orientation.
- ◆ *Interoception (Internal Sensations)*: Interoception is the term used to describe our ability to perceive and be aware of our internal bodily sensations. These sensations can include hunger, thirst, and the functioning of our internal organs. The receptors in our internal organs send signals to the brain, providing information about the physiological state of our body. This sense is crucial for maintaining a state of balance and responding appropriately to our internal needs.
- ◆ *Nociception (Pain Perception)*: Nociception is the body's way of perceiving pain and signaling potential harm or damage. This process involves specialized pain receptors known as nociceptors, which respond to harmful stimuli. The pain signals are then transmitted to the brain, prompting protective responses and alerting us to potential threats.
- ◆ *Thermoception (Temperature Sensation)*: Thermoception





allows us to perceive temperature variations in the environment. Thermoreceptors in the skin respond to changes in heat and cold, transmitting signals to the brain. This sense is essential for regulating body temperature and avoiding extreme thermal conditions.

#### 4.1.5 Biological Basis of Sensation

- ◆ *Transduction at the Sensory Receptors:* The journey of sensation begins at the sensory receptors, specialised cells designed to detect specific types of stimuli. These receptors serve as translators, converting diverse forms of energy, light, sound, pressure, chemicals into electrical signals that the nervous system can comprehend. In the retina of the eye, for instance, photoreceptor cells known as rods and cones transduce light into neural impulses. These impulses are then transmitted through the optic nerve, initiating the relay of visual information to the brain. Similarly, in the cochlea of the inner ear, hair cells transduce mechanical vibrations produced by sound waves into electrical signals, paving the way for auditory perception. The remarkable specificity of these sensory receptors ensures that the brain receives a coded representation of the external environment.
- ◆ *Neural Pathways:* Once sensory signals are converted into electrical signals, they travel through specialised neural pathways. These pathways are designed to ensure fast and accurate transmission of information to the brain. Each sensory pathway has a unique structure and function that is specifically tuned to the type of stimulus it carries. For instance, the *somatosensory pathway* conveys information about touch and body position, and involves a relay from peripheral nerves through the spinal cord to the somatosensory cortex. In contrast, the *auditory pathway* carries sound information from the cochlea through the auditory nerve, with a crucial stop at the thalamus before reaching the auditory cortex. The precision and efficiency of these pathways are essential for maintaining the accuracy of sensory information as it travels to higher processing centers in the brain.
- ◆ *Neurotransmitters and Synaptic Transmission:* The biological basis of sensation relies on the complex interplay of neurotransmitters to facilitate communication between neurons. When an electrical impulse reaches the end of a neuron, neurotransmitters are released into the synapse - the space between two neurons. In sensation, these neurotransmitters are crucial in transmitting important information from one neuron to the next. For example, in the visual system, glutamate is a key neurotransmitter that helps transmit signals from photoreceptor cells to bipolar cells.
- ◆ *Cortical Processing and Sensory Maps:* As sensory information travels to the cerebral cortex, the outer layer of the brain responsible for complex cognitive functions, it undergoes further processing and integration. The cerebral cortex is divided into specific regions dedicated to processing



distinct sensory modalities, which create sensory maps that reflect the spatial arrangement of sensory receptors. For instance, in the somatosensory cortex, the somatotopic map reflects the arrangement of the body's surface on the cortex. This organisation enables precise localisation and discrimination of sensory stimuli. In the visual cortex, different areas specialise in processing aspects such as color, motion and form, contributing to constructing a comprehensive visual experience. These sensory maps showcase the brain's impressive ability to spatially represent and interpret sensory input.

- ◆ *Hormonal and Autonomic Influences:* The biological basis of sensation is not solely dependent on neural processes. Hormonal and autonomic influences also play a role. For instance, stress can trigger the release of stress hormones like cortisol, which can impact sensory perception. The sympathetic nervous system, which is activated during the fight or flight response, can increase sensory acuity to prepare the organism for potential threats. On the other hand, the parasympathetic nervous system, which is associated with relaxation, may affect sensory processing differently. The complex interplay between these physiological systems further shapes the nuances of sensory experiences, underscoring the integrated nature of biological processes.
- ◆ *Genetic and Evolutionary Influences:* The biological basis of sensation is not solely a product of individual experiences but is also deeply influenced by

genetic and evolutionary factors. Genetic variations contribute to individual sensory thresholds, and preference differences. Evolutionary processes have shaped sensory systems to prioritise the detection of stimuli crucial for survival, such as identifying potential threats or locating food sources.

#### 4.1.6 Brain Structures Involved in Sensation

Sensation, the process of detecting and receiving information from the external environment or within the body, involves various brain structures that work together to interpret and make sense of sensory stimuli. The journey of sensation begins with the activation of sensory receptors in the peripheral nervous system, which then send signals to the brain for processing.

The parts of the brain are given below:

- ◆ *Thalamus:* The thalamus is commonly known as the brain's relay station for sensory information. It receives signals from different sensory organs, including the eyes, ears and skin, and passes them on to the corresponding areas of the cerebral cortex for further processing. Specific nuclei within the thalamus are responsible for different sensory modalities, which assist in the management and distribution of sensory information.
- ◆ *Cerebral Cortex:* The cerebral cortex is the outer layer of the brain responsible for higher cognitive functions, including perception. Different regions of the cortex are specialised for processing specific types of sensory information. For example:

- The primary visual cortex (located in the occipital lobe) processes visual stimuli.
  - The primary auditory cortex (located in the temporal lobe) processes auditory information.
  - The somatosensory cortex (located in the parietal lobe) processes touch and other somatic sensations.
  - The gustatory cortex (located in the insula) processes taste information.
  - The olfactory cortex (located in the temporal lobe) processes smell.
- ◆ *Hippocampus*: While the hippocampus is often associated with memory, it also plays a role in the formation of spatial and contextual memories related to sensory experiences. It helps integrate sensory information into a cohesive experience and is particularly important for creating memories associated with those sensations.
  - ◆ *Amygdala*: The amygdala is involved in the emotional processing of sensory stimuli. It plays a crucial role in associating emotions with sensory experiences, contributing to the formation of emotional memories.
  - ◆ *Hypothalamus*: The hypothalamus is essential for integrating sensory information with autonomic and endocrine responses. It regulates basic physiological functions, such as hunger, thirst, body temperature, and the sleep-wake cycle, all of which are influenced by sensory input.
  - ◆ *Basal Ganglia*: While often associated with motor control, the basal ganglia also plays a role in the integration of sensory information related to movement and coordination.

#### 4.1.7 Attention

Attention is like a spotlight that helps us focus on certain things while ignoring others. Imagine being in a busy classroom. Even though there are many things happening around you people talking, pencils scratching and maybe even a clock ticking you can choose to pay attention to the teacher's voice. That is your attention at work. Attention is the ability to actively process specific information in the environment while tuning out other details.

Attention is not just about focusing on one thing. It is also about being able to switch between different things quickly. For example, imagine you are playing a video game. You need to pay attention to the enemy soldiers coming from one direction, but also keep an eye on your health bar and ammo count. That is called divided attention being able to juggle multiple tasks at once.

Attention is very important in psychology because it helps us understand how our minds work. By studying attention, psychologists can understand why we focus on certain things, how distractions affect us, and even why some people have difficulty in paying attention.

#### 4.1.8 Components of Attention

Attention is not just one specific thing, but a cluster of different abilities that help us focus and process information.

##### 4.1.8.1 Attention Span

Attention span is about how long one can focus on something without getting tired or

distracted. Some people have a long attention span, which means they can concentrate on something for longer durations without getting distracted. Others might have a shorter attention span and get easily distracted.

Attention span is not only about the duration of time, but also to our ability to maintain focus. It is similar to holding a heavy weight for a long time - the longer we hold it, the more difficult it becomes.

Lots of things can affect our attention span. For example, if we are tired or hungry, it is harder to concentrate. Boring tasks can make our attention wander, while exciting or challenging activities can keep us engaged for longer.

#### 4.1.8.2 Attention Division

Let's discuss attention division which is the ability to multitask and perform more than one task simultaneously. Have you ever tried to listen to music while doing your homework? That is an example of how attention division works.

The two main types of attention are selective attention and divided attention. *Selective attention* is when you focus on one thing in particular while ignoring everything else, like ignoring the noise in the room to focus on a movie. Another example would be trying to have a conversation with a person in a noisy café.

*Divided attention*, on the other hand, is when you divide your focus between two or more tasks. For example having a conversation with a friend while cooking dinner. It can be complicated because we are required to switch back and forth between tasks without getting mixed up. Another example would be trying to write detailed notes while listening to the lecture.

Our brains are efficient at multitasking, but there is a limit to how much we can handle.

Attempting to do too many things at once can negatively impact our performance. It is like trying to juggle many balls at a time. There is a chance that one might drop eventually.

#### 4.1.8.3 Attention Distraction

Distraction sabotages our attention. It is anything that drags us away from the task we are trying to focus on. It could be phone notifications while you are trying to work or someone talking when you are trying to read.

There are various types of distractions. The source of these distractions can be from inside or outside our minds. External distractions are things like noise, movement or other people. Internal distractions are thoughts or feelings that take away our attention.

#### 4.1.9 Cognitive Processes and Attention

Attention works together with other cognitive processes like perception and memory to assist us in understanding the world around us.

##### a. Perception and Attention

Attention plays a very important role in perception because it helps us in focusing on some specific part of our sensory input while ignoring others. You are walking down a busy street. Your attention helps you tune out the background noise of traffic and chatter so you can focus on finding your favorite café. Selective attention is like a spotlight, shining on the things we want to focus on while leaving everything else in the shadows. It is what allows us to pick out our friend's voice in a crowded room or spot a familiar face in a crowd.

##### b. Memory and Attention

Memory is like a giant filing cabinet, storing all the information we have ever

learned or experienced. But just like a real filing cabinet, it can get cluttered if we do not pay attention to what we are putting in or taking out.

Attention helps us in encoding information into our memory by allowing us to focus on the things we want to remember. To give an example, let's say you are preparing for an upcoming exam. Your attention helps you concentrate on the crucial information in your textbook while ignoring other distractions such as your phone or the TV.

But attention is not just important for encoding memories it is also crucial for retrieving them. When we try to remember something, our attention helps us search through our mental filing cabinet and pull out the right memory. Just like trying to find a specific document in a messy pile of papers, it is easier if we can focus our attention on what we're looking for.

Attention plays a crucial role in helping us to maintain and manipulate information that we store in our working memory – the temporary storage space that holds onto information while we are using it. For instance, when solving a math problem in our head, our attention helps us keep track of the numbers and operations that we are working with.

Attention helps us focus on important information, filter out distractions and store and retrieve memories efficiently. Without attention, our cognitive abilities would be like a cacophony of noise confusing, chaotic and hard to make sense of.

#### 4.1.10 Factors Affecting Attention

Attention can be affected by several factors. These factors can be subjective as well as objective. Let us take a look at these factors.

##### 4.1.10.1 Subjective Factors Affecting Attention

Attention is not just influenced by external factors like noise or lighting it is also affected by what is going on inside our heads.

###### a. Motivation and Attention

Motivation is essential to keep our attention engine running. When we have a strong desire to achieve something, it becomes easier to concentrate and stay engaged. Recall the last time you felt excited about a project or a goal, and you will notice how effortless it was to stay on task, even if it was a challenging one.

There are two main types of motivation: intrinsic and extrinsic. *Intrinsic motivation* comes from within it is when we are driven by our own interests, passions or values. *Extrinsic motivation*, on the other hand, comes from outside sources like rewards, punishments or social pressure. Both types of motivation can influence our attention. When we are intrinsically motivated, we are more likely to pay attention to things that interest us or align with our goals. For example, if you love animals, you might pay more attention to a documentary about wildlife than a lecture on economics. Extrinsic motivation can also impact our attention, but it is a bit trickier. While rewards or punishments can sometimes help us stay focused in the short term, they are not always sustainable in the long run. If we are only paying attention because we are afraid of getting in trouble or because we want a reward, our attention might not be as deep or meaningful.

###### b. Emotion and Attention

Emotion functions like the color palette of our attentional landscape. It has the ability to enhance and intensify our experiences, influencing what we perceive and how we notice the world around us. For instance,



consider how your mood can impact what you pay attention to. When you are feeling happy, you might notice all the little things that make you smile a sunny day, a funny joke or a friendly face. But when you are feeling sad or anxious, you might be more focused on the things that reinforce those feelings.

Our emotions can impact our attention and affect our behavior through emotional priming - a phenomenon where our emotional state influences how we perceive and react to information. When we experience certain emotions, such as anxiety, we tend to be more alert to potential threats in our surroundings, such as sudden noises or unfamiliar individuals.

But emotion isn't just a passive influence on attention it can also be an active force that shapes our cognitive processes. For example, research has shown that our emotional state can affect how we remember past events or make decisions about the future.

#### **4.1.10.2 Objective Factors Affecting Attention**

While subjective factors like motivation and emotion influence our attention from within, objective factors affect our attention from the outside. These are the environmental and cognitive load-related elements that can impact how well we can focus and maintain our attention.

##### **a. Environmental Factors**

Our environment has a critical impact on how well we can concentrate. For instance, studying in a noisy café can be challenging due to the distractions caused by the noise. But we might be able to stay focused in

quiet library.

Our ability to focus can be significantly impacted by environmental factors such as noise or glaring lights. Bright lights can make it difficult to concentrate. Ideal lighting can create a relaxing atmosphere that facilitates deep focus. The layout of our environment can also affect our attention. It will be difficult to focus in a chaotic and cluttered space while we can stay focused in an organized and tidy space.

##### **b. Cognitive Load**

The term '*cognitive load*' refers to the amount of mental effort needed to complete a mental task. For example, solving a complex math problem will require more mental effort and therefore an increased cognitive load than solving a simple addition problem. High cognitive load can make it more difficult to maintain attention when our brains are already working very hard to solve problems and process information. This can lead to cognitive fatigue or '*mental overload*,' which can strain our attention and make us more susceptible to distractions.

By managing our environment and reducing cognitive load, we can create conditions that support better attention and focus. This might involve finding a quiet, comfortable workspace, minimising distractions and breaking tasks down into smaller, more manageable chunks to reduce cognitive load.

Objective factors like environmental conditions and cognitive load can have a significant impact on our attention and focus. By understanding how these factors influence our attention, we can take steps to create environments that support better concentration and productivity.

## Recap

- ◆ Sensation is the process by which sensory receptors and the nervous system detect and respond to external stimuli.
- ◆ Sensation involves the detection of stimuli by sensory organs such as the eyes, ears, nose, skin and taste buds.
- ◆ These stimuli are converted into neural signals, which are transmitted to the brain for further processing.
- ◆ Sensory thresholds determine the minimum intensity of stimuli needed for detection, including the absolute threshold and difference threshold.
- ◆ Weber's Law states that the noticeable difference in stimuli depends on the initial intensity.
- ◆ Fechner's Law suggests a logarithmic relationship between physical stimulus intensity and perceived sensation.
- ◆ Vision, hearing, smell, taste and touch are the primary human senses, each serving unique functions.
- ◆ Other senses, such as proprioception, vestibular, interoception, nociception and thermoception, contribute to body awareness and perception.
- ◆ Sensation relies on transduction at sensory receptors, neural pathways, neurotransmitters, cortical processing and hormonal influences.
- ◆ Brain structures involved in sensation include the thalamus, cerebral cortex, hippocampus, amygdala, hypothalamus and basal ganglia.
- ◆ Attention acts like a spotlight, allowing us to focus on specific information while ignoring distractions. It is crucial for navigating a world filled with stimuli.
- ◆ Attention consists of different abilities like attention span and attention division, which help us focus and multitask effectively.
- ◆ Distractions, both external (like noise) and internal (like thoughts), constantly challenge our ability to maintain focus.
- ◆ Attention collaborates with perception and memory, aiding in the interpretation and storage of information.
- ◆ Attention can be influenced by subjective factors such as motivation and emotion, as well as objective factors like environmental conditions and cognitive load.



## Objective Questions

1. What is the minimum intensity of a stimulus that can be reliably detected by an observer?
2. What is the smallest change in sensation that an individual can notice?
3. Which law states that the ratio of the JND to the initial stimulus intensity remains constant?
4. What is the logarithmic relationship between physical stimulus intensity and the perceived intensity of sensation called?
5. What sense is responsible for detecting light, color and shape?
6. Which sense allows us to detect sound vibrations?
7. Which sense is closely connected to our ability to detect and differentiate between various scents?
8. What is our innate sense of our body's position and movement in space called?
9. Which brain structure is commonly known as the brain's relay station for sensory information?
10. Which factor refers to the amount of mental effort required to complete a task?

## Answers

1. Absolute Threshold
2. Just Noticeable Difference (JND)
3. Weber's Law
4. Fechner's Law
5. Vision
6. Audition

7. Olfaction
8. Proprioception
9. Thalamus
10. Cognitive Load

## Assignments

1. Define sensation. Discuss the important senses and outline the process of sensation.
2. Describe the concept of sensory thresholds. Discuss Weber's law and Fechner's law.
3. Describe the biological basis of sensation highlighting sensory pathways, cortical processing and neural adaptations. Also, identify the brain structures involved in sensation and discuss their roles.
4. Define attention. Discuss the important types of attention with examples.
5. What are the important factors that influence our attention? Discuss.
6. Describe the biological basis of attention highlighting key neural mechanisms and brain structures involved.

## References

1. Baron, R. A. (2001). *Psychology* (10<sup>th</sup> ed.). Pearson.
2. Morgan, C. T., King, R. A., Weisz, J. R., & Schopler, J. (1993). *Introduction to Psychology* (7<sup>th</sup> ed.). McGraw-Hill Education.
3. Feldman, R. S. (2003). *Essentials of Understanding Psychology* (5<sup>th</sup> ed.). McGraw-Hill Education.
4. Coon, D., & Mitterer, J. O. (2008). *Introduction to Psychology: Gateways to Mind and Behavior* (12<sup>th</sup> ed.). Cengage Learning.

## Suggested Readings

1. Goldstein, E.Bruce, *Sensation and Perception*, (2016), 10<sup>th</sup> ed, Wadsworth Publications
2. James, William, '*The Principles of Psychology*, (1890), Henry Holt and Co.

## Recommended Movies

1. "The Diving Bell and the Butterfly" (2007)
2. "The Miracle Worker" (1962)
3. "The skin I live in (2011)



# UNIT

## Perception

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ explore the concept of perception
- ◆ differentiate between sensation and perception
- ◆ explore the principles of perception
- ◆ understand the biological basis of perception

### Prerequisites

Have you watched the sun set ? You might believe that you have. But we know very well that the sun does not ‘set’ in reality. Instead, as the earth turns, our viewing angle changes, until the sun recedes into the horizon. If you have observed the moon in the night sky, you must have seen that the moon appears smaller when it is nearer the horizon and bigger when it is overhead. We see the moon in different sizes but in reality the moon does not change. We do not ‘see’ the ‘sun set’, we ‘perceive’, the sun set. ‘Sun set’ is our perceptual construction of the sun’s movement that we see. Let us see how we perceive the world from the various sensations that we receive.

### Keywords

Perception, Bottom-Up and Top-Down Processing, Gestalt Principles of Perception, Perceptual Constancies, Depth Perception, Illusion, Extra Sensory Perception

## Discussion

### 4.2.1 Perception

Why is perception so important in psychology? Well, imagine trying to understand why people do the things they do without understanding how they see and interpret the world. It is like trying to solve a puzzle without all the pieces.

Perception is not only about seeing or hearing things, but about giving them meaning and understanding them. If you are walking down a crowded street, our brain does not simply register random sights and sounds, but, it arranges them into recognizable patterns such as shops, vehicles, and people. This is the process of perception. When you are looking at a cat, your eyes first register four legs, a lot of fur and a face, which is known as sensation. Then, this information travels to your brain, where it is transformed into a meaningful concept called a dog, which we call perception.

Perception is the process by which the brain makes sense of the world around us. It takes information reaching our senses, such as the shape, color, and movement of objects, and converts them into meaningful experiences. For example, if you see a cat on the road, your brain recognises its features and tells you that this is a cat.

### 4.2.2 Sensation vs Perception

Although sensation and perception may appear to be similar concepts, they are actually distinct from each other. Sensation is the initial step in the process, which occurs when our senses detect stimuli in the environment. It can be described as the raw data that our senses gather, such as seeing a bright light, hearing a loud noise or feeling a soft blanket.

Our senses pick up raw data from the world around us through sensation, but it is

our brain that turns this data into something meaningful through perception. Consider an image - we see it, and our brain recognises it as a cat or a tree. Perception allows us to understand and make sense of what we sense. Without sensation, there would be nothing for our brain to make sense of and without perception, the information picked up by our senses would be chaotic and meaningless. Hence, both sensation and perception are crucial for navigating the world and making sense of our experiences.

### 4.2.3 Gestalt Principles of Perception

Have you ever looked at a picture and noticed something unexpected? Perhaps you noticed a hidden shape, or maybe the picture appeared to change before your eyes. This is all due to the incredible way your brain processes visual information. Gestalt psychology helps us comprehend these phenomena. Let's delve into and explore the captivating Gestalt principles of perception.

#### 1. Figure-Ground Organisation

Have you ever looked at a picture and noticed that some parts seem to stand out while others fade into the background? That is figure-ground organisation in action.

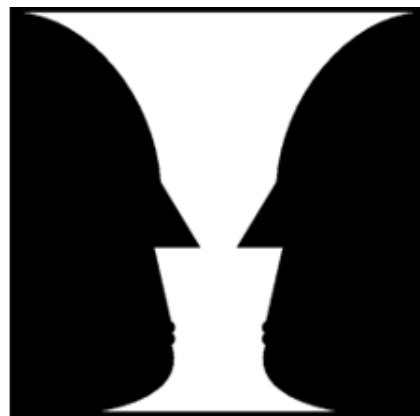


Fig. 4.2.1. Illustration of Figure-ground Organisation

When you look at a picture, your brain automatically separates it into two parts: the figure and the ground. The figure is the main thing you are focusing on, while the ground is everything else in the background.

When you look at the picture of a vase, you can notice that the vase is the main object, or figure, while everything else in the background is the ground. However, if you take a closer look, you might notice that the space around the vase also looks like two faces facing each other. In this case, the faces become the figure, and the vase becomes the ground. This is an example of how our brain perceives and organises visual information in different ways, and it is called figure-ground organisation.

## 2. Grouping Principles

Gestalt psychologists discovered that our brains have some interesting tricks for grouping things together. These grouping principles help us make sense of the world by organising visual information into meaningful patterns.

### a. Proximity

Imagine you are looking at a bunch of dots on a page. When dots are in close proximity, the brain perceives them as a line instead of individual dots. This is due to the proximity principle.

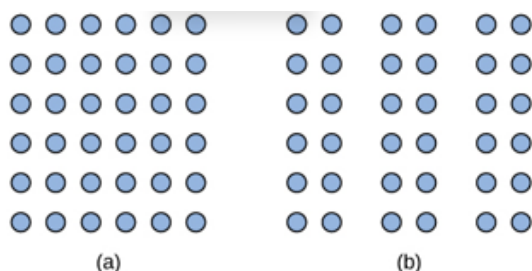


Fig. 4.2.2 Illustration of Proximity Principle

The proximity principle says that our brains tend to group things together when they are close to each other.

### b. Similarity

Imagine you are looking at a page filled with circles. If some of those circles are blue and the others are yellow, your brain will automatically group them into two separate categories, one for blue circles and another for yellow circles. This is an example of the similarity principle in action!

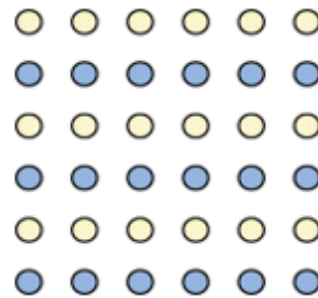


Fig.4.2.3 Illustration of Similarity Principle

The similarity principle says that our brains tend to group things together when they look alike.

### c. Continuity

Imagine that you are looking at a picture consisting of multiple dots arranged in a line. Even if there are spaces between the dots, your brain will automatically complete the missing parts to perceive the dots as a single continuous line.



Fig. 4.2.4 Illustration of Continuity Principle

The continuity principle says that our brains prefer to see continuous, smooth lines rather than jagged or broken lines.



#### d. Closure

When you look at a picture of a circle with a gap, your brain still sees it as a whole circle due to closure. That is closure at work!

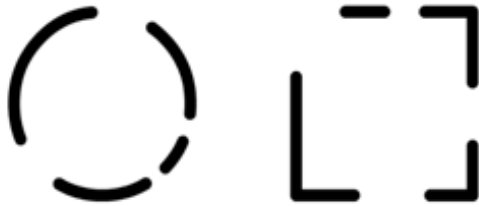


Fig. 4.2.5 Illustration of Closure Principle

The closure principle says that our brains tend to fill in missing parts of a picture to see it as a whole.

#### e. Symmetry

When you look at the picture of a butterfly, even if one wing is partially obscured, your brain will still perceive it as a symmetrical shape or a complete butterfly.

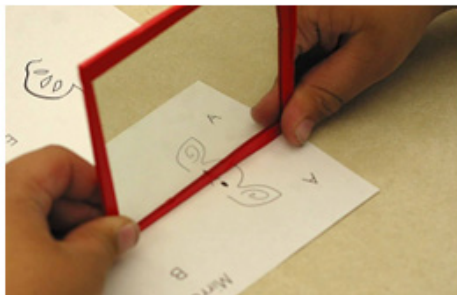


Fig. 4.2.6 Illustration of Symmetry Principle

The symmetry principle says that our brains prefer to see balanced, symmetrical shapes rather than asymmetrical ones.

#### f. Common Fate

When watching a flock of birds flying in the sky, your brain will see them as a group even if they are spread out, because they move in the same direction.

The common fate principle says that our brains tend to group things together when they move in the same direction.



Fig. 4.2.7 Illustration of Common Fate Principle

The Gestalt principles of perception work together to form coherent patterns from visual information. For instance, suppose you are viewing a picture of a group of individuals standing in a row. Your brain applies the proximity principle to group those individuals who are standing close together. Similarly, your brain applies the similarity principle to group those individuals who are wearing similar attire. Lastly, your brain applies the continuity principle to view the row of individuals as a single continuous line rather than a collection of separate individuals.

### 4.2.4 Bottom-up vs. Top-down Processing

Have you ever been curious about how your brain processes all the information it receives on a daily basis? Whether you are looking at a picture, listening to music or tasting your favorite food, your brain is constantly working to help you understand the world around you. To make sense of this information, your brain uses two primary processes: *bottom-up processing* and *top-down processing*. These processes work together to enable you to better comprehend the world.

#### 1. Bottom-up Processing

When you observe a photograph of a dog, your brain begins to process the basic sensory data, such as the forms, hues and textures in the image. Then, it utilises this data to form a mental image of the dog. This procedure is referred to as bottom-up

processing.

Bottom-up processing is like building a puzzle from scratch. It starts with the basic pieces the sensory information that your brain receives from your senses.

Bottom-up processing is the process by which our senses collect information and use it to understand the things we see, hear or feel. We can think of it as similar to putting together a jigsaw puzzle without knowing what the final picture will look like. The brain processes individual sensory details and gradually combines them to create a complete picture. When you are reading a text for the first time, especially as a new reader, you tend to use bottom-up processing. This process involves focusing on the individual words and grammar rules, rather than scanning the full sentence and predicting meaning based on marker cues. Once you identify each and every word, in order, your brain starts to piece together the meaning of the sentence

## 2. Top-down Processing

When reading a book, your brain processes the information in a unique way. The process begins with top-down processing, which involves your prior knowledge of the world, including your understanding of language, grammar and narrative structure. As you continue reading, your brain uses this knowledge to help you understand the text and predict what might happen next.

Top-down processing is how our brain utilises existing knowledge and expectations to interpret the world around us. It is akin to solving a puzzle with the assistance of a cheat sheet rather than starting from square one. Essentially, our brain relies on existing knowledge to fill in the gaps and comprehend new information. This process enables us to make sense of complex information more quickly and accurately.

Our ability to make sense of typos and

misspellings is another example of top-down processing because we actively apply our previous experiences, knowledge and expectations to identify misspelled words correctly.

When you perceive the world around you, these two processes, bottom-up and top-down processing, work together. For example, if you are walking through a forest and hear a rustling in the bushes, bottom-up processing begins with the raw sensory information the sound of the rustling bushes. Your brain uses this information to warn you to a potential threat. Then, top-down processing comes into play, drawing on your knowledge of the forest to help you make sense of the sound. Instead of panicking, you realise that the rustling is probably just an animal looking for food.

Bottom-up and top-down processing are two crucial cognitive processes that your brain employs to interpret the world around you. Bottom-up processing initiates with the raw sensory data and constructs a complete picture out of it, whereas top-down processing utilizes your pre-existing knowledge and expectations to help you comprehend new information. These processes work in tandem to enable you to engage with the world and make sense of your experiences.

## 4.2.5 Perceptual Constancies

Have you ever noticed that even when things change, they still seem the same? For example, a car looks the same size whether it is far away or close up, or an apple looks the same color whether it is in bright sunlight or in shadow. This is due to something called *perceptual constancy*. We will look into what perceptual constancies are and how they help us make sense of the world.

### 1. Size Constancy

When you observe a car that is far away, it looks smaller, but your brain still perceives

it as being the same size. A person standing at the end of a long hallway may appear very small but we still perceive him as his normal size. This is due to size constancy.

Size constancy is the ability to perceive an object as maintaining the same size, regardless of the viewing distance. This occurs because the brain considers the distance between the observer and the object. Despite the image on the retina altering as the object moves closer or farther away, the brain compensates for the change in distance, resulting in a consistent perception of the object's size.

## 2. Shape Constancy

Consider a door. Even when you look at a door from different angles, your brain still perceives it as being a rectangle. This is due to shape constancy.

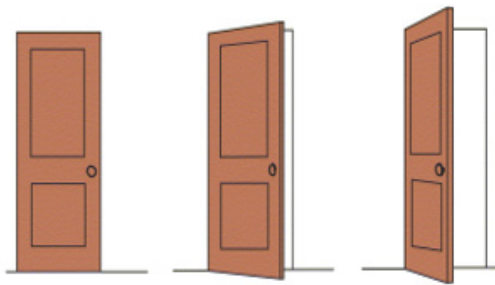


Fig. 4.2.8 Illustration of Shape Constancy

When we look at a round plate lying on a flat table from a distance, the plate might appear elliptical. But we still perceive it as round. Shape constancy is the cognitive ability that allows us to perceive an object as having the same shape regardless of the viewing angle. This occurs because our brains take into consideration our past experiences with similar objects. Even if the object's angle changes, our brains use this prior knowledge to help us perceive the object as having the same shape.

## 3. Colour Constancy:

When you look at an apple, whether the apple is in bright sunlight or in shadow, your

brain still perceives it as being red. When you look at white milk in a blue glass it appears blue but we still perceive it as white. That is due to colour constancy.

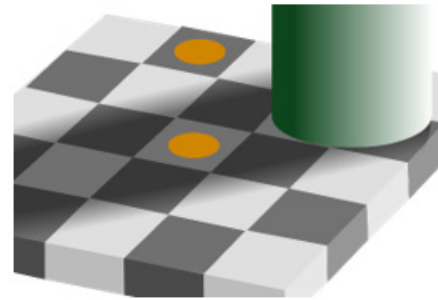


Fig. 4.2.9 Illustration of Colour Constancy

Colour constancy is the ability of our brains to perceive an object as having the same colour, even when the lighting conditions change. This occurs because our brain considers the lighting conditions in the environment. Despite changes in the amount of light, our brain adapts to these variations and perceives the colour of an object as unchanged.

## 4.2.6 Depth Perception

Do you wonder how our brain recognizes how far away things are? How can you tell if something is close enough or very far away, just by looking at it? This is possible due to something called *depth perception*. Depth perception is a useful ability that allows us to interact with the world in three dimensions. By using a combination of binocular and monocular cues, our brains can accurately judge the distance and depth of objects in our environment.

### 1. Binocular Cues

Binocular cues are depth cues that rely on both eyes working together.

#### a. Convergence

Convergence is the ability of your eyes to turn inward when looking at close objects. To understand this, try holding your finger

close to your nose and focus on it. You will notice that your eyes turn inward to focus on your finger. This inward movement of the eyes is called convergence. Your brain uses the amount of convergence to determine the distance of an object. The more your eyes turn inward, the closer the object is perceived to be.

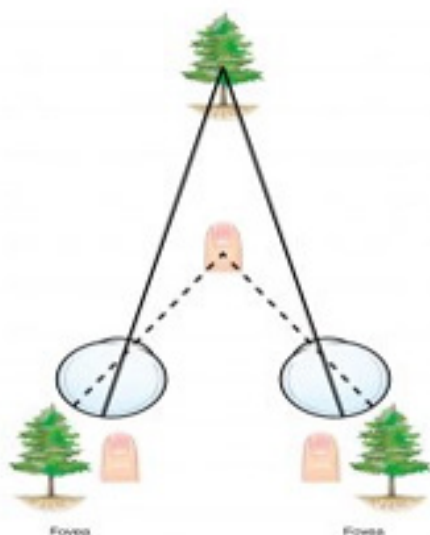


Fig. 4.2.10 Illustration of Convergence

#### *b. Retinal Disparity*

When you look at an object with one eye and then switch to the other, you might notice that the object seems to move a bit. This is due to something called retinal disparity, which refers to the small difference between the images that each of your eyes sees.

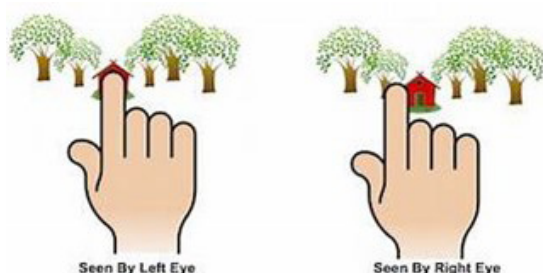


Fig. 4.2.11 Illustration of Retinal Disparity

Since your eyes are positioned slightly differently on your face, they perceive slightly different images of the world. Your brain uses these differences to assess how far an object

is. As the difference between the images seen by your left and right eyes increases, the closer the object appears to be.

## **2. Monocular Cues**

Monocular cues are depth cues that can be perceived with only one eye.

### *a. Linear Perspective*

When we look at a long road that stretches out into the distance, the sides of the road seem to meet at a single point in the distance. This is an example of linear perspective. Linear perspective is the natural tendency for parallel lines to appear to converge as they recede into the distance.

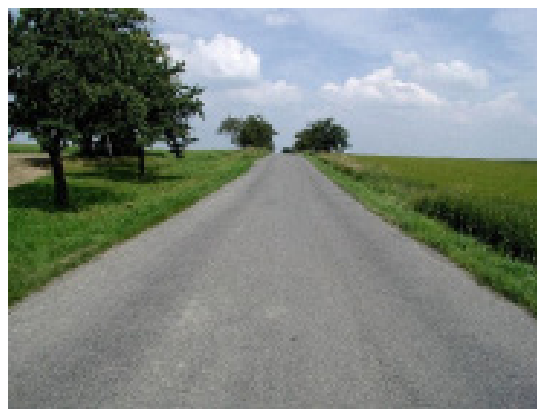


Fig. 4.2.12 Illustration of Linear Perspective

When we observe any scene that has parallel lines, such as a road or a set of railroad tracks, the lines seem to meet as they go further into the distance. The brain utilises this convergence to determine the distance of objects.

### *b. Interposition*

Let us say we are observing a person standing in front of a post. Due to the fact that the person is obstructing a part of your view of the post, we can conclude that the person is nearer to you than the post. This is due to interposition, which occurs when one object partially blocks your view of another object, implying that the first object is closer.



When one object blocks your view of another object, your brain processes this information to determine which object is closer. The blocking object is perceived as being nearer, whereas the blocked object is perceived to be farther away.

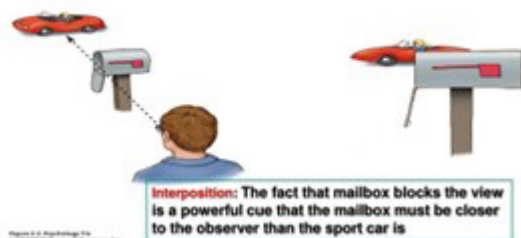


Fig. 4.2.13 Illustration of Interposition

#### c. Texture Gradient

Let us look at a vast field of poppies. The details of the flowers become more apparent and distinct when they are closer to us, but as you move further away, the details blur and the flowers blend together. When we stand on a sandy beach the sand next to us looks grainy but as we look further the grains will melt into a smooth surface. This phenomenon is known as texture gradient. It refers to the way the texture of a surface appears more detailed when viewed from a closer distance and becomes less detailed when viewed from further away.



Fig. 4.2.14 Illustration of Texture Gradient

When you look at a surface with a detailed texture, such as a field of flowers or a gravel

road, the texture seems to become less detailed and more even as it moves into the distance. Your brain uses this change in texture to estimate the distance of objects.

#### d. Relative Size



Fig. 4.2.15. Illustration of Relative Size

If you have looked at a row of trees, you might have noticed that trees in the distance look smaller than the ones that are closer to you. This happens because of relative size. Relative size is a phenomenon where objects that are farther away appear smaller than the objects that are closer.

When you observe a scene consisting of objects whose size are known, such as trees or buildings, your brain uses the size of the objects to estimate their distance. Objects that appear smaller are perceived as being far, while objects that appear larger are perceived as being nearer.

#### e. Motion Parallax

Have you ever noticed how the objects close to you, like trees or streetlights, seem to move past you quickly while you look out of a moving car window? On the other hand, the objects that are farther away, such as buildings or mountains, appear to move past you more slowly. This happens because of motion parallax, which is the apparent movement of objects closer to you compared to objects that are further away, as you move.

When you move, objects that are near you seem to move faster across your vision than those that are far away. Your brain uses this difference in motion to estimate the distance of objects.



Fig. 4.2.16 Illustration of Motion Parallax

The human brain uses various depth cues to perceive depth and distance. For instance, when standing on a street corner and looking at buildings, the brain utilises binocular cues such as convergence and retinal disparity to judge the distance of each building. Additionally, monocular cues like linear perspective, interposition, texture gradient, relative size and motion parallax allow the brain to determine the distance of each building in relation to one another.

### 4.2.7 Perceptual Illusions

Have you ever looked at a picture and seen something that wasn't really there? Or maybe you have experienced a visual trick that made objects appear to move or change shape? These are examples of perceptual illusions tricks of the mind that can make you see things that are not actually there.

Perception is meant to give us a coherent picture of the world around us. But on occasions, perception can also give us false interpretation of sensory stimuli. Illusions are misleading or distorted perceptual construction of sensory stimuli.

#### a. Muller-Lyer Illusion

The Muller-Lyer illusion is an optical illusion that consists of two lines with arrows at their ends. Both the lines are of the same length, but one line appears longer than the other because of the way our brains perceive depth and distance. You are looking at two lines one with inward-pointing arrowheads and one with outward-pointing arrowheads. Even though the lines are the same length, the line with outward-pointing arrowheads appears longer.

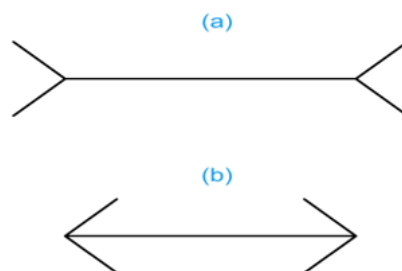


Fig. 4.2.17 Muller-Lyer Illusion

#### b. Ponzo Illusion:



Fig. 4.2.18 Illustration of Ponzo Illusion

The Ponzo illusion is an optical illusion that consists of two lines of equal length, but one line appears longer than the other because of the context in which it is presented. You are looking at two lines one drawn across a pair of converging lines and one drawn across a pair of parallel lines. Even though the lines are the same length, the line drawn across the converging lines appears longer.

The Ponzo illusion occurs because of the way our brains perceive depth and distance.



The converging lines create the impression of depth, making the line appear longer than it actually is.

Perceptual illusions are fascinating examples of how our brains can be tricked into seeing things that are not really there. By understanding how these illusions work, we can gain insight into the way our brains process sensory information and perceive the world around us. So, the next time you see something that seems too good to be true, remember it might just be a trick of the mind!

### 4.2.8 Extrasensory Perception (ESP)

Have you ever had a premonition that something was about to happen before it actually did? Or perhaps you have had a dream that seemed to predict the future? These are examples of what some people refer to as extrasensory perception, or ESP for short.

Extrasensory perception, or ESP, is the ability to receive information through channels other than the known senses of sight, hearing, touch, taste and smell. It is like having a sixth sense that allows you to perceive things beyond the ordinary.

#### 4.2.8.1 The Concept of Psi

The term “psi” is commonly used to describe unexplainable psychic events and extrasensory perception. Psi refers to unusual processes of information or energy transfer that are currently unexplained in terms of known physical or biological mechanisms. There are various types of psi phenomena. One type of psi is *prerecognition*, which is an ability to forecast future events. *Telepathy* refers to the ability to directly transmit thought from one person to another. Those who claim to experience telepathy claim to communicate with others using

only their mind. *Clairvoyance* is the ability to perceive events or objects without any sensory stimulation. Psychokinesis is the ability to influence objects purely through thought. Those who claim to have this ability claim that they can bend spoons or do similar things with just the power of their mind.

Although many individuals believe in extrasensory perception (ESP) and psi phenomena, the scientific basis for these claims are still negligible. There has been a lot of research into this area, but there is still no conclusive evidence to establish the existence of ESP beyond a reasonable doubt. Several critics argue that most examples of ESP can be explained by coincidence, selective memory or the power of suggestion. They also point out that many of ESP experiments have not been replicated under controlled conditions.

### 4.2.9 The Biological Basis of Perception

The brain is the central organ responsible for processing sensory information and generating perceptions. Different areas of the brain are specialised for processing different types of sensory information, such as vision, hearing, touch, taste and smell.

#### a. Visual Perception

The visual system is a well-researched sensory system in neuroscience. It starts with the eyes, which capture light and convert it into neural signals that the brain can interpret. The optic nerve carries these signals from the retina to different structures in the brain, such as the thalamus and the primary visual cortex, which is located in the occipital lobe.

The primary visual cortex, also known as V1 or the striate cortex, is responsible for the initial processing of visual information, such as detecting edges, colors and motion. However, visual perception is not solely



limited to V1; it involves a network of interconnected brain regions that work together to create a unified perceptual experience. These regions include the visual association areas, such as V2, V3, and V4, as well as higher-order areas that are involved in object recognition, such as the inferior temporal cortex.

#### *b. Auditory Perception*

The process of auditory perception, or hearing, begins when sound waves are collected by the outer ear and directed into the ear canal. Once in the ear canal, the sound waves cause vibrations in the eardrum. These vibrations are then transmitted to the inner ear through a series of small bones called the ossicles. Within the inner ear, the vibrations are converted into neural signals by hair cells located in the cochlea. These signals are then sent to the brainstem and auditory cortex for processing and interpretation, ultimately resulting in the perception of sound.

The auditory cortex, which is situated in the temporal lobe of the brain, plays a significant role in processing basic auditory information like pitch, volume and timbre. Similar to the

visual system, auditory perception involves a network of interconnected brain regions that include auditory association areas, such as the superior temporal gyrus. These areas are involved in more complex auditory processing, such as speech perception and sound localisation.

#### *c. Somatosensory Perception*

Somatosensory perception is the term used to refer to the perception of touch, temperature, pain, and proprioception - the sense of body position and movement. The somatosensory system starts with specialised receptors in the skin, muscles, joints and internal organs that detect sensory stimuli and convert them into neural signals. These signals are then sent to the brain via the spinal cord and processed by the somatosensory cortex that is situated in the parietal lobe of the brain. The somatosensory cortex is organised into a 'map' of the body, with different areas of the cortex corresponding to different parts of the body. This somatotopic organisation helps the brain to localise and interpret sensory stimuli from different parts of the body more accurately.

## Recap

- ◆ Perception is crucial in psychology as it helps us understand how we think, feel and behave by interpreting sensory information.
- ◆ Perception is a process by which the brain turns sensory inputs into recognisable images and experiences.
- ◆ Gestalt psychology helps us understand how our brains process visual information.
- ◆ Figure-ground organisation distinguishes between the main object (figure) and its background (ground).
- ◆ Grouping principles like proximity, similarity, continuity, closure, symmetry and common fate help organise visual information into meaningful patterns.
- ◆ Bottom-up processing starts with sensory information and builds a complete picture.
- ◆ Top-down processing uses pre-existing knowledge to interpret new information.
- ◆ Size, shape and color constancies help us perceive objects consistently.
- ◆ These constancies allow us to recognise objects regardless of changes in distance, angle or lighting conditions.
- ◆ Depth perception allows us to perceive objects in three dimensions.
- ◆ Binocular and monocular cues help our brains judge the distance and depth of objects.
- ◆ Perceptual illusions occur when our brains misinterpret sensory information.
- ◆ ESP refers to the ability to perceive information through channels other than the known senses.
- ◆ Different areas of the brain are specialised for processing different types of sensory information.

## Objective Questions

1. Which Gestalt principle refers to the brain's tendency to see continuous, smooth lines?



2. Which depth cue involves the apparent movement of objects closer to you compared to those farther away as you move?
3. What term describes the ability to perceive an object as having the same size regardless of the distance from which it is viewed?
4. Which type of processing utilises pre-existing knowledge and expectations to make sense of new information?
5. Which brain lobe is responsible for processing somatosensory information?
6. What term describes the brain's ability to see an object as having the same shape regardless of the angle from which it is viewed?
7. Which Gestalt principle involves the brain's tendency to see balanced, symmetrical shapes rather than asymmetrical ones?
8. Which depth cue involves the natural tendency for parallel lines to appear to converge as they recede into the distance?
9. Which brain structure is responsible for the initial processing of visual information, such as detecting edges, colors and motion?
10. What is the term for when our brains are tricked into seeing things that are not there?

## Answers

1. Continuity
2. Parallax
3. Constancy
4. Top-down
5. Parietal
6. Shape Constancy
7. Symmetry
8. Linear Perspective

9. Primary visual cortex

10. Illusion

## Assignments

1. Explain the Gestalt principles of perception and provide examples of each.
2. Explain the concepts of bottom-up and top-down processing and provide examples to illustrate how they work.
3. Describe various perceptual constancies and provide examples for each.
4. Explain the concept of depth perception and describe the binocular and monocular cues that contribute to depth perception.
5. Define perceptual illusions and explain why they occur. Provide examples of two common perceptual illusions and explain how they deceive our perception.
6. Define extrasensory perception (ESP) and briefly explain four types of psi phenomena (telepathy, clairvoyance, precognition and psychokinesis).

## References

1. Baron, R. A. (2001). *Psychology* (10<sup>th</sup> ed.). Pearson.
2. Morgan, C. T., King, R. A., Weisz, J. R., & Schopler, J. (1993). *Introduction to Psychology* (7<sup>th</sup> ed.). McGraw-Hill Education.
3. Feldman, R. S. (2003). *Essentials of Understanding Psychology* (5<sup>th</sup> ed.). McGraw-Hill Education.
4. Coon, D., & Mitterer, J. O. (2008). *Introduction to Psychology: Gateways to Mind and Behavior* (12<sup>th</sup> ed.). Cengage Learning.

## Suggested Readings

1. Murphy, Joseph, *Psychic Perception*, (2014), Manjul Publications
2. Dawson, Church, *mind to matter The Astonishing Science*, (2018) Penguin Random House





**BLOCK**

**Learning**



# UNIT

## Learning Theories - I

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ discuss the concept of learning
- ◆ familiarise yourself with the work of Ivan Pavlov, John Watson and B.F Skinner
- ◆ explore the theory of classical conditioning
- ◆ explore the theory of operant conditioning
- ◆ familiarise yourself with the important concepts and principles of classical conditioning
- ◆ analyse the important concepts and principles of operant conditioning.

### Prerequisites

Leela and friends had gone to the beach for a holiday. They waded deeper into the waves in excitement. In their excitement, they forgot that they could not swim. By the time they realised they were drowning, it was too late. Leela still distinctly remembers how she tried to scream for help but her voice got lost in the water. Years later, Leela finds it terrifying to be near water bodies. She does not swim. The bathtub scares her and she prefers a shower. Leela's experience is a classic example of how fear is learned through classical conditioning, a type of learning which we will explore in detail in this chapter. Learning is a fundamental aspect of our existence. From the moment we are born, we embark on a journey of acquiring knowledge, skills, experiences, fears and insecurities. Whether we are learning a new language or learning to be afraid of heights, learning plays an important role in shaping who we are and how we interact with the world.

## Keywords

Associative Learning, Classical Conditioning, Pavlov's Experiment, Little Albert Experiment, Operant Conditioning

## Discussion

### 5.1.1 What is Learning?

Almost all our behaviour is learnt. We will not be able to function a single day without our learnt responses. We won't be able to eat or dress or talk to your mother. Learning can be defined as a relatively permanent change in behaviour due to experience. We saw how Leela's experience with water created a relatively permanent change in her behaviour. But it is important to keep in mind that this definition does not include both permanent and temporary changes caused by maturation, injury, disease, drugs motivation or fatigue.

### 5.1.2 Kinds of Learning

There are two important kinds of learning:

1. *Associational learning*: Leela's experience that we saw above is a case of associational learning. This kind of learning occurs when we form simple associations between various stimuli or responses. Leela has started to associate water with drowning or danger.

2. *Cognitive Learning*: Cognitive learning is more than simple associations. This is a more complex type of learning where we use our higher mental processes. We will explore this further in the following chapters.

### 5.1.3 Classical Conditioning

Have you ever had a negative experience with dogs? For instance, if you have been bitten or attacked by a dog, you might develop a fear of dogs. This type of learning

is known as classical conditioning in psychology, and it is a relatively straightforward form of learning. Let's explore this concept in more detail. The groundwork for understanding classical conditioning was laid by Ivan Pavlov, a Russian physiologist.

#### 5.1.3.1 Pavlov's Experiment

Ivan Pavlov used to conduct experiments on digestive process in dogs. The dogs used to salivate when food is given. But, later he observed that dogs start salivating before they actually got the food. They started salivating by the time they saw the empty food bowl. He carried out a study to comprehend this observation.

First, he introduced a Neutral Stimulus(NS), a bell to the dogs. There was no salivation response to the bell on its own. Before presenting the unconditioned stimulus (UCS), the food, Pavlov would ring the bell. The food caused the dogs to salivate. The salivation response of the dogs to the food (the unconditioned response, UCR) was called the unconditioned response (UCR). This response was a natural reaction to the stimulus and did not require any prior learning. Pavlov repeated the process of pairing the bell with the presentation of food multiple times. Slowly, the bell which was previously a neutral stimulus started gaining the characteristics of the unconditioned stimulus (the food). Eventually the dogs started salivating to the bell sound alone. This response was gained after conditioning



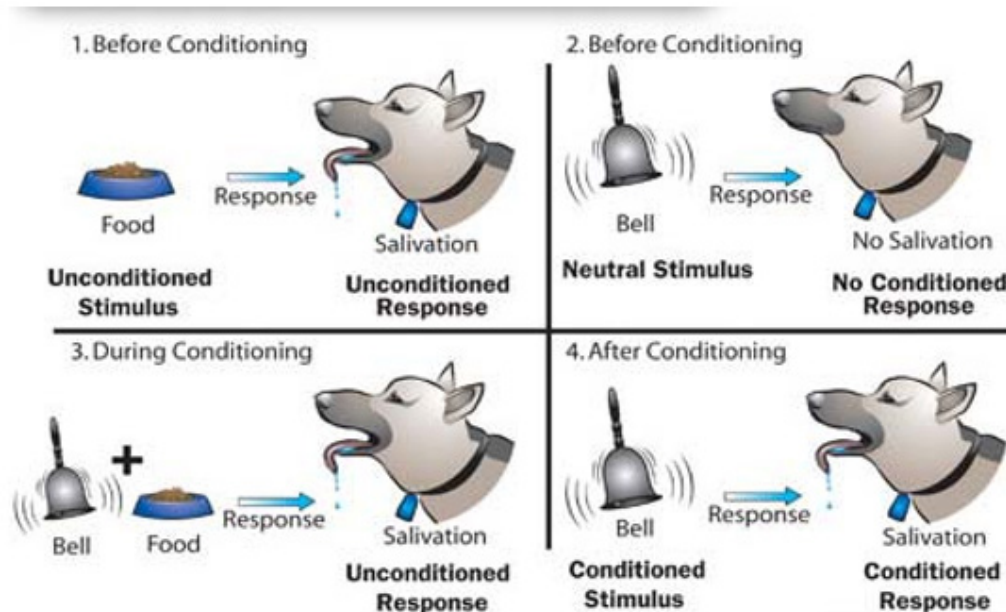


Fig. 5.1.1.1. Classical Conditioning

and was called the conditioned response (CR). The bell which was initially a neutral stimulus, has now become a conditioned stimulus (CS) because after conditioning it gained the ability to elicit salivation.

### 5.1.3.2 Important Terms in Classical Conditioning

**Unconditioned Stimulus (UCS):** This is a stimulus that has an innate ability to produce a certain response. The response to this stimulus does not have to be learned. In the above experiment, food is the UCS.

**Unconditioned Response (UCR):** The automatic response to UCS is called Unconditioned Response. This response does not require any previous learning. In the above experiment, UCR is salivation to the food.

**Conditional Stimulus (CS):** A stimulus that was not capable of producing. Later, with repeated pairing with UCS, it becomes capable of eliciting the response (UCR) originally meant for UCS only. In the above experiment, the bell sound is the CS.

**Conditional Response (CR):** This is the

learnt response to CS. In the above experiment, CR is salivation to the bell sound.

### 5.1.3.3 Basic Principles of Learning

Let us take the example of Maya's maths teacher. Maya has a warm and kind mathematics teacher (US) who makes her feel confident and comfortable (UR). Maya starts associating mathematics (CS) with the teacher. She starts feeling confident and comfortable with mathematics (CR).

Now let us look at the various principles involved in this learning process.

#### 1. Acquisition

Acquisition is the first stage of classical conditioning. In acquisition, neutral stimulus (NS) becomes a conditioned stimulus (CS) when repeatedly paired with unconditioned stimulus. In this example, acquisition occurs when Maya's neutral perception of mathematics (CS) becomes associated with the kind and positive teacher (US). Through continuous exposure to the teacher's warm manners in the maths class, Maya begins

to feel confident and comfortable with mathematics (CR). When the CS is repeatedly paired with the US, a CR is acquired.

## 2. Extinction

Extinction is the process by which a conditioned response (CR) weakens and eventually disappears when the conditioned stimulus (CS) is repeatedly presented without the unconditioned stimulus (US). If Maya gets a new mathematics teacher in whose manners, warmth and kindness are not present, her confidence in mathematics may weaken over time and she could start feeling less comfortable with maths. In extinction, the learnt association between the CS and CR is weakened.

## 3. Spontaneous Recovery

Sometimes, for a period, it will look like the conditioned response (CR) is extinct but it can suddenly reappear. This is called spontaneous recovery. Even if Maya had started feeling less comfortable and confident with mathematics, her positive feelings might unexpectedly return during some moments. This return of the CR is temporary and is called spontaneous recovery. This can occur after a period of rest following the extinction process.

## 4. Generalisation

Sometimes conditioned response (CR) is elicited not only by the original conditioned stimulus (CS), but also by stimuli that are similar to the CS. This is called generalisation. If Maya had a new maths teacher who also displayed warmth and kindness, she might start feeling confident and comfortable around this new teacher also. Generalisation can occur when similar stimuli start producing similar response due to learned association.

## 5. Discrimination

Discrimination, in contrast to generalisation, is the ability to differentiate

between similar stimuli and respond selectively to the specific conditioned stimulus (CS). In Maya's case, discrimination means that she can distinguish between her original math teacher, CS, who makes her feel confident and comfortable with math, and other people or situations that may be similar, but which do not produce the same positive feelings. She's aware that her feelings of confidence and comfort in math are stimulated by the special qualities of a teacher.

### 5.1.4 Conditioning Emotions in Humans: The Little Albert Experiment

Can classical conditioning principles be applied to human beings? Have you met someone who has experienced a violent explosion or accident? Is it possible that they have a fear response to loud noises in general? John B. Watson's 'Little Albert' experiment is a famous and controversial study in the field of psychology conducted in 1920 in order to address this question. The primary aim of this experiment was to demonstrate how classical conditioning could be used to induce a conditioned emotional response in a child.

A nine month old boy, Albert, was the subject of this experiment. He was exposed to the white rat, rabbit, dog and other white objects at first but he did not exhibit any fear of these stimuli. In order to induce a fear response, Albert was exposed to a white rat, a neutral stimulus, at the same time as he was exposed to a loud, frightening noise, an unconditioned stimulus, or UCS. Fear was a natural reaction to the loud noise an unconditioned response, or UCR. The white rat, which had previously been neutral, developed into a conditioned stimulus (CS) linked to the loud noise (UCS) after multiple pairings. Albert thus started to weep and show signs of dread when he noticed







Fig. 5.1.2 The Little Albert Experiment

the white rat by itself.

The 'Little Albert' experiment demonstrated that classical conditioning could be applied to humans, not just animals. This finding supported the idea that emotional responses in people could be influenced by learned associations between stimuli. Little Albert's fear of the white rat generalised to other stimuli, including a white rabbit, a dog and even a Santa Claus mask. This indicated that conditioned emotional responses could be generalised to similar stimuli.

### 5.1.5 Phobias

Kiran is terrified of speaking while facing a crowd. He goes numb and blank when he is faced with such situations. He tries to avoid public speaking at any cost. When Kiran was little, he forgot a poem while reciting it in front of the school. The children jeered at him and the incident was talked about for a long time.

A phobia is a persistent fear that remains even though there's no real danger. Being scared of heights, spiders, water bodies etc are examples of phobias. Most phobias, psychologists say, stem from the learned

emotional reactions. Classical conditioning is the basis for these learnt fears. As we saw from the 'Little Albert' experiment, strong fears can be conditioned to apparently harmless objects/situations through classical conditioning. Individuals with phobias can often pinpoint the source of their fears to an incident during their childhood when they were frightened by a specific trigger. Remarkably, a single negative experience can lead to the conditioning of fears that can persist throughout a person's lifetime.

### 5.1.6 Martin Seligman: Learned Helplessness

In the 1960s, Seligman conducted a series of experiments with dogs. He initially exposed the dogs to an aversive stimulus, an electric shock, which they could not escape or control. Subsequently, the dogs were placed in a situation where they could avoid the shock by taking a specific action, such as jumping over a barrier. Surprisingly, many dogs didn't make any effort to escape the shock, even when it was within their control to do so. They seemed passive and "learned" that nothing they did would change the situation.





Fig. 5.1.3. Learned Helplessness Experiment

The experiment led to the development of the concept of 'learned helplessness.' Learned helplessness occurs when individuals or animals become passive and accept aversive situations, even when they have the ability to escape or change their circumstances. They 'learn' that their actions are futile because of previous experiences where their efforts were ineffective.

### 5.1.6.1 Key Aspects of Learned Helplessness

1. **Perceived Lack of Control:** Individuals experiencing learned helplessness feel a lack of control over their environment or the outcomes of their actions. They believe that their efforts will not lead to a positive result.
2. **Generalisation:** Learned helplessness can be generalised to other areas of a person's life. For example, if someone feels helpless in their job, they may also exhibit helplessness in personal relationships or other aspects of their life.
3. **Emotional Consequences:** Learned helplessness can lead

to feelings of hopelessness, sadness, and even depression. When people believe they have no control over their circumstances, they may become demotivated and lose interest in trying to improve their situation.

4. **Cognitive Beliefs:** Learned helplessness is often associated with specific cognitive beliefs, such as negative self-perceptions and attributions. People with learned helplessness may believe that they are incapable or unworthy of changing their situation.

### 5.1.7 Applications of Classical Conditioning

Classical conditioning has been used in a variety of fields, providing useful information on the way associations between stimuli influence behaviour and emotion. Classical conditioning is applied in a variety of ways, ranging from education and therapy to marketing and amusement. Classical conditioning has become a tool in the classroom to create an environment conducive to learning. This concept is used by teachers to build positive emotional connections with educational material, in order to promote their love for education.

Teachers may, for example, use music or fun activities as a signal for a fun and engaging learning experience. As a result, students will develop positive emotional attachments to their lessons, which will make them more eager to learn.

In the field of psychology and therapy, classical conditioning plays a crucial role in understanding and treating emotional and psychological disorders. Exposure therapy, a common therapeutic technique, relies on classical conditioning principles to help individuals confront and overcome phobias and anxieties. The conditioned emotional responses can be reprogrammed to lead to reduced anxiety and fear, by gradually exposing the individual to a feared stimulus in an environment of control and safety.

In the world of marketing and advertising, classical conditioning has an important role to play. In order to create an emotional connection between products and positive experiences, advertisers often use classical conditioning. Advertisers aim to induce positive emotions and brand loyalty in consumers through association of a product with enjoyable music, heartwarming stories or pleasing pictures. To enhance the audience's emotional experience, classical conditioning techniques are used in film and television production. For example, when filmmakers try to make viewers feel something special, they rely on background music. The music, coupled with the unfolding events, is a conditioned stimulus triggering emotional reactions which enhance the narrative's overall effect.

In the context of health and wellness, classic conditioning is applied to change behaviour that relates to good living. For instance, individuals with smoking addictions can use classical conditioning techniques to associate the smell or taste of a cigarette with unpleasant sensations, reducing the desire to smoke.

## 5.1.8 Operant Conditioning

Kiran regularly studies for his maths exams, completes his homework, and writes notes. Every time he scores well in maths exams and completes his homework, he receives positive feedback from teachers, parents, and peers. Kiran feels encouraged and motivated to keep up his efforts in mathematics. In this case, we can see that the learning that occurs is not as simple as what happened in classical conditioning. If we aim to employ classical conditioning to instruct a child in studying, you must initially identify an unconditioned stimulus that would naturally prompt the child to write. However, given that studying is neither a reflex nor an emotional response, classical conditioning is not a suitable method for teaching someone to write. In such a case, it would be more appropriate to explore another type of conditioning known as operant conditioning.

### 5.1.8.1 Historical Background of Operant Conditioning: Thorndike's Theory

Experiments, which helped us understand animal learning and develop the law of effects, were carried out by Edward L. Thorndike, an influential US psychologist during the early twentieth century. His work, in particular his study of puzzle boxes, has shed light on learning principles and developed the basis for operant conditioning.

### 5.1.8.2 Thorndike's Experiment

To study animal learning, Thorndike used puzzles. A simple mechanism, such as a lock or lever, could be used by an animal to open the box and access its food reward, kept in those puzzle boxes. Thorndike put an animal, usually a cat or dog, in the puzzle

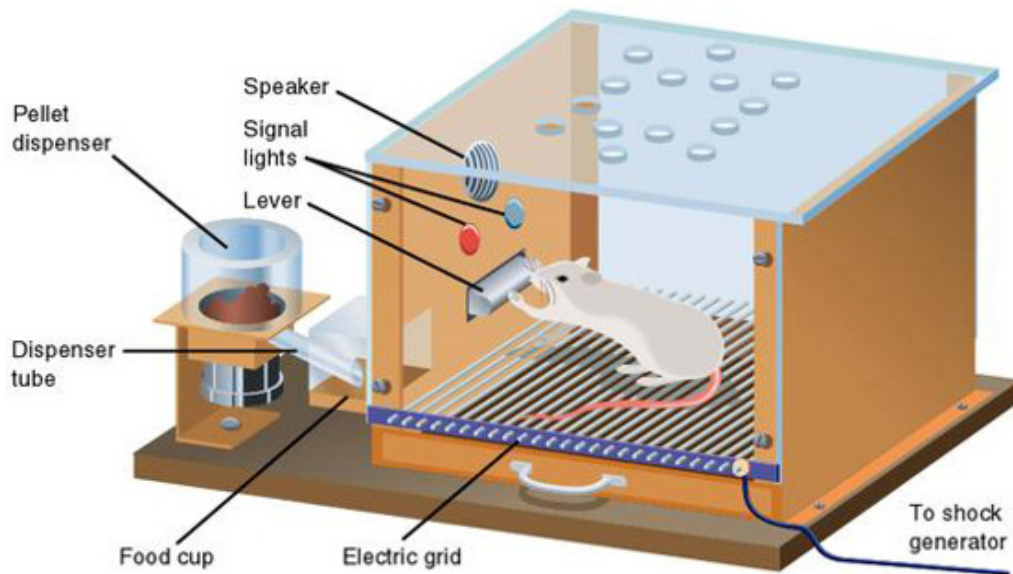


Fig. 5.1.4 Thorndike's Experiment

box and watched how it behaved. In the beginning, the animals were experimenting with random behaviour, trying to escape from the box and getting food rewards. Over time, Thorndike noted that the animals were learning to use special techniques such as lifting a lever in order to get out of their box and retrieve some food reward. They were better at solving puzzles and getting out of the box, thanks to repeated trials. Thorndike also observed that animals formed associations between their actions and desired results when they were able to escape from the puzzle box. The repetition of such associations has strengthened these links. This is called 'Law of Effect.'

### 5.1.8.3 Thorndike's Law of Effect

According to this law, it is more likely that the behaviour followed by positive results will be repeated, whereas the behaviour followed by negative results will be less likely to be repeated. In essence, satisfying consequences reinforce the connection between a particular behaviour and its situation, making it more likely that similar

behavior will occur in future situations. Our understanding of operant conditioning is based on the law of effect, which has played a key role in the development of behaviorism. This law explains how learning is made possible by association of behaviour with its consequences, which in turn influences the probability that it will be learned those behaviors recurring.

### 5.1.8.4 Skinner's Experiment and Operant Conditioning (Learning based on Consequence)

The main proponent of operant conditioning is B.F Skinner. He studied the voluntary behavior of animals where they actively operate in the environment.

Skinner designed a controlled environment known as the 'Skinner Box' or 'operant conditioning chamber.' The box was usually a small, soundproof chamber with a lever or button that an animal, often a rat or pigeon, could press to get food or water as a reward.

Skinner put the hungry rat in an enclosed

chamber during his experiment. There was a lever in this chamber to release a food pellet from a container located outside the chamber when pressed. The rat accidentally pressed the button, causing food pellets to fall into the chamber. The rat learned to manipulate the lever intentionally in order to receive a food pellet, following multiple unintentional trials. Conditioning was considered successful when the rat immediately pressed the lever upon the introduction of food into the chamber.

In this experiment, pressing the lever is called '**operant behavior**', and obtaining food is called its '**consequence**'. In operant conditioning, the outcome or consequences of an act determine whether it will be repeated in the future. Operant conditioning is a learning principle where behavior is either encouraged or modified based on positive or negative results. According to these principles, good outcomes lead to a recurrence of behaviour while negative ones result in avoidance. Factors that enhance the likelihood of behavior being repeated are referred to as '**reinforcement**', while factors that diminish the likelihood of occurrence of targeted behavior are termed as '**punishment**'.

Here the behavior is voluntary. Since this voluntary behavior occurs as a result of the organism *operating* on the environment, Skinner called this behavior '**operant**'. And this type of conditioning is therefore called operant conditioning. This form of learning is also referred to as '**instrumental learning**' because the behavior is a *means* or *instrument* to obtain a desired outcome.

### 5.1.8.5 Reinforcement and Punishment

From Skinner's experiment, we can see that reinforcement and punishment are two fundamental concepts in operant conditioning. Reinforcement strengthens a behaviour, i.e., it makes a behaviour more

likely to occur, while punishment weakens a behaviour, i.e., it reduces the likelihood of occurrence of the behaviour.

There are four main categories of reinforcement and punishment. Let us explore these in the context of a classroom:

1. **Positive Reinforcement:** When students complete their homework, the teacher praises them. This makes it more likely that students are going to complete their homework regularly to receive praise. Positive reinforcement is, therefore, a way to add positive stimulus in order to increase behaviour.
2. **Negative Reinforcement:** The teacher stops assigning extra homework to students who complete their tasks. Consequently, students are completing their tasks in order not to stop getting extra homework and thereby increase task completion rates. A negative reinforcement is the process of removing an aversive stimulus in order to increase occurrence of a behavior.
3. **Positive Punishment:** The teacher gives extra homework to students who don't complete their tasks. Students are motivated to complete their tasks in order to avoid getting extra homework, leading to an increase of homework completion rates. Positive punishment involves adding an aversive stimulus to decrease a behavior.
4. **Negative Punishment:** The teacher will take time off from class if the students don't finish their



Table 5.1.1 Operant Conditioning

Type of conditioning	Action	Consequence	Effect on behaviour
Positive reinforcement	Teacher praises students who complete their homework	Students complete homework regularly to receive praise	Homework completion increases
Negative reinforcement	Teacher stops assigning additional homework to students who complete their tasks	Students complete tasks to avoid extra homework	Task completion increases
Positive punishment	Teacher gives extra homework to students who do not complete their tasks	Students try to avoid extra homework	Task completion increases
Negative punishment	Teacher takes away recess time for students who do not complete their tasks	Students complete tasks to avoid losing recess	Task completion increases

tasks. Students work harder to complete their tasks, thereby increasing their completion rate, in order to avoid losing their breaks. Negative reinforcement involves removing a rewarding stimulus to decrease a behaviour.

#### 5.1.8.6 Primary Reinforcer and Secondary Reinforcer

When the kids have completed some tasks, they are given colourful stickers by their teacher in class. In the same class when the children complete their homework, the teacher gives them some tokens. The children can exchange those tokens for stickers after this. These stickers are colourful, bright and, therefore, inherently reinforcing for children. Here stickers are an example of primary

reinforcer. The tokens are not inherently reinforcing. But they become reinforcing by their association with stickers. These tokens are an example of secondary reinforcer.

The primary reinforcers are stimuli or events that are inherently rewarding and have intrinsic value because they satisfy basic biological or physiological needs. These reinforcements do not require any prior knowledge or training to be regarded as rewarding. Primary reinforcers are typically related to survival and include things like food, water, air, warmth, and sexual satisfaction.

Secondary reinforcers, also known as conditioned reinforcers, are stimuli or events that reward themselves by being associated with primary reinforcers. Unlike primary reinforcers, secondary reinforcers do not

have intrinsic biological value, but acquire it over time through learned associations. They are a signal to anticipate the availability of main reinforcers. Examples of secondary reinforcers involve money, grades praise, approval and other social rewards.

### 5.1.8.7 Reinforcement Schedules

Ramya's father gives her pocket money every time she scores well in the exam. Ramya tries to score well every time in order to get pocket money. Raju's father on the other hand does not give him pocket money after he scores well in every test. He gives him pocket money once in a while after he scores well. Sometimes he doesn't. Who do you think will score well persistently-Ramya or Raju?

The reinforcement schedule determines the frequency and timing of reinforcement after specific behaviour in operant conditioning. In order to meet specific objectives, whether in training animals or shaping people's behaviour, various schedules of reinforcement may be employed. The choice of a schedule is dependent upon the desired outcome, as well as on the situation. Continuous and intermittent (partial) reinforcement schedules are the two main categories of reinforcement schedules.

#### 1. Continuous Reinforcement

Continuous reinforcement means that every time the desired behaviour occurs, a reinforcement will be provided. This system is frequently employed for initial learning, and it features a rapid increase in the required behaviour.

#### 2. Intermittent (Partial) Reinforcement

In intermittent reinforcement, after a certain but not all occurrence of the desired behaviour, reinforcement is provided. This

schedule results in a more persistent and resistant behaviour, as reinforcement cannot be predicted. As a result, Raju is more likely to score consistently in the above example.

### 5.1.8.8 Shaping and Chaining

Consider the process of teaching a dog to fetch a toy using shaping and chaining.

We divide this complex behaviour into a series of smaller steps:

1. Dog picking up the toy.
2. Dog carrying the toy from one place to another.
3. Dog holding the toy and bringing it back to you.

This process is called shaping. Shaping involves teaching a complex behaviour by gradually reinforcing and rewarding successive approximations of the desired behaviour. In our example, you're starting with a behaviour that a dog can already do (picking up a toy), then rewarding and encouraging each improvement (carrying the object and bringing it back). Gradually, the behaviour will become more refined and closer to the desired complex behaviour (fetching the toy).

Now each step becomes a link in the chain, leading to the final behaviour:

Step 1: Dog picks up a toy.

Step 2: Dog carries the toy from one place to another.

Step 3: Dog holds the toy and brings it back to you.

This process is called chaining. Chaining is used to teach a sequence of behaviours where each behaviour serves as a cue for the next in a chain. In our example, each step (picking up, carrying, bringing back) becomes a link in the chain. The completion



of one step cues the next step in the sequence until the complex behaviour (fetching the newspaper) is achieved.

Both shaping and chaining are effective in building complex behaviours, and their choice depends on the specific task, the learner's abilities, and the desired outcome.

### **5.1.8.9 Applications of Operant Conditioning**

In various fields, operant conditioning, a fundamental concept of behavioural psychology, has been widely used. This form of learning, which focuses on how behaviour is shaped by its consequences, offers valuable insights and practical tools for shaping and modifying behaviour in diverse domains. In educational settings, occupational conditioning is of critical importance. In order to encourage desired behaviour and academic achievement, teachers use both positive and negative reinforcement. In addition, based on classroom conduct and performance, students may be awarded rewards such as positive reinforcement or loss of privileges. Students are motivated by these reinforcements to perform well and keep up their manners. In clinical and therapeutic settings, operant conditioning is a fundamental principle. Behavioral therapies, such as Applied Behavior Analysis (ABA), utilise operant conditioning techniques to address various psychological conditions, including autism,

phobias and addiction. Therapy helps people to improve their mental health and well being by reinforcing desired behaviors and extinguishing undesirable ones.

Operant conditioning techniques are used to change behaviour of patients within the healthcare sector. For example, to encourage patients to comply with their medication regimen and help them maintain it, doctors may be able to apply the 'positive reinforcement' principle. The use of relaxation techniques and distraction methods shall be guided by the principles of operant conditioning as regards pain management. In the world of trade and marketing, operant conditioning principles are being used. Companies are using reward loyalty schemes to promote repeat customer behaviour, for example frequent flyer miles.

Advertisers use operant conditioning to ensure that their products are associated with positive results, making them more likely to be bought by consumers. Operant conditioning is a flexible psychological concept that can be applied in a wide range of areas. Professionals in education, psychology, animal training, health care, business and sport may be able to make effective changes and promote desirable behaviours that lead to better results and performance of their respective fields through insight into how behaviour is developed and retained with the aid of reinforcement and punishment.

## Recap

- ◆ Learning refers to relatively permanent change in behavior due to experience
- ◆ Ivan Pavlov's work on dogs formed the basis for classical conditioning
- ◆ Key concepts include unconditioned stimulus, conditioned stimulus, unconditioned response, conditioned response, acquisition, extinction
- ◆ Principles encompass acquisition, extinction, spontaneous recovery, generalisation etc.
- ◆ John Watson demonstrated fear conditioning in Little Albert experiment
- ◆ Learned helplessness model explains passive behavior in uncontrollable situations
- ◆ Classical conditioning has applications in therapy, education, marketing, entertainment etc.
- ◆ Edward Thorndike demonstrated instrumental learning in cats and proposed law of effect
- ◆ B.F. Skinner conducted operant conditioning experiments using skinner boxes
- ◆ Key concepts in operant conditioning include operant behavior, reinforcement, punishment, shaping, chaining
- ◆ Key principles involve generalization and discrimination of similar stimuli
- ◆ Applications found in education, clinical settings, business, marketing, sports

## Objective Questions

1. Who conducted the famous Little Albert experiment?
2. What does UCS stand for in classical conditioning?
3. What refers to the recovery of conditioned response after apparent extinction?
4. Whose experiment involved conditioning fear response in Little Albert?

5. What is the phenomenon wherein CR can be evoked by similar stimuli?
6. What did Seligman's learned helplessness experiments demonstrate?
7. Who proposed the law of effect theory of learning?
8. What refers to strengthening a behaviour by removing unpleasant stimulus?
9. What involves learning a sequence of behaviours through reward of each step?
10. Which type of conditioning focuses on voluntary behaviours?
11. What refers to the tendency to respond similarly across contexts?
12. What concept explains giving rewards intermittently?

## Answers

1. John Watson
2. Unconditioned stimulus
3. Spontaneous recovery
4. John Watson
5. Generalisation
6. Passive behaviour due to lack of control
7. Edward Thorndike
8. Negative reinforcement
9. Chaining
10. Operant conditioning
11. Generalisation
12. Partial reinforcement

## Assignments

1. Define learning. Discuss the concept of classical conditioning discovered by Ivan Pavlov.
2. Explain the key concepts and principles involved in classical conditioning.
3. Discuss John Watson's Little Albert experiment along with its implications.
4. Explain Albert Bandura's famous Bobo doll experiment and how it demonstrated social learning.
5. Discuss the core concepts of Bandura's social learning theory like modeling, reciprocal determinism and self-efficacy.

## References

1. Baron, R. A. (2001). *Psychology* (10<sup>th</sup> ed.). Pearson.
2. Morgan, C. T., King, R. A., Weisz, J. R., & Schopler, J. (1993). *Introduction to Psychology* (7<sup>th</sup> ed.). McGraw-Hill Education.
3. Feldman, R. S. (2003). *Essentials of Understanding Psychology* (5<sup>th</sup> ed.). McGraw-Hill Education.
4. Coon, D., & Mitterer, J. O. (2008). *Introduction to Psychology: Gateways to Mind and Behavior* (12<sup>th</sup> ed.). Cengage Learning.

## Suggested Readings

1. Kalam, APJ, *Ignited minds*, (2014), Penguin Random Home



# 2

## UNIT

# Theories of Learning - II

## Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ familiarise yourself with the work of Albert Bandura
- ◆ explore the theory of social learning and its main concepts
- ◆ identify the theories of cognitive learning
- ◆ familiarise yourself with the work of Tolman and Kohler

## Prerequisites

Kiran has been getting into a lot of physical fights at school lately. When a couple of fights ended up in some children getting hurt, the class teacher brought Kiran to the school counselor. In the counseling sessions, it became clear that Kiran comes from a home where domestic abuse is an everyday occurrence. Kiran is witness to his father physically abusing his other family members. Kiran is close to his father and looks up to him. He had started observing and absorbing his father's behavior. Kiran had learned that abuse is an easy and legitimate way to get his way with things. Kiran's story shows us that learning can be more nuanced than simple associative learning. This is an example of social learning where we learn from someone who models the behavior for us. Here the reinforcement can be vicarious – Kiran learned that whenever his father uses violence, he gets his way with things. In this chapter, we will move beyond associative learning and explore the social and cognitive aspects of learning.

## Keywords

Albert Bandura, Bobo Doll Experiment, Observational Learning, Reciprocal Determinism, Vicarious Learning, Self-Efficacy, Tolman, Latent Learning, Kohler, Insight Learning

## Discussion

### 5.2.1 Social Learning

#### 5.2.1.1 The Bobo Doll Experiment

##### Experiment

Albert Bandura's famous Bobo doll experiment, conducted in the early 1960s, was a groundbreaking study that shed light on the role of observational learning on human behavior. This experiment, widely recognized as a landmark in the field of psychology, provided valuable insights into how individuals, particularly children, acquire new behaviors through observation and imitation. In Bandura's study, the extent to which children learn aggressive behavior by observing and imitating adult role models was investigated. At the time, there was a growing concern

about the potential impact of violence in the media on children's behavior, and Bandura sought to empirically examine this issue.

The study involved 72 preschool children, three to six years of age. Three groups of children were divided in a random manner: the control group, and two experimental groups. Different adult models' behavior towards the Bobo doll was exposed to experimental groups, while control group did not experience any of these adult model behaviors.

*Aggressive Model Group:* In one experimental group, children watched an adult aggressively interact with a Bobo doll, displaying actions like hitting, punching, and verbally abusing the doll. The adult



Fig 5.2.1 The Bobo Doll Experiment



model had demonstrated a clear display of aggression.

*Non Aggressive Model Group:* Children in the second experiment group saw an adult play with a similar Bobo doll, without aggression and peacefully. The adult model's interactions with the doll have been amicable and positive.

After observing the adult models' interactions with the Bobo doll, all the children were placed in a room filled with various toys, including the same Bobo doll. Through oneway mirrors, their behavior was observed.

The results of the test have been startling. When interacting with the Bobo doll, children who had seen aggressive behavior by a model were more likely to imitate it. They punched, kicked, and verbally abused the doll, mirroring the adult model's aggression. On the contrary, when interacting with the Bobo doll, children who observed the nonaggressive model showed significantly less aggressive behavior. The control group exhibited very less aggressive actions, as they had not been exposed to any adult model's behavior. This experiment demonstrated that children acquire behaviors including aggressive behaviors by observing and imitating others.

### 5.2.1.2 Social Learning Theory

Based on his Bobo doll experiments Bandura propounded the Social Learning Theory. He is concluded that learning takes place in a social context. Social learning theory is a comprehensive framework that explores how individuals learn and develop through observation, imitation, and the influence of their social environment.

Bandura proposed a four-step process through which observational learning occurs.

#### 1. Attention

#### 2. Retention

#### 3. Reproduction

#### 4. Motivation

First, individuals must pay attention to the model's behavior. Second, they need to remember what they observed. Third, they must possess the physical and cognitive ability to reproduce the behavior. Finally, motivation plays a crucial role in whether the observed behavior is actually imitated.

These are the key concepts that define Social Learning theory

**1. *Observational Learning:*** The idea that people learn by observing other people's behaviour, actions and consequences is at the heart of this theory. Both direct and indirect observation may be used for this learning. When individuals witness someone else's behavior and its outcomes, they may adopt and replicate those behaviors themselves. This process is also known as modelling.

**2. *Modelling and Imitation:*** Modelling is the process by which a role model's behavior and consequences are observed, whereas imitation involves imitating those behaviors. Role models can be individuals in one's immediate environment or influential figures in the media. Bandura's famous Bobo doll experiment demonstrated how children imitate aggressive and non-aggressive behaviors they observe in adult models.

**3. *Reciprocal Determinism :*** The dynamic interplay of personal,



behavioural and environmental factors is recognised in social learning theory. According to Bandura, individuals' behaviors are not just shaped by their environment but also influence it. This bidirectional relationship is known as *reciprocal determinism*. Reciprocal determinism considers the importance of both internal and external factors in understanding human behavior.

4. **Self-Efficacy:** The belief that an individual is capable of performing certain tasks or achieving desired results refers to the self-efficacy. In Bandura's view, motivation and behaviour are directly influenced by self-efficacy. People with high self-efficacy are more likely to take on difficult tasks, endure difficulties and achieve their goals.
5. **Vicarious Learning:** Social Learning Theory emphasizes the role of vicarious learning. Which says that individuals can learn from observing the actions of others and the consequences experienced by them. If a model

is rewarded for a behavior, it is likely that the observer will imitate that behavior. Conversely, if the model faces negative consequences, the observer may refrain from imitating those actions.

### 5.2.2 Cognitive Learning Theories

Many psychologists believed that learning based on stimulus-response associations and observation was not sufficient to explain complex learning process in humans. Since humans have an advanced brain and higher cognitive faculties, it did not make sense to not take them into consideration when explaining learning. Cognitive learning involves the working of higher cognitive processes. This pivotal shift in the approach to psychology emerged with the work of Tolman.

#### 5.2.2.1 Tolman and Honzik's Experiment

In the 1930s, Edward C. Tolman and Ritchie Russel Honzik conducted some groundbreaking experiments with rats that challenged the behaviorist theories prevailing at the time and contributed a cognitive

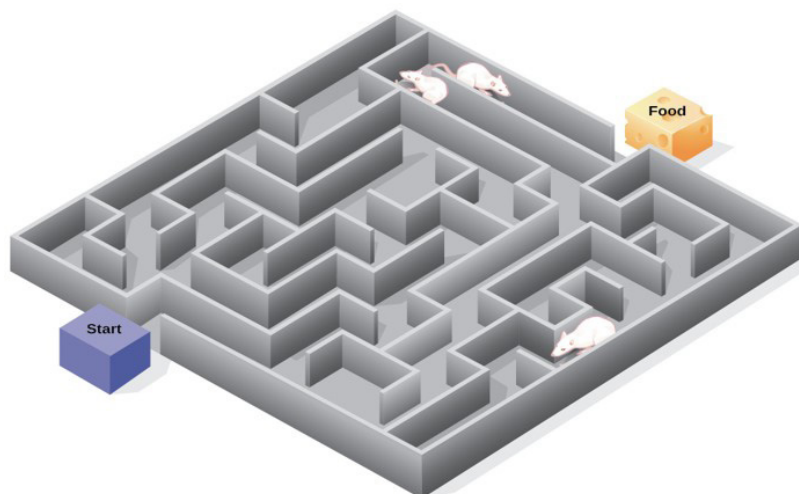


Fig. 5.2.2 Tolman and Honzik's Experiment

perspective to learning. Their research, commonly known as the ‘Tolman and Honzik’s Rat Experiment,’ focused on *latent learning* and the formation of *cognitive maps* in rats.

In this experiment, a group of rats were placed in a complex maze. Three groups of rats were used, Group A received rewards consistently when they successfully navigated the maze, Group B received no rewards, and Group C did not receive rewards at first but later began receiving them. The key distinction in this experiment was that the rats in Group C had the chance to learn the maze layout without any external reinforcement before receiving rewards.

### 5.2.2.2 Latent Learning

During the experiment, the most interesting discovery was made in Group C. These rats were not given any incentives initially, but once rewards were introduced, they showed a rapid improvement in their ability to navigate the maze. This type of learning that occurs without immediate reinforcement is known as latent learning. The rats in Group C had already developed a cognitive map of the maze, which they could use when they were motivated by food rewards. This concept challenged the existing behaviorist principles, which believed that learning was solely based on rewards or punishments.

### 5.2.2.3 Cognitive Maps

Tolman and Honzik’s research shed light on the development of cognitive maps. Cognitive maps are mental representations of physical spaces that living beings use to navigate and comprehend their surroundings. The rats in Group C had formed such cognitive maps of the maze layout during the initial phase of the experiment. This finding indicated that animals are capable of learning, retaining, and applying spatial information in a versatile and purposeful manner.

### 5.2.2.4 Significance of Tolman’s Theory

The Rat Experiment conducted by Tolman and Honzik is considered to be a significant breakthrough in the field of psychology. This experiment provided strong evidence for the existence of cognitive processes in learning, which challenged the assumptions of the behaviorist theory. The results paved the way for the development of cognitive psychology, which focuses on studying mental processes, problem-solving, and information processing. The concept of cognitive maps was introduced as a fundamental way to understand how organisms, including humans, navigate and comprehend their physical surroundings. This experiment marked a significant shift in psychological thought, moving from strict behaviorism to a more comprehensive understanding of cognitive functioning and the role of mental representations in learning and problem-solving.

### 5.2.2.5 Kohler’s Experiment with Chimpanzees

Wolfgang Kohler conducted a famous experiment which involved a group of chimpanzees, particularly a chimp called Sultan in a laboratory setting in Tenerife, a Spanish Island. In a study conducted by Köhler, chimpanzees were presented with a problem that required insight to solve. The researcher hung a bunch of bananas from the ceiling of the enclosure, just out of the chimpanzees’ reach. Several objects, including sticks and crates, were placed within the enclosure. The chimpanzees initially tried to reach the bananas using their hands and feet but quickly realised that they were too far away. Köhler then observed a period of apparent contemplation, during which the chimpanzees appeared to think and plan.



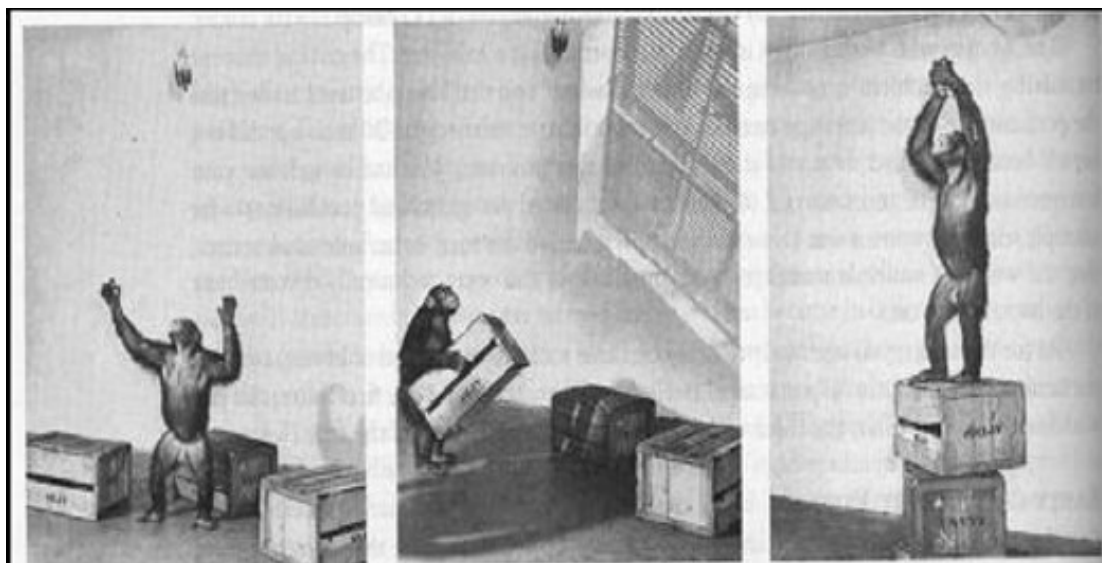


Fig. 5.2.3. Kohler's Experiment

### 5.2.2.6 Insight Learning

One of the most important observations made by Köhler in his experiment was what he referred to as 'insight learning.' Sultan, a chimpanzee that was part of the experiment, suddenly understood how to solve a problem after a period of contemplation. He picked up a stick, combined it with another stick to create a longer tool, and used it to pull the bananas within reach. This sudden realisation of how to solve the problem without any prior trial-and-error learning is known as **insight learning**. Köhler's conclusion was that the chimpanzees had gained insight into the problem's solution, demonstrating a form of problem-solving that involved thinking and understanding rather than simple stimulus-response associations.

Insight learning is a unique method of problem-solving that involves a sudden realisation of a solution, commonly referred to as the 'aha' moment. Unlike trial-and-error learning or rote memorisation, insight learning demonstrates a higher level of understanding and problem-solving ability. This cognitive process relies on mental reorganisation, in which individuals or animals understand the fundamental structure of a problem and discover a solution through a moment of insight.

### 5.2.2.7 Key Concepts in Insight Learning

1. **Sudden realisation:** Insight learning is characterized by the abrupt and often unexpected discovery of a solution to a problem. Instead of gradually approaching the correct response through repeated attempts, individuals experience a 'eureka' moment where the solution becomes clear.
2. **Restructuring:** Insight learning involves restructuring, which means that the learner reorganises their mental representation of the problem. This restructuring process requires a shift in perspective or a change in the way the problem's elements are perceived. The restructured understanding leads to the solution.
3. **Transference of learning:** Insight learning can lead to the transference of knowledge and problem-solving skills to other

contexts. The insight gained in solving one type of problem can be applied to other, similar problems, demonstrating the flexibility and adaptability of insight-based learning.

**4. *Understanding the whole:***

Insight learning is a problem-solving approach where the individual comprehends the entire structure or organisation of the problem, instead of responding to isolated cues or elements. This holistic understanding helps the individual to derive a solution based on a deeper understanding of the problem's nature.

**5. *Cognitive processes:*** Insight learning emphasises the role of cognitive processes such as perception, reasoning and problem representation and the active engagement of the learner in thinking and understanding leads to a novel solution, in contrast to behaviorist theories that focus on stimulus-response associations.

**6. *Role for creativity:*** Insight learning is a crucial element in the creative problem-solving process. Many creative endeavors involve restructuring a problem or situation to uncover innovative solutions, making insight learning fundamental to creativity.

### **5.2.2.8 Significance and Impact of Insight Learning**

Köhler's research had a significant impact on animal cognition and problem-solving studies. His focus on insight learning and mental processes challenged the principles of behaviorism and expanded our knowledge of how animals and humans learn, think, and solve problems. Köhler's work has also influenced later research in cognitive psychology, mainly in the fields of problem-solving, decision-making, and creativity. His experiments with chimpanzees, such as Sultan, are still considered iconic examples of how animals exhibit intelligence and problem-solving abilities through insight and comprehension.



## Recap

- ◆ Bobo doll experiment demonstrated learning through observation and imitation of aggression
- ◆ Concepts of modelling and vicarious learning are central to social learning theory
- ◆ Self-efficacy affects an individual's motivation and perseverance
- ◆ Reciprocal determinism refers to the mutual influence between personal, behavioral and environmental factors
- ◆ Latent learning involves acquiring knowledge without immediate external reinforcement
- ◆ Tolman & Honzik discovered cognitive maps in rats through maze navigation experiments
- ◆ Insight learning is characterized by sudden realisation of a solution through restructuring one's mental representation
- ◆ Kohler's experiments with chimpanzees provided evidence of insight learning in animals
- ◆ Social and cognitive learning theories shifted focus to mental processes against radical behaviorism
- ◆ Observational learning has applications in education, therapy and training
- ◆ Cognitive factors are important in complex learning, decision making and creativity

## Objective Questions

1. Who proposed social learning theory?
2. What kind of learning involves acquiring behaviors by observing role models?
3. In Tolman's experiments, what enabled rats to rapidly learn the maze once rewards were introduced?



4. What are mental representations that aid in understanding and navigating environment?
5. Which process did Sultan use to retrieve bananas in Kohler's experiments?
6. What refers to an abrupt realization of a problem's solution?
7. Which concept in social learning theory refers to an individual's self-belief in their abilities?
8. What learning theory uses consequences experienced by others to shape behavior?
9. What kind of learning is crucial in creative problem solving process?
10. What is the term used for the mutual influence of behavior and environment on each other in social learning theory?

## Answers

1. Albert Bandura
2. Observational learning
3. Latent learning
4. Cognitive maps
5. Insight learning
6. Insight
7. Self-efficacy
8. Vicarious learning
9. Insight learning
10. Reciprocal determinism

## Assignments

1. Explain Albert Bandura's famous Bobo doll experiment and how it demonstrated social learning.
2. Discuss the core concepts of Bandura's social learning theory, like modelling, reciprocal determinism and self-efficacy.
3. Explain Tolman & Honzik's experiments on latent learning and cognitive maps in rats. Discuss the significance of their findings.
4. Describe Wolfgang Kohler's experiments on insight learning in chimpanzees. Discuss the key characteristics of insight learning.
5. Compare and contrast social and cognitive learning theories in terms of their focus and contributions to understanding the learning process.
6. Discuss practical applications of social learning theory in domains like education, therapy and training.

## References

1. Baron, R. A. (2001). *Psychology* (10th ed.). Pearson.
2. Morgan, C. T., King, R. A., Weisz, J. R., & Schopler, J. (1993). *Introduction to Psychology* (7th ed.). McGraw-Hill Education.
3. Feldman, R. S. (2003). *Essentials of Understanding Psychology* (5th ed.). McGraw-Hill Education.
4. Coon, D., & Mitterer, J. O. (2008). *Introduction to Psychology: Gateways to Mind and Behavior* (12th ed.). Cengage Learning.

## Suggested Readings

1. Upadhyay, Arawind, *Psychology of Story Telling*, (2022), Notion Press

2. Mangal, S. K, *Advanced Educational Psychology 2<sup>nd</sup> Edn*, (2002), Prentice Hall(India Learning)
3. Mangal, S. K, *Childhood and Growing up* (2019), PH1 Learning



**BLOCK**

# Memory and Forgetting



# UNIT

## Memory

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ analyse the basic nature of memory
- ◆ explore the main components and processes of memory
- ◆ familiarise yourself with the major theories that help us understand memory

### Prerequisites

You are walking through a very crowded marketplace. Suddenly you see a very familiar face among the crowd. Within seconds you realise that it is a neighbour from your childhood home. You go up to him and have a conversation. You had not seen this person in three decades. You thought you had completely forgotten about this person. His face never crossed your memory in the last few decades. But within seconds of meeting you had vivid memory of the person. At the same time consider this scenario. You lock your cupboard and keep the key somewhere safe. In half an hour you have completely forgotten where you have kept the key. You search everywhere without avail. We can see how complex and seemingly contradictory memory is. Let us try to slowly explore how psychology understands memory.

### Keywords

Sensory Memory, Short Term Memory, Long Term Memory, Encoding, Retrieval, Storage, Information Processing Model of Memory, Atkinson and Shiffrin Model of Memory

## Discussion

### 6.1.1 Understanding Memory: Information Processing Model of Memory

The nature of memory can be explained by comparing it to a computer's information processing model. Like a computer, memory receives information, processes it and stores it. We can retrieve the information when needed. In simple terms, our memory works similarly - it receives sensory input, processes it and stores it for later recall. The model of a computer is not a perfect analogue,

but it helps psychologists to comprehend the fundamental nature of memory. Most of our current knowledge about memory, its functions, and processes comes from an information processing perspective.

Memory is a cognitive process that is intricate and involves three stages - encoding, storage, and retrieval of information. These stages are common to both computer and human memory and describe how information is processed and stored in the brain. Let us look at an overview of each stage:

#### Information Processing Theory - Computer Analogy

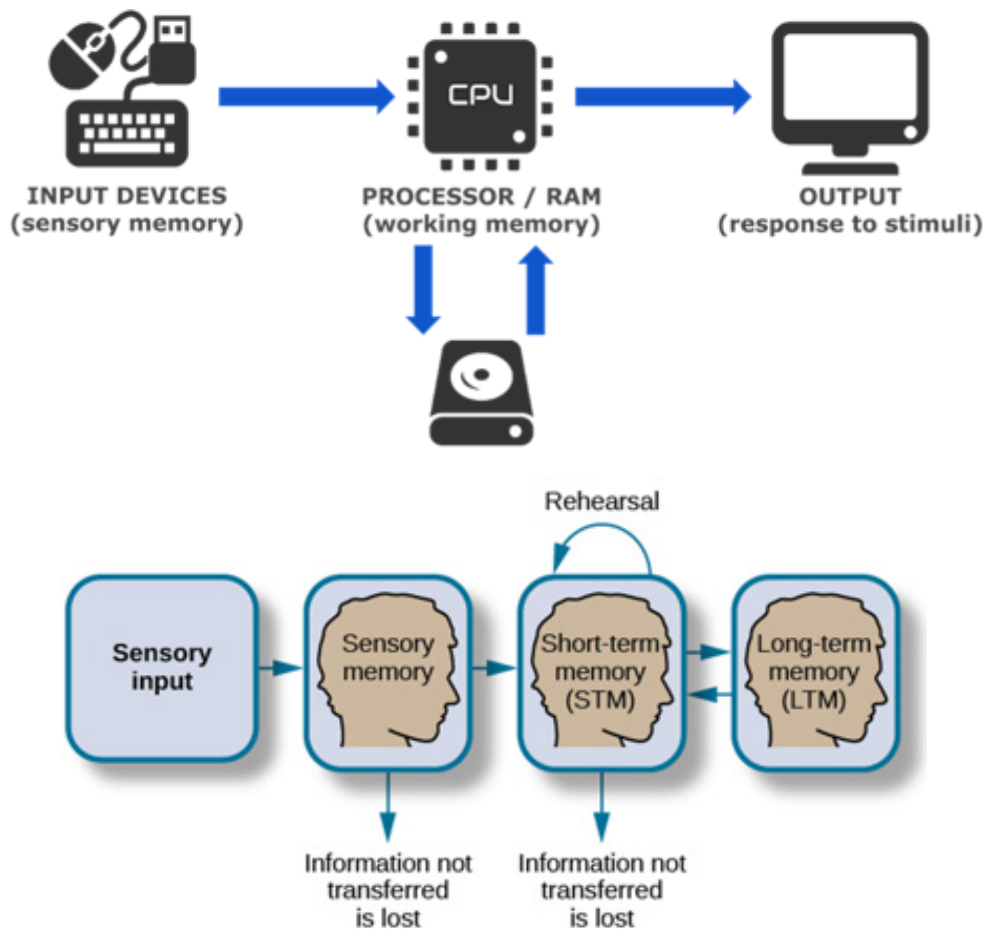


Fig. 6.1.1. Information Processing Model of Memory



## 6.1.2 Stages of Memory

### 1. Encoding

During the first stage of memory, encoding occurs which involves converting sensory input into a form that can be stored in the brain.

The process of encoding information is based on the characteristics of the incoming information. When it comes to visual encoding, information is encoded based on its visual characteristics. Similarly, in acoustic encoding, information is encoded based on its sound or auditory characteristics. On the other hand, in semantic encoding, information is encoded based on its meaning and relevance.

#### Various factors affect encoding:

1. *Attention*: The degree of attention given to information influences encoding.
2. *Organisation*: Structuring information or creating associations can enhance encoding.
3. *Repetition*: Repeating information can improve encoding and subsequent retrieval.

### 2. Storage

Storage refers to the process of preserving encoded information for future use. Memory can be stored at different levels:

1. *Sensory Memory* involves the brief storage of sensory information (e.g., visual or auditory) for a very short duration.
2. *Short-Term Memory (STM)* is the temporary storage where information is held for a short period (typically around 20

seconds) unless it is actively rehearsed.

3. *Long-Term Memory (LTM)* is the relatively permanent storage with the capacity to store vast amounts of information for an extended period.

#### Various factors affect storage:

1. *Rehearsal*: Actively repeating or thinking about information helps transfer it from STM to LTM.
2. *Emotional Significance*: Emotionally charged events may be more likely to be stored in long-term memory.
3. *Depth of Processing*: Deeper levels of processing (e.g., understanding the meaning) lead to better storage.

### 3. Retrieval

Retrieval is the process of accessing stored information when it is required. There are different strategies that we employ for retrieving information. Recognition involves identifying information from a list of options, while recall involves retrieving information without any external cues. Retrieval cues can help in the process of retrieval. These cues are environmental stimuli or pieces of information that are linked to the encoded memory, and they can assist in bringing back information to memory when it is not easily remembered. Let us now examine two concepts that demonstrate the significance of retrieval cues.

1. *Context-Dependent Memory*: Retrieval is more effective when the external environment at the time of retrieval matches the environment at the time of encoding.



2. **State-Dependent Memory:** Retrieval is more effective when the internal state (emotional or physiological) at the time of retrieval matches the state at the time of encoding.

These three stages of interrelated processes -encoding, storage and retrieval- collectively form the memory system, allowing humans to acquire, maintain and retrieve information from past experiences.

### 6.1.3 The Systems of Memory

We saw that the storage of information happens at three levels. Let us look at these three systems of memory in detail.

Imagine you are reading a book. You are taking in every word and sentence. You briefly recall each paragraph before moving on to the next one. Then you store the story in your memory for the long haul, and you recollect it whenever needed. During this process, all three memory systems are active. Sensory memory captures the visual input. Short-term memory helps you remember the previous paragraph, and long-term memory is where you store the story for a more extended period.

#### 1. Sensory Memory

Sensory memory can be thought of as a momentary snapshot of your sensory experience. For instance, when you look at a scene, sensory memory briefly captures an image of the entire scene, like a quick photo. Similarly, when someone speaks, sensory memory momentarily retains the sound of the spoken words, much like a quick playback of a sentence. Sensory memory is the first stage of memory where information from the environment is briefly registered and preserved in its original sensory form.

##### Characteristics of sensory memory:

- ◆ Duration: Very brief, typically

lasting fractions of a second to a few seconds.

- ◆ Capacity: Large capacity for sensory input.
- ◆ Types: Iconic memory (visual) and echoic memory (auditory) are two primary types.

#### 2. Short-Term Memory (STM)

Short-Term Memory (STM) is similar to a mental whiteboard where you can quickly jot down information that you need for a specific task, such as remembering a grocery list. STM is where information is temporarily held and processed for immediate use. For instance, you might use STM to remember a phone number just before dialing it.

##### Characteristics of short-term memory:

- ◆ Duration: Relatively short, around 20 seconds, unless rehearsed.
- ◆ Capacity: Limited capacity, typically around 7 (plus or minus 2) items.
- ◆ Coding: Primarily acoustic encoding (based on sound).

#### 3. Long-Term Memory (LTM)

Long-term memory is the stage of memory where information is retained for an extended period, ranging from minutes to a lifetime. It can be compared to a massive, well-organized library where your memories of significant life events, such as your first day of school or a special celebration, are stored. Long-term memory functions like a comprehensive filing system, where information is classified and kept for long-term retrieval.

##### Characteristics of long-term memory:

Duration: Potentially permanent storage.

- ◆ Capacity: Virtually limitless capacity.

- ◆ Coding: Semantic encoding (based on meaning) is predominant.

Information is transferred from sensory memory to short-term memory through attention and perception. For information to move from short-term to long-term memory, it requires rehearsal and deeper processing.

### 6.1.4 Types of information in memory

Memory can be categorised into different types based on the nature of the information stored. Three key types are semantic memory, episodic memory and procedural memory.

#### 1. Semantic Memory

Semantic memory is like a mental encyclopedia that stores general knowledge and facts about the world, regardless of personal experience. It allows us to know that Paris is the capital of France, comprehend that water boils at 100 degrees Celsius, and recognize that a tiger is a large feline mammal. Information is stored in semantic memory as abstract concepts and relationships. This memory is crucial for academic learning, problem-solving and overall understanding of the world.

#### 2. Episodic Memory

Episodic memory can be thought of as a mental diary. It refers to the ability to store personal experiences and events, along with the context in which they occurred. For instance, remembering your last birthday party, recalling a specific vacation or reminiscing about your graduation day requires episodic memory. Information is stored in episodic memory as a sequence of events with a specific temporal and spatial context. This type of memory is crucial to forming a sense of self and creating a personal narrative.

#### 3. Procedural Memory

Procedural memory is like a mental

instruction manual that explains how to perform different tasks. It involves the storage of motor skills, habits, and the sequential steps involved in carrying out tasks. Riding a bicycle, typing on a keyboard or playing a musical instrument all rely on procedural memory. This type of memory stores information as a set of procedures or routines, often without conscious awareness. Procedural memory is essential for developing and maintaining skills required for various daily life tasks.

Memory is complex and involves various types that work together. Let us use the example of baking a cake. Semantic memory comes into play when one knows the ingredients and their quantities needed for the cake. Episodic memory is used when recalling the last time a cake was baked for a special occasion. Procedural memory is used when going through the step-by-step process of mixing ingredients, preheating the oven, and baking. All these types of memory work together to help us navigate and interact with the world, drawing on general knowledge, personal experiences, and acquired skills.

### 6.1.5 Atkinson and Shiffrin Model or Multistore Model of Memory

The Atkinson-Shiffrin Model, also known as the Multi-Store Model, was proposed by Richard Atkinson and Richard Shiffrin in 1968. This model provides a structural framework for understanding how memory works. It divides the memory system into three distinct stages: sensory memory, short-term memory (STM) and long-term memory (LTM). The Atkinson-Shiffrin Model serves as a foundational framework for understanding the basic structure of memory. It highlights the sequential flow of information through sensory memory, short-term memory, and long-term memory. We have already discussed these three stages in detail. Now

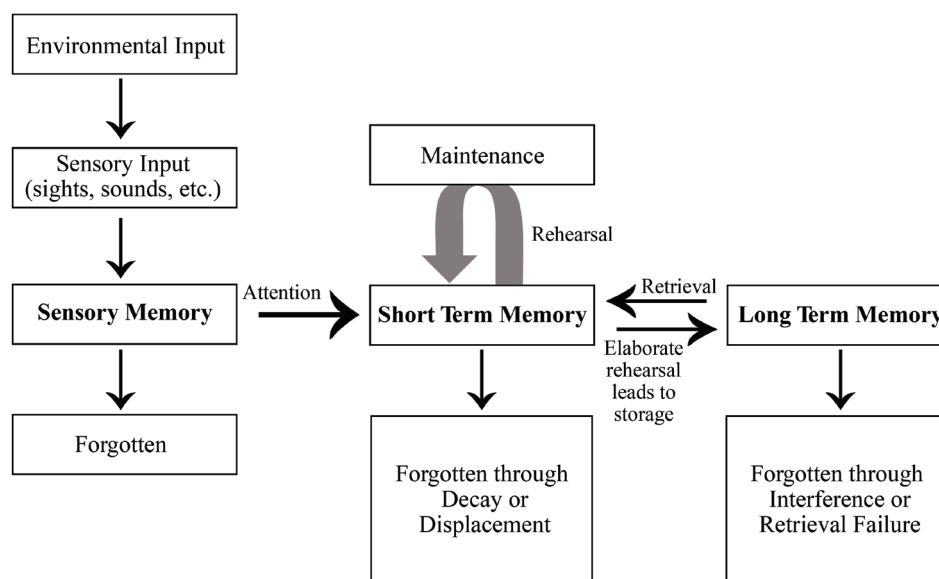


Fig. 6.1.2. Atkinson-Shiffrin Model of Memory

let us look at how these stages function in the Atkinson-Shiffrin Model.

### 1. Sensory Memory

According to the multistore model, sensory memory acts as a buffer, allowing for a brief preservation of sensory input. It serves as a filter that decides which stimuli are important enough to be processed further.

### 2. Short-Term Memory (STM)

Information from sensory memory is transferred to STM through attention and perception. Unattended information is forgotten. Maintenance rehearsal (repeating the information) can prolong information in STM.

### 3. Long-Term Memory (LTM)

Information that undergoes elaborate rehearsal and deeper cognitive processing is transferred from STM to LTM. Information from STM can be transferred to LTM through rehearsal and deeper processing.

### Measurement of Memory

There are several ways of measuring memory. There are three commonly used

memory tasks that we use to measure it. They are **recall**, **recognition** and **relearning**.

### 1. Recall

Imagine you are trying to remember your friend's phone number without looking at your contacts on the phone. That is recall! Which movie is your favourite song from? Who is the current president of India? If you can answer these questions, you must be using recall. Recall is the cognitive process of retrieving information from memory without any prompts or cues. It's similar to searching through your mental filing cabinet to locate the relevant file. In a recall test, for example, you might be requested to recall the names of all the Indian presidents you can remember. You are relying entirely on your memory without any external assistance.

### 2. Recognition

Have you ever spotted an old friend in the crowd? Have you answered a multiple choice question for an exam? If so you must have used recognition. Recognition can be compared to a multiple-choice test. Rather than recalling information from scratch, recognition involves recognising knowledge that has been learned previously among a set

of options. The correct answers are available to you; all you need to do is recognise them. Recognition is usually superior to recall. When you recognise a tree or the name of a bird you are using recognition.

### 3. Relearning

Relearning measures how much faster you can pick up information you have studied before. It is like riding a bike: even if you

have not been on one for years, you will likely relearn how to ride faster than someone who is never ridden. Let us say you once knew the capitals of all the Indian states but forgot them. In a relearning test, you would study them again. The faster you relearn them compared to someone who has never studied them before indicates how much you retained from your previous learning.

## Recap

- ◆ Information processing model compares memory to a computer
- ◆ Memory receives information, processes it and stores it
- ◆ Memory goes through three stages- encoding, storage and retrieval
- ◆ Memory consists of three systems- sensory, short term and long-term memory
- ◆ Semantic memory stores general facts
- ◆ Episodic memory stores personal information and events
- ◆ Procedural memory remembers how to perform tasks
- ◆ Atkinson and Shiffrin model shows the sequential flow of information in memory
- ◆ Recall is the process of retrieving information
- ◆ Recognition involves identifying knowledge that has already been learned

## Objective Questions

1. What are the three main stages of memory?
2. Which type of memory involves general world knowledge?
3. What kind of memory retains personal experiences?
4. Which stage involves converting sensory input into storable form?
5. Where is information about habits and skills stored?
6. Which memory has virtually limitless storage capacity?
7. Which cognitive process do you use when you are trying to remember the pincode of your town?
8. Which cognitive process do you use when you spot an old acquaintance at the airport?
9. You have a vivid memory of your high school graduation day. What kind of memory is involved here?
10. What kind of encoding is primarily involved in short term memory?

## Answers

1. Encoding, storage, retrieval
2. Semantic
3. Episodic
4. Encoding
5. Procedural memory
6. Long-term memory
7. Recall



8. Recognition
9. Episodic memory
10. Acoustic encoding

## Assignments

1. Explain the information processing model of memory and its parallels with a computer system.
2. Discuss the three systems of memory, highlighting their key features and functions.
3. Pick any two types of memory and explain the kind of information they store with examples.
4. Compare the core ideas of the Multi-Store Model and Levels of Processing model. What key principles do they emphasize?
5. Explain the Working Memory model, outlining its components and their roles.
6. What are the main principles behind the Parallel Distributed Processing model? Contrast it with traditional linear models of memory.

## References

1. Baron, R. A. (2001). *Psychology* (10th ed.). Pearson.
2. Morgan, C. T., King, R. A., Weisz, J. R., & Schopler, J. (1993). *Introduction to Psychology* (7th ed.). McGraw-Hill Education.
3. Feldman, R. S. (2003). *Essentials of Understanding Psychology* (5th ed.). McGraw-Hill Education.
4. Coon, D., & Mitterer, J. O. (2008). *Introduction to Psychology: Gateways to Mind and Behavior* (12th ed.). Cengage Learning.



## Suggested Readings

1. Upadhyay, Arawind, *Psychology of Story Telling*, (2022), Notion Press.
2. Horsley, Kevin, *Unlimited memory*, (2022), Jaico Publishing Home.
3. Devi, Shakunthala, *Super memory It can be yours*, (2012), Orient Publishing.



# UNIT

## Forgetting

### Learning Outcomes

Upon completion of the unit, the learner will be able to:

- ◆ explain the forgetting curve and theories of forgetting like decay and interference theories
- ◆ discuss factors influencing forgetting like context dependence and failures in encoding or retrieval
- ◆ describe psychological aspects of forgetting including emotional and motivated forgetting
- ◆ summarise strategies to improve memory through effective encoding and retrieval techniques
- ◆ familiarise yourself with the biological basis of learning and memory

### Prerequisites

Maria is a 55 year old woman. Recently she has been having trouble remembering things. She keeps forgetting where she kept things. She finds it difficult to remember words and names that used to be very familiar. A few months later she was walking from office to home and realised that she could not remember the route clearly. She went to a doctor and was eventually diagnosed with early stage Alzheimers disease.

In another instance, Rahul met with a motorcycle accident and got severe brain injury. The injury healed after surgery, and he made a full physical recovery. But ever since the accident he had forgotten all the events of his past. He could not even remember his loved ones. But he still remembered clearly how to drive. He could still perform well at his job.

These instances show us the complex and serious nature of forgetting. Let us look at how psychology looks at forgetting.

## Keywords

Forgetting Curve, Decay Theory, Interference Theory, Encoding Failure, Retrieval Failure, Emotional Factors, Retrieval Practice

## Discussion

### 6.2.1 Hermann Ebbinghaus and the Forgetting Curve

Hermann Ebbinghaus was a German psychologist who focused on uncovering the secrets of memory through controlled and systematic experimentation. In the 1880s, when psychology was still a young field, Ebbinghaus performed a series of clever experiments that deviated from the speculative memory philosophies of the time.

Ebbinghaus' primary focus was on understanding the processes of learning and forgetting. He created a set of nonsense syllables meaningless combinations of letters, such as 'XOF' or 'GEB.' These syllables allowed him to study pure memory processes without interference from meaningful content. Ebbinghaus meticulously memorized these nonsense syllables and tested his recall at various intervals. He saw that there is a rapid decline in memory retention shortly after learning. But over time this decline of retention gradually declined. The results of his experiments revealed a fascinating phenomenon known as the 'forgetting curve.' This curve depicted a rapid decline in memory retention shortly after learning, followed by a more gradual decline over time.



Fig 6.2.1 Hermann Ebbinghaus

### 6.2.2 Trace Decay Theory of Forgetting

The Trace Decay Theory is a well-known idea in the study of forgetting, especially in the context of short-term memory. It was first proposed by Edward Thorndike in the early 20th century and was further refined by William James and others. The theory suggests that forgetting happens because the memory trace, which is a physical or chemical representation of a memory. It fades or decays over time if it is not reinforced or rehearsed.

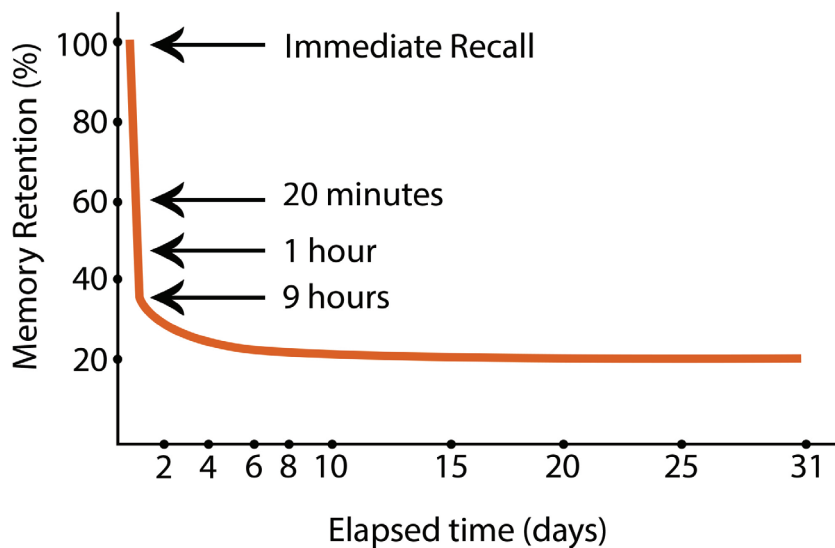


Fig. 6.2.2. The Forgetting Curve

### 6.2.2.1 Study by Peterson and Peterson

One of the earliest and most iconic experiments supporting this theory was conducted by Peterson and Peterson in 1959. In their study, participants were asked to remember trigrams (three-letter combinations) for short intervals. The researchers found that without rehearsal, participants' ability to recall the trigrams decreased significantly over time.

### 6.2.2.2 Memory Trace

According to the theory, when a memory is formed, it creates a physiological or neurological imprint, often referred to as a memory trace. This trace is thought to be a representation of the neural changes associated with the memory.

### 6.2.2.3 Decay over Time and Role of Rehearsal

According to the theory, if a memory

is not reinforced or rehearsed, it gradually weakens or decays over time. This means that the memory becomes less vivid and more prone to being forgotten. If the memory is not strengthened through rehearsal or other cognitive processes, it undergoes a natural decay process.

### 6.2.3 The Interference Theory of Forgetting

When attempting to remember an old phone number of a friend after getting a new one, you may find that the new number interferes with the old one, making it difficult to recall. Similarly, if you are preparing for two similar exams, one on Monday and the other on Tuesday, the information studied on Monday may interfere with your ability to recall the material for the Tuesday exam.

The interference theory, a prominent concept in memory research, proposes that forgetting occurs due to the interference or competition between memories.

There are two types of interference:



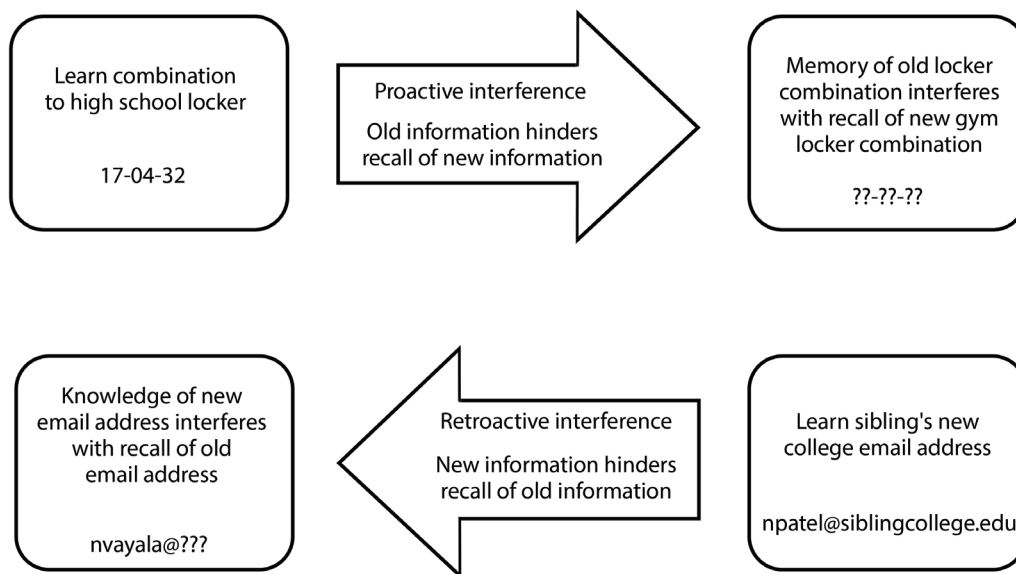


Fig. 6.2.3 Interference Theory of Forgetting

### 1. Proactive Interference

Proactive interference occurs when previously learned information interferes with the recall of newly acquired information. If you learn Tamil before attempting to learn Telugu, the prior knowledge of Tamil vocabulary might interfere with your ability to recall Telugu words. If you go to office every day by the same route, the knowledge of this route might interfere with your ability to learn a new route.

### 2. Retroactive Interference

Retroactive interference happens when newly learned information interferes with the recall of previously learned information. If you recently learned a new password and then try to recall an old one, the newly acquired information might interfere with your ability to remember the old password. After learning a new dance routine, it will be slightly difficult to remember an old routine.

## 6.2.4 Factors Influencing Forgetting

### 6.2.4.1 Cue – Dependent Forgetting

Have you ever walked into a house or shop and instantly started remembering about the fun times you spent there? Perhaps memories start flooding back as you walk around and see specific items. Your memories could be happy or sad, and the location could be as small as a car or as big as a city. Your environment triggers your long-term memory to release information into your conscious mind.

Imagine you run into someone you know at a busy coffee shop where the scent of freshly brewed coffee is distinct. Later on, you come across the same person in a quiet library and might find it difficult to remember the details of your previous conversation due to the change in environmental cues.



In this scenario, the context of the coffee shop serves as a cue that helped retrieve memories during the initial encounter. If you had met her again in another coffee shop surrounded by the smell of coffee you might find that you easily remember your previous conversation in the coffee shop

The Godden and Baddeley Study (1975): In a classic study, Godden and Baddeley examined how environmental cues can affect memory retrieval. The study involved participants learning word lists either on land or underwater. When tested in the same or different environments, the results showed that participants had better recall when the encoding and retrieval contexts matched. This study emphasized the significance of environmental cues in memory retrieval, indicating that a change in context could lead to forgetting.

Cue-dependent forgetting revolves around the idea that memory retrieval is highly dependent on the contextual cues present during encoding. The absence or mismatch of these cues during recall can lead to difficulties in accessing stored information. This phenomenon emphasises the intricate connection between the environment in which information is learned and the setting in which it is later retrieved.

### 6.2.4.2 Retrieval Failure

Consider the experience of walking into a room with a specific task in mind, only to forget it upon arrival. The information is stored in memory, but at that moment, retrieval fails. This everyday occurrence exemplifies retrieval failure, where the accessibility of information is hindered, often due to insufficient retrieval cues.

Retrieval failure is a condition where stored information in memory becomes temporarily inaccessible, even though it has been retained. This situation emphasises

the dynamic and complex nature of memory processes, indicating that having information in the memory system does not guarantee its immediate retrieval.

## 6.2.5 Memory Disorders

### 6.2.5.1 Amnesia

Clive Wearing, a British musician, developed profound amnesia after a viral infection damaged his hippocampus. He now suffers from both anterograde and retrograde amnesia, which means he is unable to form new memories or recall past events. However, Wearing's musical abilities and emotions remain intact, highlighting the selective nature of amnesia, where certain cognitive functions are preserved while others are impaired.

Amnesia is a complex memory disorder characterised by significant impairment in the ability to acquire, store and retrieve information. It can manifest in various forms, each with distinct effects on memory processes. Understanding amnesia provides valuable insights into the intricate workings of the brain's memory systems and the consequences of disruptions in these processes.

#### 1. Anterograde Amnesia

Anterograde amnesia refers to the inability to form new memories after the onset of amnesia.

*Case Study: H.M. (Henry Molaison):* One of the most famous cases in neuroscience, H.M. underwent bilateral medial temporal lobe surgery to alleviate severe epilepsy. While the surgery successfully reduced seizures, it damaged his hippocampus and left H.M. with profound anterograde amnesia. He could no longer form new memories. Despite this, his procedural memory remained intact, demonstrating a dissociation between different memory

systems. This case highlighted the crucial role of the hippocampus in forming new declarative memories.

## **2. Retrograde Amnesia**

Retrograde amnesia involves the inability to recall memories formed before the onset of amnesia.

*Case Study: Patient E.P.:* Patient E.P. experienced a bike accident that resulted in damage to the medial temporal lobes, leading to retrograde amnesia. While he could form new memories, his ability to recall events that occurred prior to the accident was severely impaired. This case underscored the role of the medial temporal lobes in retrograde memory retrieval.

### **6.2.5.2 Motivated Forgetting**

Imagine a person who has gone through a painful breakup. After the breakup, they may experience emotional distress that leads to motivated forgetting. The person might consciously or unconsciously suppress memories of specific events or details related to the relationship, in an attempt to alleviate emotional discomfort.

Motivated forgetting is a psychological phenomenon wherein individuals intentionally suppress or repress certain memories to protect themselves from distressing or threatening information. Motivated forgetting has various mechanisms that help deal with difficult memories.

#### **1. Suppression**

Suppression involves a conscious effort to push unwanted memories out of awareness. Individuals actively choose not to think about or dwell on distressing information. For example, a student who performs poorly on an exam may consciously choose not to think about the test to avoid feelings of inadequacy.

#### **2. Repression**

Repression operates at a more unconscious level, with distressing memories being pushed into the unconscious mind. The individual may have limited awareness of the repressed memories. For example, an individual who experienced a traumatic event in childhood may repress memories of the incident, leading to a lack of conscious awareness of the details.

Motivated forgetting can serve as a coping mechanism for individuals who have experienced trauma. Suppressing or repressing memories of traumatic events may protect mental well-being and maintain psychological stability. For example, an army veteran may suppress memories of distressing combat experiences to cope with post-traumatic stress disorder (PTSD).

#### **Accuracy of Repressed Memories:**

Critics argue that repressed memories may be prone to distortion or fabrication, questioning the accuracy of recalled information after a period of motivated forgetting. For example, an individual who represses memories of childhood abuse may later struggle to differentiate between actual events and imagined or suggested details during therapy.

### **6.2.6 Strategies to Improve Memory**

Various strategies can be used to improve memory. These strategies can be broadly categorized into encoding strategies, which involve how information is initially processed and stored, and retrieval strategies, which involve techniques to recall information when needed.

#### **6.2.6.1 Encoding Strategies**

*1. Pay Attention:* One of the most fundamental and vital strategies for encoding

information into memory is paying attention to it. Our brains are constantly exposed to a flood of sensory input, but focusing on relevant information helps to prioritise it for encoding. To improve encoding, it's important to minimise distractions and actively engage with the material.

**2. Use Meaningful Organisation:** When you want to remember something, it's usually better to organize the information in a meaningful way. Instead of trying to memorize isolated facts, it's helpful to group them into categories or hierarchies. This can create logical connections between pieces of information, making it easier to remember them later. For example, if you're studying different psychological theories, it's a good idea to organise them based on their similarities or chronological order.

**3. Create Associations:** Elaborative encoding is a process that can improve your memory by connecting new information with what you already know. To do this, try to find links between the new concept and real-life experiences. For example, if you are learning about classical conditioning, think about how it applies to situations you have encountered before. This will help you understand the topic better and increase your ability to remember it.

**4. Use Visual Imagery:** Visual imagery is a potent technique for enhancing memory retention. Rather than depending only on text-based data, attempt to form mental images linked to the information you are studying. Envision concepts, diagrams or important points to make them more memorable. For instance, if you are learning about the different parts of the brain, try to visualise each part and its function in detail.

**5. Employ Mnemonics:** Mnemonics are tools that aid memory by associating information with familiar cues or patterns. For instance, one can create an acronym or

a memorable phrase to remember a list of items or concepts, which can greatly improve retention. Mnemonics take advantage of the brain's ability to remember rare, vivid and unusual information, making them effective tools for encoding.

### 6.2.6.2 Retrieval Strategies

**1. Practice Retrieval:** Practicing retrieval is a highly effective strategy for enhancing memory recall. Instead of just repeatedly reading or reviewing material, actively test yourself on the information. You can use flashcards, quizzes or practice exams to retrieve information from memory. The act of recalling information strengthens memory traces and makes it easier to remember the material in the future.

**2. Use Retrieval Cues:** Retrieval cues are hints or cues that aid in recalling memories. When trying to remember information, consider related cues or context that may assist you in retrieving it. For instance, if you are attempting to recall a name, reflect on where and when you last saw that person, or any relevant details that might work as retrieval cues.

**3. Practice Spaced Repetition:** Spaced repetition is a method of optimising memory retention by spacing out study sessions over time. Instead of cramming all of your studying into one session, distribute it across multiple sessions with intervals in between. This allows for more effective memory consolidation and strengthens long-term retention. To make use of this method, you can use spaced repetition software or apps to schedule and track your study sessions.

**4. Use Retrieval Practice:** Retrieval practice involves actively recalling information from memory without the aid of external cues. This can be done through techniques like free recall, where you try to remember as much information as possible

without any prompts. Retrieval practice strengthens memory recall by reinforcing neural connections associated with the information.

**5. Contextualise Information:** Contextualising information within a meaningful context can help you retrieve it from memory. When you try to remember something, try to recreate the same context or environment in which you initially learned it. This could involve studying in the same location or trying to get into the same mental state you were in when you first learned the material. Contextual cues can help trigger memory recall more effectively.

## 6.2.7 Memory Phenomena

### 6.2.7.1 Autobiographical

#### Memory

Imagine recalling your first day of school. The vivid images, emotions, and even specific details like the colour of your backpack are part of your autobiographical memory. Autobiographical memory encompasses the recollection of personally experienced events and details from one's own life. However, as we explore further, we will see how this type of memory is susceptible to various phenomena, influencing the accuracy and vividness of our recollections.

#### **1. Study by Loftus and Palmer (1974) - False Memory:**

In a ground-breaking study, Elizabeth Loftus and John Palmer examined how the phrasing of questions could impact the precision of eyewitness testimonies. The participants were shown a video of a car accident and were then questioned about the speed of the vehicles involved. The choice of verbs in the questions ('smashed' vs. 'hit') significantly affected participants' speed estimates, demonstrating how subtle changes in language could lead to the creation of false memories.

False memory refers to the formation of memories for events that did not actually occur. These memories can be the result of misinformation, suggestion, or a blending of real and imagined details.

#### **2. Study by Brown and Kulik (1977) - Flashbulb Memory:**

The term "flashbulb memory" was coined by Brown and Kulik after conducting a study on the assassination of Martin Luther King Jr. Their research showed that the participants, especially African Americans, had extremely vivid and detailed memories of the moment they learned about the assassination. This study was the basis for understanding the emotional and vivid nature of flashbulb memories.

Flashbulb memories are exceptionally vivid and detailed recollections of significant and often emotionally charged events. These memories are characterized by a sense of clarity and confidence in their accuracy. False memories have implications for legal cases where eyewitness testimonies play a crucial role. The susceptibility of memory to suggestion underscores the importance of careful questioning and consideration in legal contexts.

## 6.2.8 Biological basis of Memory

### 6.2.8.1 Neural Networks and Synaptic Plasticity

Memory formation and retention are based on neural networks in the brain. These networks comprise interconnected neurons that communicate through synaptic connections. Synapses are junctions where information is transmitted between neurons. The ability of these connections to strengthen or weaken over time in response to activity is known as synaptic plasticity and this has a major role in memory formation.



One of the fundamental mechanisms that supports memory formation is known as long-term potentiation (LTP). LTP involves the strengthening of connections between neurons, which are called synapses. When synapses are repeatedly stimulated, they become more effective at transmitting signals. This process is thought to be essential for the consolidation of long-term memories.

### 6.2.8.2 Encoding and Consolidation

Memory starts when information is transformed into a form that can be stored in the brain. This process, called encoding, involves various brain regions, such as the hippocampus, which plays a crucial role in the formation of new memories. The information is initially processed in the hippocampus before being consolidated and stored in other areas of the brain for long-term retention.

Consolidation is the mechanism by which memories are strengthened and made resistant to interference as time passes. This process involves the gradual transfer of information from short-term storage in the hippocampus to long-term storage in cortical regions of the brain. Synaptic plasticity plays a crucial role in this process, which is believed to occur during periods of rest and sleep.

### 6.2.8.3 Retrieval

Retrieving information from memory involves the activation of neural pathways associated with the stored memory traces. When a memory is retrieved, the neural networks that were active during encoding are reactivated, allowing for the reconstruction of the stored information. This process can be influenced by various factors, including context and emotional state.

### 6.2.8.4 H.M and the Role of Medial Temporal Lobes

We had discussed the case of Henry Molaison briefly earlier. H.M underwent surgery to remove the medial portion of both temporal lobes. The aim of the surgery was to cure him of the severe form of epilepsy that he was experiencing. The operation cured him of his epilepsy completely but caused severe anterograde amnesia.

H.M. appeared to be normal in many ways. He was able to hold conversations, recall sequences of seven numbers from memory, and perform simple arithmetic tasks without the use of paper and pencil. This indicated that both his short-term and long-term memory systems were functioning properly. However, he had difficulty transferring new information from his short-term memory to his long-term memory. This resulted in him feeling as though he was stuck in time since the day in 1953 when he regained his health but lost his ability to form new memories.

The case of H.M. sheds light on the biological foundations of memory. As portions of his temporal lobes were removed, this suggests that these lobes, or structures within them, are crucial in the consolidation of memory - the process of transferring new information from short-term to long-term storage. Further research has confirmed this conclusion, identifying one structure in the temporal lobes - the hippocampus - as vital in this process.

### 6.2.8.5 Biological Basis of Explicit and Implicit Memory

We have two kinds of memories – explicit and implicit. *Explicit* memory is the information that is stored as a result of previous learning- that we can actively bring to mind and express verbally. *Implicit*



memory involves information that we cannot express verbally. *Procedural* memory is a kind of implicit memory. Deficits in explicit memory appears to be linked to damage to the *hippocampus*. Deficits in implicit memory, on the other hand, seem to be linked to damage to the *occipital lobe*.

### **6.2.8.6 Amnesia as a Result of Korsakoff's Syndrome**

Individuals who consume large amounts of alcohol for an extended period of time may develop a severe condition known as Korsakoff's syndrome. The syndrome is associated with both anterograde amnesia and severe retrograde amnesia, which leads to the inability to remember events that occurred many years before the onset of the illness. Post-mortem examinations of the brains of such individuals indicate that they have suffered extensive damage to portions of the thalamus and hypothalamus. This suggests that these parts of the brain play a crucial role in long-term memory.

### **6.2.8.7 Alzheimer's Disease**

Alzheimer's disease is one of the most tragic illnesses that can affect human beings

in the later stages of their life. It usually starts with mild symptoms, such as difficulties in remembering names, phone numbers or appointments. However, over time, these conditions worsen, and patients become completely confused. They may not be able to perform even simple tasks, such as dressing or grooming themselves, and may experience a significant loss of memory. Studies conducted on the brains of deceased Alzheimer's patients have revealed the presence of tiny bundles of amyloid beta protein. This substance is not typically found in similar concentrations in normal brains. These amyloid beta proteins cause damage to the neurons that transmit information primarily by means of the neurotransmitter acetylcholine. These neurons project from nuclei in the basal forebrain to the hippocampus and cerebral cortex, and are crucial for our memory. It appears that this substance may play a key role in memory loss. Additionally, the brains of Alzheimer's patients contain lower than normal amounts of acetylcholine, providing further evidence that acetylcholine-based systems are important for memory retention.



## Recap

- ◆ Forgetting occurs rapidly after initial learning but then levels off over time
- ◆ Unused memories may fade over time according to decay theories
- ◆ New memories can interfere with old memories and vice versa
- ◆ Forgetting may occur due to unsuccessful encoding
- ◆ Memories may persist but be temporarily inaccessible due to context changes
- ◆ Memory retrieval is highly dependent on contextual cues
- ◆ Traumatic events may be repressed as a coping mechanism
- ◆ Personal memories of life events involve reconstruction and may be distorted over time
- ◆ Flashbulb memories are often highly vivid
- ◆ False memories can be induced through suggestion and imagination
- ◆ Improving encoding and retrieval habits promotes more durable learning

## Objective Questions

1. What did Ebbinghaus study the retention of?
2. Which theory proposes memories fade with disuse?
3. What kind of interference involves old memories hindering new learning?
4. What term refers to failure to initially register information for long-term storage?
5. Which type of changes are associated with cue-dependent forgetting involving memory persistence but inaccessibility?
6. What type of factors may lead to the repression of traumatic memories?
7. What technique involves actively recalling learned information?



8. What are vivid and detailed memories of highly emotional events known as?
9. Brown and Kulik coined which term for exceptionally vivid autobiographical memories?
10. Which brain part plays a crucial role in formation of new memories?

## Answers

1. nonsense syllables
2. decay theory
3. proactive interference
4. encoding failure
5. context
6. emotional
7. retrieval practice
8. flashbulb memories
9. flashbulb memory
10. Hippocampus

## Assignments

1. Explain Hermann Ebbinghaus' contribution to the establishment of the forgetting curve. What were some of the key findings?
2. Compare and contrast trace, decay and interference theories.
3. How can a failure to properly encode information lead to rapid forgetting even if no physiological memory decay has occurred? Provide examples.

4. What is cue-dependent forgetting? Discuss the Godden and Baddeley study on environmental context and memory.
5. What psychological mechanisms underlie motivated forgetting of unpleasant memories? Discuss concepts like repression and suppression.
6. Write an essay on the strategies to improve memory.

## References

1. Baron, R. A. (2001). *Psychology* (10<sup>th</sup> ed.). Pearson.
2. Morgan, C. T., King, R. A., Weisz, J. R., & Schopler, J. (1993). *Introduction to Psychology* (7<sup>th</sup> ed.). McGraw-Hill Education.
3. Feldman, R. S. (2003). *Essentials of Understanding Psychology* (5<sup>th</sup> ed.). McGraw-Hill Education.
4. Coon, D., & Mitterer, J. O. (2008). *Introduction to Psychology: Gateways to Mind and Behavior* (12<sup>th</sup> ed.). Cengage Learning.

## Suggested Readings

1. Panday, Prem Shankar, *Literature and Psychology: An inter disciplinary approach*, (2023) Clever for Publishing

## Recommended Movies

1. A clock work Orange, 1971, Director: Stanley Kubrick



**SREENARAYANAGURU OPEN UNIVERSITY**

QP CODE: .....

Reg. No : .....

Name : .....

**Model Question Paper- Set-I**

**BA PSYCHOLOGY**

**First Semester**

**Discipline Core**

**B23PY01DC- Basic Psychological Processes I**

**CBCS-UG Regulations 2021**

**2024 Admission Onwards**

**Time: 3 Hours**

**Max Marks: 70**

---

**Section A**

**Objective Type Questions**

*Answer any ten questions. Each carries one mark (10x1=10 marks)*

1. Which term describes the process of accessing stored information when required?
2. What type of encoding involves processing information based on visual features?
3. Name the chemical messengers released by neurons that transmit signals across synapses.
4. Who is the physiologist known for his research on classical conditioning?
5. Which term describes the therapists' non-judgmental acceptance and support in therapy?
6. What type of amnesia affects the ability to form new memories after the onset of the condition?
7. In which part of the brain is the somatosensory cortex located?
8. Who proposed the Law of Effect?



9. Identify one goal of psychology.
10. What does UCR stand for in classical conditioning?
11. Which part of the autonomic nervous system is responsible for the 'fight-or-flight' response?
12. Who is the founder of structuralism?
13. Which psychologist is known for his research on learned helplessness?
14. Who is the father of psychology?
15. Name the theory developed by Albert Bandura.

### **Section B**

#### **Very Short Answers**

*Answer any ten. Each question carries two marks.*

**(10X2=20)**

16. What is Fechner's law?
17. What is 'cognitive map'?
18. What is REM sleep?
19. What are binocular cues?
20. What is observational learning?
21. Write any two basic tenets of humanism-existentialism.
22. What is a neuron?
23. Define psychology.
24. What is 'forgetting curve'?
25. What do you understand by the information processing model of memory?
26. What are the components of attention?
27. What is psychoanalysis?
28. Differentiate between participant and non-participant observation.
29. What is functionalism?
30. What are the key aspects of learned helplessness?



### Section C

#### Short Answers

*Answer any five. Each question carries four marks.*

(5X4=20)

31. Give an account of the Central Nervous System.
32. Examine and validate the criticisms of psychoanalysis.
33. Describe in detail the perceptual constancies.
34. Explain any two ethical issues in psychological research.
35. Discuss the four main categories of reinforcement and punishment.
36. Explain the Atkinson-Shiffrin model of memory.
37. Critically discuss the relevance of cognitive psychology as a school of thought.
38. Evaluate the principles of operant conditioning.
39. Identify and discuss the key concepts that define social learning theory.
40. Discuss the basic tenets of structuralism.

### Section D

#### Essay/Long Answers

*Answer any two. Each question carries ten marks.*

(2X10=20)

41. Generate a detailed account of the neuroimaging techniques.
42. Discuss in detail the Gestalt principles of perception.
43. Examine in detail the definition and nature of psychology.
44. Analyse in detail the three stages of memory and the factors affecting each.





QP CODE: .....

Reg. No : .....

Name : .....

**Model Question Paper- Set-II**

**BA PSYCHOLOGY**

**First Semester**

**Discipline Core**

**B23PY01DC- Basic Psychological Processes I**

**CBCS-UG Regulations 2021**

**2024 Admission Onwards**

**Time: 3 Hours**

**Max Marks: 70**

**Section A**

**Objective Type Questions**

*Answer any ten questions. Each carries one mark (10x1=10 marks)*

1. Identify the ethical principle in psychological research that requires participants to be informed about the study before agreeing to participate.
2. Name the insulating layer that covers nerve fibres and speeds up electrical impulses in the nervous system.
3. Who proposed the multi-store model of memory?
4. Which term refers to the body's ability to sense its position and movement in space?
5. Who is the father of experimental psychology?
6. Which imaging technique uses X-rays and computer processing to create detailed cross-sectional images of the body? Identify one goal of psychology.
7. Who conducted the Bobo doll experiment?
8. Name the first stage of classical conditioning.

9. What is 'pleasure principle' associated with?
10. Who proposed the trace decay theory of forgetting?
11. Which sense allows us to detect sound vibrations?
12. Name a psychologist associated with the humanist tradition.
13. During which sleep stage does most dreaming occur?
14. Who proposed the law of effect?
15. Which type of cells are responsible for transmitting visual information from the retina to the brain?

### **Section B**

#### **Very Short Answers**

*Answer any ten. Each question carries two marks.*

**(10X2=20)**

16. Discuss structuralism as an early school of psychology.
17. What are sensory neurons?
18. Describe the advantages of the survey method in psychological research.
19. What is a structured interview?
20. What are monocular cues?
21. What is Weber's Law?
22. What are the four steps through which observational learning occurs?
23. What is 'flash-bulb memory'?
24. How is semantic memory different from episodic memory?
25. Describe the method of introspection in psychological research.
26. What is behaviourism?
27. What are the two kinds of learning?
28. What is soma (cell body)?
29. What are the two states of consciousness?
30. Define behaviour.

### Section C

#### Short Answers

*Answer any five. Each question carries four marks.*

(5X4=20)

31. Discuss the mechanism of neural transmission.
32. Differentiate between pure and applied psychology.
33. Evaluate and discuss the goals of psychology.
34. Explain in brief the various types of altered states of consciousness.
35. Analyse the various principles involved in the classical conditioning process.
36. Assess the three systems of memory.
37. What is the role of hormones in behaviour and emotion regulation?
38. Differentiate between bottom-up processing and top-down processing with examples.
39. Critically evaluate the various psychoanalytic techniques.
40. What are the steps in conducting psychological research?

### Section D

#### Essay/Long Answers

*Answer any two. Each question carries ten marks.*

(2X10=20)

41. What is insight learning? Critically discuss the key concepts, significance and impact.
42. Discuss in detail the biological basis of memory.
43. Examine in detail any four schools of psychology.
44. Explain in detail the process of sensation and its biological basis.

## സർവ്വകലാശാലാഗീതം

വിദ്യായാൽ സ്വതന്ത്രരാകണം  
വിശ്വപൗരരായി മാറണം  
ഗ്രഹപ്രസാദമായ് വിളങ്ങണം  
ഗുരുപ്രകാശമേ നയിക്കണേ

കുതിരുട്ടിൽ നിന്നു ഞങ്ങളെ  
സൂര്യവീഥിയിൽ തെളിക്കണം  
സ്നേഹദീപ്തിയായ് വിളങ്ങണം  
നീതിവൈജയന്തി പാറണം

ശാസ്ത്രവ്യാപ്തിയെന്നുമേകണം  
ജാതിഭേദമാകെ മാറണം  
ബോധരശ്മിയിൽ തിളങ്ങുവാൻ  
ജ്ഞാനകേന്ദ്രമേ ജ്വലിക്കണേ

കുരിപ്പുഴ ശ്രീകുമാർ

# SREENARAYANAGURU OPEN UNIVERSITY

## Regional Centres

### Kozhikode

Govt. Arts and Science College  
Meenchantha, Kozhikode,  
Kerala, Pin: 673002  
Ph: 04952920228  
email: rckdirector@sgou.ac.in

### Thalassery

Govt. Brennen College  
Dharmadam, Thalassery,  
Kannur, Pin: 670106  
Ph: 04902990494  
email: rctdirector@sgou.ac.in

### Tripunithura

Govt. College  
Tripunithura, Ernakulam,  
Kerala, Pin: 682301  
Ph: 04842927436  
email: rcedirector@sgou.ac.in

### Pattambi

Sree Neelakanta Govt. Sanskrit College  
Pattambi, Palakkad,  
Kerala, Pin: 679303  
Ph: 04662912009  
email: rcpdirector@sgou.ac.in

# Basic Psychological Processes - I

COURSE CODE: B23PY01DC



YouTube



Sreenarayanaguru Open University

Kollam, Kerala Pin- 691601, email: [info@sgou.ac.in](mailto:info@sgou.ac.in), [www.sgou.ac.in](http://www.sgou.ac.in) Ph: +91 474 2966841

ISBN 978-81-973709-2-2



9 788197 370922